# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K **CURRENT REPORT**

Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): January 30, 2019

# **Brandywine Realty Trust** Brandywine Operating Partnership, L.P.

(Exact name of registrant as specified in charter)

000-24407

Maryland		
(Brandywine Realty Trust)	001-9106	23-2413352
		23-2862640

**Delaware** (Brandywine Operating Partnership, L.P.)

Incorporation or Organization)

(Commission file number) (State or Other Jurisdiction of

-2862640 (I.R.S. Employer Identification Number)

2929 Walnut Street, Suite 1700 Philadelphia, PA 19104

(Address of principal executive offices) (610) 325-5600 (Registrant's telephone number, including area code) Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below): Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2). Emerging growth company □ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 1

# Item 2.02 Results of Operations and Financial Condition

The information in this Item 2.02 - "Results of Operations and Financial Condition," including the press release attached as an exhibit to this Current Report, is being furnished and shall not be deemed to be "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act regardless of any general incorporation language in such filing.

On January 30, 2019, we issued a press release announcing our financial results for the twelve months ended December 31, 2018. That press release is attached hereto as Exhibit 99.1 and is incorporated by reference herein.

The press release includes "non-GAAP financial measures" within the meaning of the Securities and Exchange Commission's Regulation G. With respect to such non-GAAP financial measures, we have disclosed in the press release the most directly comparable financial measure calculated and presented in accordance with generally accepted accounting principles ("GAAP") and have provided a reconciliation of such non-GAAP financial measures to the most directly comparable GAAP financial measure.

# Item 9.01 Financial Statements and Exhibits

**Exhibits** 

99.1 Brandywine Realty Trust Press Release dated January 30, 2019.

# **Signatures**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned, hereunto duly authorized.

**Brandywine Realty Trust** 

By: /s/ Thomas E. Wirth

Thomas E. Wirth

Executive Vice President and Chief Financial Officer

Brandywine Operating Partnership L.P.,

By: Brandywine Realty Trust, its sole General Partner

By: /s/ Thomas E. Wirth

Thomas E. Wirth

Executive Vice President and Chief Financial Officer

Date: January 30, 2019



Company / Investor Contact: Tom Wirth EVP & CFO 610-832-7434 tom.wirth@bdnreit.com

## Brandywine Realty Trust Announces Fourth Quarter and Full Year 2018 Results

**Philadelphia, PA, January 30, 2019** — Brandywine Realty Trust (NYSE:BDN) today reported its financial and operating results for the three and twelve-month periods ended December 31, 2018.

# **Management Comments**

"We had a very active and successful final quarter of 2018 as we closed several significant transactions while achieving or exceeding many of our 2018 business plan goals," stated Jerry Sweeney, President and Chief Executive Officer for Brandywine Realty Trust. "In addition to the previously announced transactions, we continued to increase our presence in Austin through the acquisition of a 121,000 square foot office property in close proximity to our Broadmoor campus. Also consistent with our business strategy, we sold a 510,000 square foot portfolio located in Silver Spring, Maryland that was owned in a joint venture. We are excited to announce the commencement of our development of 405 Colorado, a 200,000 square foot office building located in the heart of Austin's CBD. With the additional net sales activity, we used that liquidity to opportunistically repurchase over 3.0 million common shares at a weighted-average price of \$12.76 per share which is well below our current net asset value. Based on the fourth quarter activity and our outlook for 2019, we are maintaining our current FFO guidance range of \$1.37 to \$1.47."

# Fourth Quarter 2018 Highlights

#### Financial Results

• Net income allocated to common shareholders; \$121.8 million, or \$0.68 per diluted share. Our fourth quarter results include net gains on sale of real estate totaling \$107.9 million, or \$0.60 per diluted share.

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• Funds from Operations (FFO); \$64.3 million, or \$0.36 per diluted share.

# Fourth Quarter Portfolio Results

- Core Portfolio: 93.3% occupied and 95.5% leased.
- Signed approximately 613,000 square feet of new and renewal leases.
- Tenant Retention Ratio: 83% in fourth guarter and 73% for 2018.
- Rental Rate Mark-to-Market: 10.8% on a GAAP basis and (4.1%) on a cash basis.
- Same Store Net Operating Income Growth: 2.3% on a GAAP basis and 8.7% on a cash basis.

#### 2019 Business Plan Revisions

Speculative Revenue: An increase from \$31.0 million to \$31.5 million, 77% achieved.

2929 Walnut Street. Suite 1700. Philadelphia. PA 19104

#### **Transaction Activity**

#### **Austin Acquisitions**

- As previously announced on October 17, 2018, we entered into an agreement to acquire our partner's entire 50% interest in the 12 remaining buildings within the DRA Austin real estate venture ("Austin Portfolio") containing approximately 1,570,000 square feet, located in Austin, Texas, valuing the portfolio at \$537.0 million, or \$342 per square foot. Upon closing, the joint venture generated a 27% internal rate of return to our shareholders and we recorded a \$103.8 million gain and \$28.3 million gain on our promoted interest during the fourth quarter. The transaction closed on December 11, 2018 and all existing mortgages were paid off. We funded the transaction using cash-on-hand, proceeds from our Northern Virginia Joint Venture and our unsecured line of credit.
- On December 19, 2018, we acquired an office building containing 120,559 rentable square feet located at 4516 Seton Center Parkway, in Austin, Texas, known as Quarry Lake II for a gross purchase price of \$39.5 million. The building was 100% occupied at closing. We funded the transaction using cash on hand and our unsecured line of credit.

## **Dispositions**

# **Northern Virginia Joint Venture**

As previously announced on October 16, 2018, we entered into an agreement with the Rockpoint Group to sell a portfolio of 8 properties (the "Portfolio") containing an aggregate of 1,293,197 square feet, located in the Northern Virginia, for a sales price of \$312.0 million. We retained a 15% equity interest in the Portfolio through an unconsolidated real estate venture (the "JV"). The transaction closed on December 20, 2018 without mortgage financing and we net cash proceeds totaling \$262.5 million. The JV intends to obtain mortgage financing during the first quarter of 2019.

#### Silver Spring, Maryland

• On December 28, 2018, the Allstate DC JV, in which we own a 50% interest, sold its interest in a portfolio of three office buildings containing 510,202 rentable square feet located in Silver Spring, Maryland, known as Station Square, for a gross sales price of \$107.0 million. After repayment of the first mortgage, our share of the cash received at settlement totaled \$17.4 million.

# Camden, New Jersey

• As previously announced, on May 18, 2018, Subaru exercised its option to purchase the National Training Center in Camden, New Jersey. During the third quarter 2018, we placed the National Training Center into service and Subaru took occupancy. The sale closed on December 21, 2018 and we received net cash proceeds totaling \$44.9 million and recorded a \$2.6 million gain on sale.

# Development

#### **Austin, Texas**

• We will commence the development of 405 Colorado located in the Austin, Texas CBD during the first quarter of 2019. The project is comprised of a 200,000 square foot office building above a structured parking garage containing 525 parking spaces. We are currently in negotiations with an anchor tenant that will occupy approximately 35% of the project and total estimated cost to develop is \$110.0 million. We intend to fund the project with cash-on-hand and our unsecured line of credit.

#### Radnor, Pennsylvania

Penn Medicine has named Brandywine as the designated developer of a 250,000 square foot state-of-the-art multi-specialty outpatient facility located in Radnor, Pennsylvania. In connection with the agreement, we will acquire adjacent land that can accommodate a 150,000 square foot building and a 125-room hotel. Construction of the facility commenced during the fourth quarter 2018 and is scheduled for completion in the first half of 2020. Once the new facility is complete, we will purchase Penn Medicine's existing medical office building.

# Finance / Capital Markets Activity

- During the fourth quarter of 2018 and the first quarter of 2019, we acquired approximately 3.07 million common shares through our market buyback program at an average price of \$12.76 per share, or \$39.1 million.
- During the fourth quarter of 2018, we redeemed 496,928 operating partnership units for \$7.0 million of cash.
- We have \$92.5 million outstanding on our \$600.0 million unsecured revolving credit facility as of December 31, 2018.
- We have refinanced our \$250 million Term Loan C, reducing our effective interest rate by 55 basis points.
- We have \$22.8 million of cash and cash equivalents on-hand as of December 31, 2018.

#### Results for the Three and Twelve-Month Periods Ended December 31, 2018

Net income allocated to common shares totaled \$121.8 million, or \$0.68 per diluted share, in the fourth quarter of 2018 compared to net income of \$73.1 million or \$0.41 per diluted share in the fourth quarter of 2017. Our fourth quarter 2018 results include net gains on the sale of real estate totaling \$107.9 million, or \$0.60 per share and a gain on promoted interest totaling \$28.3 million, or \$0.16 per share. Our fourth quarter 2017 results include net gains on the sale of real estate totaling \$75.4 million, or \$0.43 per diluted share.

FFO available to common shares and units in the fourth quarter of 2018 totaled \$64.3 million or \$0.36 per diluted share versus \$53.7 million or \$0.30 per diluted share in the fourth quarter of 2017. Our fourth quarter 2017 results include one-time charges related to liability management totaling \$3.9 million for early extinguishment of 2018 bonds, incremental interest totaling \$0.8 million related to the make-whole provisions of our 2018 bonds, and \$1.3 million charge for the early extinguishment of debt related to the sale of properties in our joint venture located in Austin, Texas. Our fourth quarter 2018 FFO payout ratio (\$0.18 common share distribution / \$0.36 FFO per diluted share) was 50.0%.

Net income allocated to common shares totaled \$136.0 million or \$0.76 per diluted share for twelve months of 2018 compared to net income of \$115.3 million or \$0.65 per diluted share in the twelve months of 2017. Our 2018 results include net gains on the sale of real estate totaling \$145.2 million, or \$0.81 per diluted share and a gain on promoted interest totaling \$28.3 million, or \$0.16 per share and provisions for impairment on real estate totaling (\$71.7) million, or (\$0.40) per diluted share. Our 2017 results include net gains on the sale of real estate totaling \$112.2 million, or \$0.63 per diluted share.

Our FFO available to common shares and units for the twelve months ended 2018 totaled \$247.7 million, or \$1.37 per diluted share, compared to our FFO available to common shares and units for the twelve months of 2017, which totaled \$229.2 million, or \$1.29 per diluted share. Our 2017 results include one-time charges related to liability management totaling \$3.9 million for early extinguishment of 2018 bonds, incremental interest totaling \$0.8 million related to the make-whole provisions of our 2018 bonds, and \$1.3 million charge for the early extinguishment of debt related to the sale of properties in our joint venture located in Austin, Texas. Our 2018 FFO payout ratio (\$0.72 common share distribution / \$1.37 FFO per diluted share) was 52.6%.

#### **Operating and Leasing Activity**

In the fourth quarter of 2018, our Net Operating Income (NOI) excluding termination revenues, write-off of prior straight-line rent receivable and other income items increased 2.3% on a GAAP basis and increased 8.7% on a cash basis for our 76 same store properties, which were 93.2% and 93.3% occupied on December 31, 2018 and 2017, respectively.

We leased approximately 613,000 square feet and commenced occupancy on 638,000 square feet during the fourth quarter of 2018. The fourth quarter occupancy activity includes 409,000 square feet of renewals, 142,000 square feet of new leases and 87,000 square feet of tenant expansions. We have an additional 353,000 square feet of executed new leasing scheduled to commence subsequent to December 31, 2018.

We achieved an 83% tenant retention ratio in our core portfolio with net absorption of 38,000 square feet during the fourth quarter of 2018. Fourth quarter rental rate growth increased 10.8% as our renewal rental rates increased 6.4% and our new lease/expansion rental rates increased 29.5%, all on a GAAP basis.

At December 31, 2018, our core portfolio of 93 properties comprising 16.3 million square feet was 93.3% occupied and we are now 95.5% leased (reflecting new leases commencing after December 31, 2018).

# 5.6% Dividend Increase

On December 6, 2018, our Board of Trustees declared a quarterly cash dividend of \$0.19 per common share and OP Unit payable on January 22, 2019 to holders of record on January 8, 2019. The quarterly dividend is equivalent to an annual rate of \$0.76 per common share representing a 5.6% increase from the previous annual dividend rate of \$0.72 per common share.

# 2019 Earnings and FFO Guidance

Based on current plans and assumptions and subject to the risks and uncertainties more fully described in our Securities and Exchange Commission filings, our 2019 net income guidance of \$0.36 - \$0.46 per diluted share has been adjusted to \$0.29 - \$0.39 per diluted share and 2019 FFO guidance of \$1.37 - \$1.47 per diluted share remains unchanged. This guidance is provided for informational purposes and is subject to change. The following is a reconciliation of the calculation of 2019 FFO and earnings per diluted share:

Guidance for 2019		<u>Range</u>							
Earnings per diluted share allocated to common shareholders Plus: real estate depreciation, amortization	\$	<b>0.29</b> 1.08	to	\$	<b>0.39</b> 1.08				
FFO per diluted share	\$	1.37	to	\$	1.47				

Our 2019 FFO key assumptions to include:

- Core Occupancy improving to a range of 94-95% by year-end 2019 and 95-96% leased;
- 8-10% GAAP increase in overall lease rates;
- 2-4% cash increase in overall lease rates;
- 0-2% increase in 2019 same store GAAP NOI;
- 1-3% increase in 2019 same store cash NOI;
- Speculative Revenue Target: \$31.5 million, 77% achieved;
- Change in Lease Accounting Treatment: \$4.6 million decrease to earnings, or \$0.03 per diluted share;
- \$0.19 per share quarterly dividend;
- Acquisition Activity: none
- Sales Activity: none

- One development start: 405 Colorado and
- Annual earnings and FFO per diluted share based on 178.4 million fully diluted weighted average common shares.

#### **About Brandywine Realty Trust**

Brandywine Realty Trust (NYSE: BDN) is one of the largest, publicly traded, full-service, integrated real estate companies in the United States with a core focus in the Philadelphia, Washington, D.C., and Austin markets. Organized as a real estate investment trust (REIT), we own, develop, lease and manage an urban, town center and transit-oriented portfolio comprising 181 properties and 24.8 million square feet as of December 31, 2018, which excludes assets held for sale. Our purpose is to shape, connect and inspire the world around us through our expertise, the relationships we foster, the communities in which we live and work, and the history we build together. For more information, please visit <a href="https://www.brandywinerealty.com">www.brandywinerealty.com</a>.

#### Conference Call and Audio Webcast

BDN management will discuss 2018 financial results and earnings guidance for fiscal 2019 on Thursday, January 31, 2019 at 9:00 a.m. EST. The conference call can be accessed by dialing 1-833-818-6810 and providing conference ID: 2863846. Beginning two hours after the conference call, a taped replay of the call can be accessed through Friday, February 15, 2019, by calling 1-855-859-2056 and entering access code 2863846. The conference call can also be accessed via a webcast on our website at <a href="https://www.brandywinerealty.com">www.brandywinerealty.com</a>.

#### Looking Ahead - First Quarter 2019 Conference Call

We anticipate we will release our first quarter 2019 earnings on Wednesday, April 24, 2019, after the market close and will host our first quarter 2019 conference call on Thursday, April 25, 2019 at 9:00 a.m. Eastern Time. We expect to issue a press release in advance of these events to reconfirm the dates and times and provide all related information.

#### Forward-Looking Statements

Estimates of future earnings per share, FFO per share, common share dividend distributions and certain other statements in this release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our and our affiliates' actual results, performance, achievements or transactions to be materially different from any future results, performance, achievements or transactions expressed or implied by such forward-looking statements. Such risks, uncertainties and other factors relate to, among others: our ability to lease vacant space and to renew or relet space under expiring leases at expected levels; competition with other real estate companies for tenants; the potential loss or bankruptcy of major tenants; interest rate levels; the availability of debt, equity or other financing; risks of acquisitions, dispositions and developments, including the cost of construction delays and cost overruns; unanticipated operating and capital costs; our ability to obtain adequate insurance, including coverage for terrorist acts; dependence upon certain geographic markets; and general and local economic and real estate conditions, including the extent and duration of adverse changes that affect the industries in which our tenants operate. The declaration and payment of future dividends (both timing and amount) is subject to the determination of our Board of Trustees, in its sole discretion, after considering various factors, including the Company's financial condition, historical and forecast operating results, and available cash flow, as well as any applicable laws and contractual covenants and any other relevant factors. The Company's practice regarding payment of dividends may be modified at any time and from time to time. Additional information on factors which could impact us and the forward-looking statements contained herein are included in our filings with the Securities and Exchange Commission, including our Form 10-K for the year ended December 31, 2017. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events except as required by law.

#### Non-GAAP Supplemental Financial Measures

We compute our financial results in accordance with generally accepted accounting principles (GAAP). Although FFO and NOI are non-GAAP financial measures, we believe that FFO and NOI calculations are helpful to shareholders and potential investors and are widely recognized measures of real estate investment trust performance. At the end of this press release, we have provided a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measure.

#### Funds from Operations (FFO)

We compute FFO in accordance with standards established by the National Association of Real Estate Investment Trusts (NAREIT), which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than us. NAREIT defines FFO as net income (loss) before non-controlling interests and excluding gains (losses) on sales of depreciable operating property, impairment losses on depreciable consolidated real estate, impairment losses on investments in unconsolidated real estate ventures and extraordinary items (computed in accordance with GAAP); plus real estate related depreciation and amortization (excluding amortization of deferred financing costs), and after similar adjustments for unconsolidated joint ventures. Net income, the GAAP measure that we believe to be most directly comparable to FFO, includes depreciation and amortization expenses, gains or losses on property sales, extraordinary items and non-controlling interests. To facilitate a clear understanding of our historical operating results, FFO should be examined in conjunction with net income (determined in accordance with GAAP) as presented in the financial statements included elsewhere in this release. FFO does not represent cash flow from operating activities (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available for our cash needs, including our ability to make cash distributions to shareholders.

# Net Operating Income (NOI)

NOI is a financial measure equal to net income available to common shareholders, the most directly comparable GAAP financial measure, plus corporate general and administrative expense, depreciation and amortization, interest expense, non-controlling interest in the Operating Partnership and losses from early extinguishment of debt, less interest income, development and management income, gains from property dispositions, gains on sale from discontinued operations, gains on early extinguishment of debt, income from discontinued operations, income from unconsolidated joint ventures and non-controlling interest in property partnerships. In some cases we also present NOI on a cash basis, which is NOI after eliminating the effects of straight-lining of rent and deferred market intangible amortization. NOI presented by us may not be comparable to NOI reported by other REITs that define NOI differently. NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions. NOI is a useful measure for evaluating the operating performance of our properties, as it excludes certain components from net income available to common shareholders in order to provide results that are more closely related to a property's results of operations. NOI is used internally to evaluate the performance of our operating segments and to make decisions about resource allocations. We concluded that NOI provides useful information to investors regarding our financial condition and results of operations, as it reflects only the income and expense items incurred at the property level, as well as the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and development activity on an unlevered basis.

# Core Portfolio

Our core portfolio is comprised of our wholly-owned properties, excluding any properties currently in development, re-development or reentitlement.

## BRANDYWINE REALTY TRUST CONSOLIDATED BALANCE SHEETS (in thousands)

		ecember 31, 2018	December 31, 2017		
ASSETS	(	unaudited)			
Real estate investments:	Φ.	0.050.040	Φ.	2.022.240	
Operating properties	\$	3,953,319	\$	3,832,348	
Accumulated depreciation		(865,462)		(895,091)	
Operating real estate investments, net		3,087,857		2,937,257	
Construction-in-progress		150,263		121,188	
Land held for development		86,401		98,242	
Prepaid leasehold interests in land held for development, net		39,999		-	
Total real estate investments, net		3,364,520		3,156,687	
Assets held for sale, net		11,599		392	
Cash and cash equivalents		22,842		202,179	
Accounts receivable, net of allowance of \$1,653 and \$3,467 as of December 31, 2018 and December 31, 2017, respectively		16,394		17,938	
Accrued rent receivable, net of allowance of \$11,266 and \$13,645 as of December 31, 2018 and December 31, 2017,					
respectively		165,243		169,760	
Investment in real estate ventures, at equity		169,100		194,621	
Deferred costs, net		91,075		96,695	
Intangible assets, net		131,348		64,972	
Other assets		126,400		92,204	
Total assets	\$	4,098,521	\$	3,995,448	
LIABILITIES AND BENEFICIARIES' EQUITY					
Mortgage notes payable, net	\$	320,869	\$	317,216	
Unsecured credit facility	<b>–</b>	92,500	Ψ	-	
Unsecured term loan, net		248,042		248,429	
Unsecured senior notes, net		1,366,635		1,365,183	
Accounts payable and accrued expenses		125,696		107,074	
Distributions payable		33,632		32,456	
Deferred income, gains and rent		28,293		42,593	
Acquired lease intangibles, net		31,783		20,274	
Other liabilities		18,498		15.623	
Total liabilities	\$	2,265,948	\$	2,148,848	
Total Habilities	Ψ	2,203,340	Ψ	2,140,040	
Durades das Deales Tourile Projects					
Brandywine Realty Trust's Equity: Common Shares of Brandywine Realty Trust's beneficial interest, \$0.01 par value; shares authorized 400,000,000; 176,873,324					
and 178,285,236 issued and outstanding as of December 31, 2018 and December 31, 2017, respectively		1,770		1,784	
Additional paid-in-capital		3,200,850		3,218,564	
Deferred compensation payable in common shares		14,021		12,445	
Common shares in grantor trust, 977,120 and 894,736 issued and outstanding as of December 31, 2018 and December 31, 2017,					
respectively		(14,021)		(12,445)	
Cumulative earnings		796,513		660,174	
Accumulated other comprehensive income		5,029		2,399	
Cumulative distributions		(2,183,909)		(2,053,741)	
Total Brandywine Realty Trust's equity		1,820,253		1,829,180	
Noncontrolling interests		12,320		17,420	
Total beneficiaries' equity		1,832,573		1,846,600	
Total liabilities and beneficiaries' equity	\$	4,098,521	\$	3,995,448	
Total Auditace and describance equity	Ψ	7,000,021	Ψ	5,555,740	

#### BRANDYWINE REALTY TRUST CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited, in thousands, except share and per share data)

	,	Three Months En	ded Dec	ember 31,	Twelve Months E		Ended December 31,		
		2018		2017		2018		2017	
Revenue									
Rents	\$	109,059	\$	104,887	\$	430,656	\$	412,333	
Tenant reimbursements		23,531		18,808		82,625		72,620	
Termination fees		133		357		1,763		2,370	
Third party management fees, labor reimbursement and leasing		5,026		7,862		22,557		28,345	
Other		1,454		1,430		6,744		4,825	
Total revenue		139,203		133,344		544,345		520,493	
Operating expenses:									
Property operating expenses		39,720		39,888		154,772		150,835	
Real estate taxes		14,069		11,142		51,341		45,204	
Third party management expenses		2,305		2,569		11,910		9,960	
Depreciation and amortization		43,351		46,773		174,259		179,357	
General and administrative expenses		5,593		6,741		27,802		28,538	
Provision for impairment		14,842		-		71,707		3,057	
Total operating expenses		119,880		107,113		491,791		416,951	
Operating income		19,323		26,231		52,554		103,542	
Other income (expense):									
Interest income		2,139		478		4,703		1,113	
Interest expense		(20,108)		(20,413)		(78,199)		(81,886)	
Interest expense - amortization of deferred financing costs		(626)		(628)		(2,498)		(2,435)	
Equity in loss of Real Estate Ventures		(14,049)		(2,919)		(15,231)		(8,306)	
Net gain on disposition of real estate		2,967		23,246		2,932		31,657	
Net gain on sale of undepreciated real estate		181		-		3,040		953	
Net gain on real estate venture transactions		104,970		52,186		142,233		80,526	
Gain on promoted interest in unconsolidated real estate venture		28,283		-		28,283		-	
Loss on early extinguishment of debt		(105)		(3,933)		(105)		(3,933)	
Net income before income taxes		122,975		74,248		137,712		121,231	
Income tax (provision) benefit		(265)		(404)		(423)		628	
Net income		122,710		73,844		137,289		121,859	
Net income attributable to noncontrolling interests		(798)		(625)		(965)		(1,009)	
Net income attributable to Brandywine Realty Trust		121,912		73,219		136,324		120,850	
Distribution to preferred shareholders		-		-		-		(2,032)	
Preferred share redemption charge		-		-		-		(3,181)	
Nonforfeitable dividends allocated to unvested restricted shareholders		(89)		(82)		(369)		(327)	
Net income attributable to Common Shareholders of Brandywine Realty Trust	\$	121,823	\$	73,137	\$	135,955	\$	115,310	
PER SHARE DATA									
Basic income per Common Share	\$	0.68	\$	0.42	\$	0.76	\$	0.66	
Basic weighted average shares outstanding	_	178,530,890		175,985,156	_	178,519,748		175,484,350	
Diluted income per Common Share	\$	0.68	\$	0.41	\$	0.76	\$	0.65	
Diluted weighted average shares outstanding		179,300,321		177,426,365		179,641,492		176,808,166	

# BRANDYWINE REALTY TRUST FUNDS FROM OPERATIONS

# (unaudited, in thousands, except share and per share data)

Twelve Months Ended

Three Months Ended December 31, December 31, Reconciliation of Net Income to Funds from Operations: 115,310 121,823 73,137 135,955 Net income attributable to common shareholder \$ Add (deduct): Net income attributable to noncontrolling interests - LP units 789 621 910 980 Nonforfeitable dividends allocated to unvested restricted shareholders 89 369 327 82 (104,970) (52,186)(142,233)(80,526) Net gain on real estate venture transactions (2,967) (28,283) (2,932) (28,283) Net gain on disposition of real estate (23,246) (31,657) Gain on promoted interest in unconsolidated real estate venture Provision for impairment 14,842 71,707 2,730 Other than temporary impairment of equity method investment 4,076 4,076 4,844 Company's share of impairment of an unconsolidated real estate venture 10,416 10,416 Depreciation and amortization: 32,663 38,208 137,461 142,548 Real property Leasing costs including acquired intangibles 10,283 8,207 35,920 35,215 5,717 9,117 25,947 Company's share of unconsolidated real estate ventures 39,622 Partners' share of consolidated real estate ventures (52) (54) (218) (231) Funds from operations \$ 64,426 53,886 248,390 229,867 \$ Funds from operations allocable to unvested restricted shareholders (137)(648) (169)(697)Funds from operations available to common share and unit holders (FFO) \$ 53,749 247,693 229,219 64,257 FFO per share - fully diluted 0.36 0.30 1.37 1.29 Weighted-average shares/units outstanding - fully diluted 180,620,723 181,081,114 178,906,164 178,287,965 0.16 0.72 Distributions paid per common share 0.18 0.64 FFO payout ratio (distributions paid per common share/FFO per diluted share) 50.0% 53.3% 52.6% 49.6%

#### BRANDYWINE REALTY TRUST SAME STORE OPERATIONS – 4th QUARTER (unaudited and in thousands)

Of the 97 properties owned by the Company as of December 31, 2018, a total of 76 properties ("Same Store Properties") containing an aggregate of 14.2 million net rentable square feet were owned for the entire three-month periods ended December 31, 2018 and 2017. As of December 31, 2018, 17 properties were recently completed/acquired, one property was in development and three properties were in redevelopment. Average occupancy for the Same Store Properties was 93.1% during 2018 and 92.8% during 2017. The following table sets forth revenue and expense information for the Same Store Properties:

	Three Months Ended December 31,					
		2018	2017			
Revenue	-					
Rents	\$	92,880	\$	91,847		
Tenant reimbursements		20,581		17,876		
Termination fees		133		357		
Other		435		389		
Total revenue		114,029		110,469		
Operating expenses						
Property operating expenses		33,749		32,937		
Real estate taxes		11,297		9,205		
Net operating income	\$	68,983	\$	68,327		
Net appearing income proceedings should are pulse year		1.0 %				
Net operating income - percentage change over prior year		1.0 %				
Net operating income, excluding net termination fees & other	\$	69,142	\$	67,581		
Net operating income, excluding net termination fees & other - percentage change over prior year		2.3 %				
Net operating income	\$	68,983	\$	68,327		
Straight line rents & other		(1,223)		(5,618)		
Above/below market rent amortization		(369)		(456)		
Amortization of tenant inducements		240		338		
Non-cash ground rent		22		22		
Cash - Net operating income	\$	67,653	\$	62,613		
Cash - Net operating income - percentage change over prior year		8.0 %				
Cash - Net operating income, excluding net termination fees & other	<u>\$</u>	67,023	\$	61,664		
		0.50/				
Cash - Net operating income, excluding net termination fees & other - percentage change over prior year		8.7 %				
	Three Months Ended December 31,					
		2018		2017		
Net income:	\$	122,710	\$	73,844		
Add/(deduct):						
Interest income		(2,139)		(478)		
Interest expense		20,108		20,413		
Interest expense - amortization of deferred financing costs		626		628		
Equity in loss of Real Estate Ventures		14,049		2,919		
Net gain on real estate venture transactions		(104,970)		(52,186)		
Net gain on disposition of real estate		(2,967)		(23,246)		
Net gain on sale of undepreciated real estate		(181)		-		
Gain on promoted interest in unconsolidated real estate venture		(28,283)		-		
Loss on early extinguishment of debt		105		3,933		
Depreciation and amortization		43,351		46,773		
General & administrative expenses		5,593		6,741		
Income tax provision		265		404		
Provision for impairment		14,842				
Consolidated net operating income		83,109		79,745		
Less: Net operating income of non-same store properties and elimination of non-property specific operations	<u>_</u>	(14,126)		(11,418)		
Same store net operating income	\$	68,983	\$	68,327		
Interest expense - amortization of deferred financing costs  Equity in loss of Real Estate Ventures Net gain on real estate venture transactions Net gain on disposition of real estate Net gain on sale of undepreciated real estate Gain on promoted interest in unconsolidated real estate venture Loss on early extinguishment of debt Depreciation and amortization General & administrative expenses Income tax provision Provision for impairment Consolidated net operating income Less: Net operating income of non-same store properties and elimination of non-property specific operations	<u></u>	626 14,049 (104,970) (2,967) (181) (28,283) 105 43,351 5,593 265 14,842 83,109 (14,126)	\$	6 2,9 (52,1 (23,2 3,9 46,7 6,7 4 79,7 (11,4		

# BRANDYWINE REALTY TRUST SAME STORE OPERATIONS – TWELVE MONTHS (unaudited and in thousands)

Of the 97 properties owned by the Company as of December 31, 2018, a total of 73 properties ("Same Store Properties") containing an aggregate of 13.0 million net rentable square feet were owned for the entire twelve-month periods ended December 31, 2018 and 2017. As of December 31, 2018, 20 properties were recently completed/acquired, one property was in development and three properties were in redevelopment. Average occupancy for the Same Store Properties was 93.0% during 2018 and 94.1% during 2017. The following table sets forth revenue and expense information for the Same Store Properties:

Twelve Months Ended December 31,

	Twelve Months Ended December 31,			
		2018		2017
Revenue	<u></u>			
Rents	\$	330,036	\$	331,647
Tenant reimbursements		68,073		64,389
Termination fees		1,763		1,893
Other		1,617		1,803
Total revenue		401,489		399,732
		- ,		, -
Operating expenses				
Property operating expenses		118,776		116,704
Real estate taxes		40,903		35,759
Net operating income	\$	241,810	\$	247,269
	<u> </u>		<del>-</del>	
Net operating income - percentage change over prior year		-2.2 %		
The operating meaning percentage over prior year		2.2 /0		
Net operating income, excluding net termination fees & other	\$	239,157	S	243,573
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Net operating income, excluding net termination fees & other - percentage change over prior year		-1.8 %		
Net operating income, excluding net termination rees & other - percentage change over prior year		-1.0 /0		
Net operating income	\$	241.810	\$	247,269
Straight line rents & other	Ψ	(462)	Ψ	(5,933)
Above/below market rent amortization		(1,628)		(2,694)
Amortization of tenant inducements		732		966
Non-cash ground rent		89		89
Cash - Net operating income	\$	240,541	•	239,697
Cash - Act operating meome	Ψ	240,541	Ψ	233,037
Cash - Net operating income - percentage change over prior year		0.4%		
Cash - Net operating income - percentage thange over prior year		0.4 /0		
Cash - Net operating income, excluding net termination fees & other	\$	236,436	\$	234,868
Casa Net operating income, excluding net termination rees & outer	Ψ	230,430	Ψ	254,000
Cash - Net operating income, excluding net termination fees & other - percentage change over prior year		0.7 %		
Cash - Net operating income, excluding net termination rees & other - percentage change over prior year		0.7 /0		
		Twelve Months En	mher 31	
		2018	ded Dece	2017
Net income:	\$	137,289	\$	121,859
Add/(deduct):	Ψ	137,203	Ψ	121,055
Interest income		(4,703)		(1,113)
Interest expense		78,199		81,886
Interest expense - amortization of deferred financing costs		2,498		2,435
Equity in loss of real estate ventures		15,231		8,306
Net gain on real estate venture transactions		(142,233)		(80,526)
Net gain on disposition of real estate		(2,932)		(31,657)
Net gain on sale of undepreciated assets		(3,040)		(953)
Gain on promoted interest in unconsolidated real estate venture		(28,283)		(333)
Loss on early extinguishment of debt		105		3,933
Depreciation and amortization		174,259		179,357
General & administrative expenses		27,802		28,538
Income tax provision (benefit)		423		(628)
Provision for impairment		71,707		3,057
•		326,322	_	314.494
Consolidated net operating income  Local Net operating income of non-same store properties and elimination of non-property specific energific energifics.		/-		- , -
Less: Net operating income of non-same store properties and elimination of non-property specific operations  Same store net operating income	\$	(84,512) 241,810	\$	(67,225) 247,269