## SUPPLEMENTAL INFORMATION PACKAGE

2021

brandywine

BDN<br>NYSE<br>S ECOND<br>Q UARTER



Above: 3151 Market Street (dedicated life science building), Schuylkill Yards,
Philadelphia, PA
Cover (from L to R): 3025 JFK, Schuylkill Yards, Philadelphia, PA; 405 Colorado Street, Austin, Texas; Bulletin Building \& Drexel Square, Philadelphia, PA

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Cira Centre | 730,000 SF | Philadelphia, PA


[^0]Transaction Highlights
Life Science

- In March 2021, we entered into an agreement with Pennsylvania Biotechnology Center to create B.Labs, a Life Science incubator at Cira Centre directly adjacent to the Schuylkill Yards neighborhood in the University City section of Philadelphia, Pennsylvania. The initial 50,000 SF of plug \& play lab and research space is expected to open in the fourth quarter of 2021. Our incubator is planned to have 239 seats.


## Dispositions

- On July 6, 2021, we completed the sale of two land parcels at 2100 \& 2200 Lenox Drive in Lawrenceville, New Jersey for a gross sales price of $\$ 8.9$ million. We received net cash proceeds of $\$ 8.3$ million and expect to record a gain on sale of approximately $\$ 0.8$ million during the third quarter of 2021.


## Financing Activity

- On July 23, 2021, in connection with our development project at 3025 JFK Boulevard, also known as Schuylkill Yards West, we closed on a $\$ 186.7$ million construction loan. The construction loan represents approximately $65 \%$ of total project costs and initially bears interest at $3.75 \%$ per annum and matures in July 2025.


## Rent Collections and Tenant Rent Relief

Rent Collections (as of 7/9/21):

|  | Office | Overall |
| :--- | ---: | ---: |
| Q2 2020 | $99.8 \%$ | $99.3 \%$ |
| Q3 2020 | $99.7 \%$ | $99.5 \%$ |
| Q4 2020 | $99.2 \%$ | $99.0 \%$ |
| Q1 2021 | $99.9 \%$ | $99.7 \%$ |
| Q2 2021 | $99.8 \%$ | $99.3 \%$ |

Tenant Rent Relief Highlights

- $\$ 4.9$ million of rent relief provided to 66 tenants approximating 885K SF. $\$ 1.0$ million of the deferred rent is in the form of free rent related to tenant lease extensions.
- Net deferrals to date included in cash NOI totaled \$3.9 million, of which $\$ 2.3$ million has already been repaid.

| Leasing Highlights | Q2 2021 | Q1 2021 |
| :--- | ---: | ---: |
|  |  |  |
| Quarter end occupancy | $90.5 \%$ | $90.3 \%$ |
| Leased as of July 20, 2021 / April 19, 2021 | $92.5 \%$ | $92.5 \%$ |
|  |  |  |
| New leases executed in quarter (sq ft) | 245,178 | 201,170 |
| Leases renewals executed in quarter (sq ft) | $\underline{189,359}$ | $\underline{292,081}$ |
| Total leases executed in quarter (sq ft) | 434,537 | 493,251 |
|  |  |  |
| New leases commenced (sq ft) | 118,659 | 8,650 |
| Expansions commenced (sq ft) | 37,713 | 20,453 |
| Leases renewed (sq ft) | $\underline{95,853}$ | $\underline{166,824}$ |
| Total lease activity (sq ft) | 252,225 | 195,927 |
| Average annual lease expirations through 2024 | $7.1 \%$ |  |
| Forward lease commencements (sq ft): |  |  |
| Q3 2021 | 106,659 |  |
| Q4 2021 | 145,605 |  |
| 2022 | 6,108 |  |
| Total square feet of forward lease commencements: | 258,372 |  |



500 North Gulph Road \| King of Prussia, PA

| Financial Highlights | Q2 2021 | Q1 2021 | YTD 2021 |
| :--- | ---: | ---: | ---: |
| Net income (loss) to common shareholders | $(\$ 261)$ | $\$ 6,775$ | $\$ 6,514$ |
| Per diluted share | $(\$ 0.00)$ | $\$ 0.04$ | $\$ 0.04$ |
| Common share distributions paid | $\$ 0.19$ | $\$ 0.19$ | $\$ 0.38$ |
| Funds From Operations (FFO) | $\$ 55,911$ | $\$ 60,218$ | $\$ 116,129$ |
| Per diluted share | $\$ 0.32$ | $\$ 0.35$ | $\$ 0.67$ |
| FFO - excl. capital market, transactional items and other | $\$ 55,911$ | $\$ 58,225$ | $\$ 114,136$ |
| Per diluted share | $\$ 0.32$ | $\$ 0.34$ | $\$ 0.66$ |
| FFO payout ratio - excl. capital market, trans. items and other | $59.4 \%$ | $55.9 \%$ | $57.6 \%$ |
| Cash Available for Distribution (CAD) | $\$ 34,631$ | $\$ 46,433$ | $\$ 81,064$ |
| CAD payout ratio (Distributions paid / CAD) | $94.6 \%$ | $70.4 \%$ | $80.7 \%$ |
|  |  |  |  |
| Balance Sheet Highlights | Q2 2021 | Q1 2021 | Q4 2020 |
|  |  | $38.6 \%$ | $37.9 \%$ |
| Net debt to total gross assets | $67.5 \%$ |  |  |
| Ratio of net debt to annualized quarterly EBITDA | 6.5 | 6.3 |  |
| Cash on hand | $\$ 47,730$ | $\$ 45,717$ | $\$ 46,344$ |

(a) Calculations based on revenue maintaining leasing activity. See definition on page 40.

|  | 2021 Business Plan as of |  |  |
| :---: | :---: | :---: | :---: |
| Business Plan Component | 7/20/2021 | 4/19/2021 | Original |
| Speculative Revenue | \$20.0-\$21.0 MM | \$18.0-\$22.0 MM | \$18.0-\$22.0 MM |
| Executed | \$20.1 MM | \$18.1 MM | \$14.7 MM |
| Projected Tenant Retention (SF) | 51-53\% | 51-53\% | 51-53\% |
| Same Store NOI Increase |  |  |  |
| - GAAP | 0.0\%-2.0\% | 0.0\%-2.0\% | 0.0\%-2.0\% |
| - Cash | 3.0\% - 5.0\% | 3.0\% - 5.0\% | 3.0\% - 5.0\% |
| Capital as a \% of lease revenue | 10.0\% - 12.0\% | 10.0\% - 12.0\% | 10.0\% - 12.0\% |
| Average Lease Term | 7.0 years | 7.0 years | 7.0 years |
| Net Income Attributable to Common Shareholders | \$0.25-\$0.31 | \$0.28-\$0.36 | \$0.32-\$0.42 |
| Funds from Operations | \$1.34-\$1.40 | \$1.33-\$1.41 | \$1.32-\$1.42 |
| Cash Available for Distribution Payout Ratio Annualized | 81\%-75\% | 81\%-75\% | 81\%-75\% |
| Rental Rate Increase / (Decline) |  |  |  |
|  | Combined | Combined | Combined |
| - GAAP | 14.0\% - 16.0\% | 14.0\% - 16.0\% | 14.0\% - 16.0\% |
| - Cash | 8.0\% - 10.0\% | 8.0\% - 10.0\% | 8.0\% - 10.0\% |
| Year-end SS Occupancy | 91-93\% | 91-93\% | 91-93\% |
| Year-end Core Occupancy | 91-93\% | 91-93\% | 91-93\% |
| Year-end Core Leased | 92-94\% | 92-94\% | 92-94\% |
| Financing/Liability Management | None Incorporated | None Incorporated | None Incorporated |
| Equity Issuance/Share Repurchase Program | None Incorporated | None Incorporated | None Incorporated |
| Dispositions (excluding land and joint venture formation) | None Incorporated | None Incorporated | None Incorporated |
| Acquisitions (excluding land) | None Incorporated | None Incorporated | None Incorporated |
| Development Start | 2 starts; 1 start at 3025 JFK (1) | 2 starts; 1 start at 3025 JFK (1) | 2 starts |
| Structured Finance Investments | None Incorporated | None Incorporated | None Incorporated |
| Net Debt to EBITDA | 6.3-6.5x | 6.3-6.5x | $6.3-6.5 x$ |

(1) Represents the development start within our joint venture at 3025 JFK Boulevard at Schuylkill Yards in Philadelphia, PA.


(From L to R): Broadmoor Block A; Garza Ranch; and Four Points

## Highlights

- \#1 Fastest Growing Metro (US Census Bureau)
- \#1 Best Job Market (Wall Street Journal)
- \#1 Best Place to Start Business (Inc.)
- \#2 City to Watch for 2021 (ULI Emerging Trends)
- \#2 Hottest City for Commercial Real Estate (Forbes)
- \#3 Best Place to Live in US (US News \& World Report)
- Nationally tops in percentage population growth 9 years in a row: 2010-1.77M; 2020 2.2M (30.9\%); projected to grow another $27.6 \%(2.8 \mathrm{M})$ by 2030 and to 4M by 2040.
- Fastest in recovering lost jobs in 2020, recovering all but 7,400 jobs.
- Oracle relocating its headquarters to Austin and doubling in size to 10 K employees.
- Tesla begins Cybertruck and Model 3 production in 2021; ultimately will employ 15 K ; expectations that up to 50 companies may come to Austin to service Tesla and its supply chain vendors.
- Samsung rumored to be considering doubling size of their semiconductor plant for a new investment of \$17B and another 1,900 employees, for a total of almost 5K.
- Austin Economic Development reports 2020 a record year of corporate relocations and expansions including 21 K new jobs. As of June 2021, there are 267 hot/active prospect companies looking at moves to or expansions in Austin, including 22 life science companies.
- The Austin office market has significant construction activity within the BDN Peer Group at over 4.8 million SF, which is approximately $37 \%$ pre-leased.
- Austin's diverse and counter-cyclical economy has historically provided a unique resilience during times of financial crises. With the Texas State Capitol and The University of Texas, Austin has a strong foundation for economic stability. Furthermore, consistent job growth in the government, education, professional services, technology and healthcare sectors has previously allowed Austin to rebound more quickly during periods such as the 2008 Financial Crisis. With the technology sector leading the way, Austin has outpaced other major markets in employment growth during the recovery from both the 2001 and 2008 Recessions.


## PEER AUSTIN OFFICE MARKET (CBRE)

- 58.4 M SF
- 6.3\% average asking rent growth last 12 months
- Over last 5 years, the market has added over 12M SF of office space


## Philadelphia Marketplace; Stability with Life Science Momentum



Highlights

- Philadelphia area Life Science companies reeled in nearly \$3B year to date as reported by the Chamber of Commerce for Greater Philadelphia.
- Philadelphia area has attracted over 315,000 new residents from New York City during the pandemic as of March 2021. (Source: Multi-Housing News)
- The growing Life Sciences sector represents over 800 companies and 56,000 employees in the region.
- No county in the entire nation produces as many degrees in biomedical engineering as Philadelphia County.
- Life science rents in Philadelphia have increased by 35 percent since the middle of last year. (CBRE)
- Philadelphia ranks No. 3 in the U.S. for the amount of funding it receives as a city from the National Institutes of Health (NIH) and other research grants, coming in at \$4.47B.
- 80 percent of all pharmaceutical and biotech companies in the U.S. have offices in Greater Philadelphia.
- 54,000 students graduating annually with a background in STEM, Health or Business.
- \#1 growth rate of highly education population among 25 largest metro areas since 2008.
- Over 1.7 million square feet of inbound CBD tenants from other markets and overseas since 2015.

| Development (\% owned) | Location | Type | Completion Date | Stabilization Date | Square Feet |  | Total Project Costs (a) |  | Equity Capitalization <br> (b) | Debt <br> Financing | Amount funded at 06/30/2021 | Remaining equity to be funded at 06/30/2021 | Projected Cash Yield | Leased \% @ July 20, 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholly Owned |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 405 Colorado Street | Austin, TX | Office | Q2 2021 | Q1 2022 | 205,803 |  | \$ 122,000 | (c) | \$ 122,000 | - | \$ 79,411 | \$ 42,589 | 8.0\% | 24.0\% |
| 3000 Market Street | Philadelphia CBD | Life Science | Q3 2021 | Q4 2021 | 64,070 | (d) | \$ 35,000 | (d) | \$ 35,000 | - | \$ 22,579 | \$ 12,421 | 9.6\% | 100.0\% |
| 250 King of Prussia Road | Radnor, PA | Life Science/Office | Q2 2022 | Q3 2023 | 168,294 |  | \$ 80,573 | (e) | \$ 80,573 | - | \$ 22,457 | \$ 58,116 | 8.2\% | 3.7\% |
| Total/Weighted Average |  |  |  |  | 438,167 |  | \$ 237,573 |  | \$ 237,573 |  | \$ 124,447 | \$ 113,126 | 8.3\% | 27.3\% |
| Real Estate Venture |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3025 JFK Boulevard (55\%) | Philadelphia CBD | Mixed-use | Q3 2023 | Q4 2024 | (f) |  | \$ 287,272 |  | \$ 100,545 | \$ 186,727 | \$ 46,528 | \$ 54,017 | 7.0\% | 0.0\% |

(a) - Total project costs for redevelopment projects include existing property basis.
(b) - We intend to fund our remaining wholly-owned development costs through existing cash balances and/or our line of credit.
(c) - Total project costs includes $\$ 2.1$ million of existing property basis through a ground lease. Project includes 520 parking spaces.
(d) - Total project costs include $\$ 12.8$ million of existing property basis. Project square footage does not include 26,486 square feet of lower level parking which will be converted to lab space.
(e) - Total project costs includes $\$ 20.6$ million of existing property basis.
(f) - Mixed used building with 428,000 rentable square feet consisting of $200,000 \mathrm{SF}$ of life science/innovation office, $219,000 \mathrm{SF}$ of residential ( 326 units), and $9,000 \mathrm{SF}$ of retail.
(g) - Remaining to be funded excludes amounts to be funded by construction loan. The additional equity to be funded by BDN is $\$ 8.8 \mathrm{M}$. The remaining $\$ 45.2 \mathrm{M}$ of equity will be funded by our joint venture partner.

3025 JFK Boulevard Development (Real Estate Venture)

## Design Overview



- A 29-level premier mixed-use development featuring 200,000 SF of life science/innovation office space, 326 ultra-luxury apartment units, 29,000 SF of indoor/outdoor amenity space and 9,000 SF of retail
- Two levels of below grade parking containing 115 parking spaces
- Amenities include a mid-tower pool and lounge for the apartment units, a conference center and lounge for office tenants and separate lobbies and elevators for the life science/office and apartments


## Project Schedule

- JV Formation Date

Q1 2021

- Construction Commencement

Q1 2021

- Substantial Completion
- Target Stabilization - Office Q3 2023
- Target Stabilization - Residential

Q4 2024
Q4 2024

## Project Description

- Located in the Schuylkill Yards Neighborhood of Philadelphia, Pennsylvania
- The Gotham Organization will manage the residential portion of the project and Brandywine is the managing member and will be responsible for management and leasing of the commercial space.


## Financial Highlights

- 55/45 real estate venture with global institutional investor.
- Total development costs of \$287.3 MM (\$671 PSF)
- Closed on construction loan of $\$ 186.7$ million on July 23, 2021.
- Projected stabilized cash yield of 7.0\%
- BDN equity commitment of approximately $\$ 55.3 \mathrm{MM}$, of which \$46.5 MM is funded as of Q2 2021


## 405 Colorado Street Development (Wholly Owned)



## Design Overview

- A 25-story, 206K SF office development above a sky lobby and a 520 -space above ground parking structure with a total height of 356 feet.
- Austin CBD location at 4th and Colorado


## Financial Highlights

- Total development costs: \$122.0 MM (\$592 PSF)
- Projected stabilization yield: 8.0\%


## Project Schedule

- Construction Commencement Q1 2019
- Substantial Completion Q2 2021
- Target Stabilization Q1 2022
- Pre-leased
24.0\%


## BROADMOOR

AUSTIN, TX

Overview

- Broadmoor is a mixed-use, 66 acre transit-oriented community with an extraordinary existing amenity base at the nearby Domain. The campus is home to approximately 840,000 square feet for IBM. Once redeveloped, the project will include office, multifamily, hotels, retail and a new CapMetro light rail stop.
- Broadmoor sits at the population center of Greater Austin, and at the crossroads of three major highways. The area is served by multi-modal transportation options including CapMetro light rail and a bus line.
- The project will offer over 11 acres of park space, and access to more than 23 miles of existing and planned jogging trails and bike routes.


## Project Status

- We have received our required government and third party approvals for campus-wide redevelopment which includes our master plan and related zoning.
- Costs of future developments will be funded through a combination of existing cash balances or equity and debt capital raised through one or more joint venture formations.
- With existing buildings in-place, we can construct the following phases:

1. Block A (4.72 acres):

- Office: 347,838 SF
- Multi-Family Units: 341
- Retail: 14,841 SF
- Parking Spaces: 1,525

3. Block L (14.1 acres):

- Office (Bldg. 1): 762,648 SF
- Office (Bldg. 2): 559,944 SF
- Retail: 20,607 SF
- Parking Spaces: 3,063

2. Block $F(5.1$ acres):

- Multi-Family Units (Phase 1): 272
- Multi-Family Units (Phase 2): 257
- Parking Spaces (Phase 1): 355
- Parking Spaces (Phase 2): 307
- In addition, Blocks $B$ and $D$ give us capacity to build an additional 1.1 million square feet without disturbing the existing buildings.
- Building 905: Per our master plan, we have taken the building out of service for future demolition to provide additional roadway access throughout the site.



## Our Opportunity: Life Sciences

## Nationally:

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- Life sciences employment reached a record high in March 2021 with 16\% total job growth since 2017, surpassing the technology sector.
- Total commercial lab space has grown by $12 \%$ this year to 95 million SF. Another 11 million SF is currently under construction. Despite increased supply, rents are rising as demand remains very strong.
- Our Markets: Philadelphia and D.C. on CBRE's 2020 top-10 list; Austin ranked as an emerging market.


## In Philadelphia:

- Life science demand is high downtown near universities; $0.6 \%$ vacancy in UCity and $3 \%$ in CBD.
- Philadelphia ranks No. 3 in the U.S. for the amount of funding it receives as a city from the National Institutes of Health (NIH) to support research, coming in at \$1.1B in 2019 and $\$ 1.2 \mathrm{~B}$ in 2020.
- UPENN alone is spending over \$1B each year on research resulting in dozens of startups and consequently more jobs.
- 2020 saw 117 Venture Capital deals in the Philadelphia area totaling \$1.6B and roughly $50 \%$ went to businesses located within the city.
- Greater Philadelphia ranks high in lab space with 23.4 million square feet and VC at $\$ 2.9$ billion with $\$ 1.6$ billion going to cell and gene therapy companies.



## Brandywine Life Science Opportunity:

Current Life Science Exposure - Leased
Projected Leasing through 12/31/21
Incremental Schuylkill Yards Capacity
TOTAL

| LAB | OFFICE | TOTAL | \% of PORTFOLIO |
| :---: | :---: | :---: | :---: |
| 247,278 | 609,669 | 856,947 | $1.7 \%$ |
| 574,389 | - | 574,389 | $3.8 \%$ |
| $2,152,722$ | - | $2,152,722$ | $12.0 \%$ |
| $2,974,389$ | 609,669 | $\mathbf{3 , 5 8 4 , 0 5 8}$ | $\mathbf{1 7 . 5 \%}$ |

## Schuylkillyards

PHILADELPHIA, PA
Overview

- Brandywine is the master developer of Schuylkill Yards, a multi-phase 14 acre/5.1 million square foot development of life science, research and academic facilities, office, residential, retail and hospitality space in Philadelphia.
- With extensions, we control the Schuylkill Yards development through 2053 and no requirement to acquire the leasehold parcels until commencement of construction.
- Adjacent to the nation's 3rd busiest rail station, Schuylkill Yards will be one of the most transit-rich developments in the United States, featuring 6.5 acres of public space.
- Project is located within a federal opportunity zone which provides incentives for additional equity capital sources.

Project Status

- On June 10, 2019, Drexel Square, a 1.3-acre park located at the corner of 30th and Market Street was opened to the public
- Completed the redevelopment of The Bulletin Building during Q2 2020.
- We have acquired the leasehold interests in two parcels of land to develop two mixed-use buildings, aggregating approximately 1.3 million square feet for $\$ 35$ per FAR, or \$45.1 million.

1. 3025 JFK (West Tower):

- 200,000 SF office/life
science space
- 9,000 SF retail space
- 326 apartment units
- Ground floor retail
- Below grade parking
- Costs of future developments will be funded through a combination of existing cash balances, equity and debt capital raised through one or more joint venture formations.
- 3000 Market: Commenced redevelopment of an existing 64,000 square foot building into a life science building. The $\$ 35.0$ million redevelopment is $100 \%$ leased to a life science tenant.
- 3151 Market: Finalized design development of a 424,000 rentable SF purpose built life science building, including 89 parking spaces, with the intent to acquire the leasehold interest and commence construction within the following 12 months.



## Balance Sheet \& Liquidity

| USES | Projected <br> ( in M) |
| :--- | ---: |
| 3Q21-4Q21 |  |
| Contridends | $\$ 66$ |
| Revenue Maintaining Cap Ex | 9 |
| Revenue Creating Cap Ex | 20 |
| Development / Redevelopment Projects | 30 |
| Total Uses | $\mathbf{1 2 0}$ |

[^1]| SOURCES |  |
| :--- | ---: |
| $(\$$ in M) | Projected <br> 3Q21-4Q21 |
| CF After Interest Payments | $\$ 95$ |
| Proceeds from Asset Sales (land/other) | 20 |
| Decrease (Increase) to Cash | 48 |
| LOC Usage | 82 |
| Total Sources | $\$ 245$ |

## LIQUIDITY

(\$ in M)
Projected 12/31/21
Available Line of Credit as of 6/30/21 \$542
Cash on hand 48
Projected Line/Cash Usage (130)

Projected Line of Credit Available \$460

| Acres | Estimated Development Square Feet |
| :---: | :---: |
| Active/Pre-Development Projects |  |
| Philadelphia CBD (a) (b) 56.3 | 5,273,000 |
| Pennsylvania Suburbs 21.7 | 535,000 |
| Austin, Texas (c) 74.7 | 6,425,000 |
| Total Active/Pre-Development Projects 152.7 | 12,233,000 |
| Reposition/Sale Sites |  |
| Pennsylvania Suburbs 6.0 | 41,000 |
| Metropolitan Washington, D.C. 0.8 | 245,000 |
| Austin, Texas 3.3 | 10,000 |
| Other 74.6 | 980,000 |
| Total Reposition/Sale Sites 84.7 | 1,276,000 |
| Total Land Held for Development $\underline{237.4}$ | 13,509,000 |
| Total Estimated Development Square Feet | 14,583,000 (d) |
| Total Land Inventory (in thousands): |  |
| Land Held for Development and Prepaid Leasehold Interests in Land Held for Development, net (a) | \$ 145,943 |
| Basis Per Square Foot | \$ 21 (e) |
| Percentage of Total Assets including Prepaid Leasehold Interests | 3.8\% |

(a) Includes one parcel containing 0.8 acres and approximately 0.8 million square feet of development through a prepaid ground lease at 3001-3003 JFK Boulevard in Philadelphia as part of the Schuylkill Yards Master Development.
(b) Includes 5.5 acres and approximately 4.0 million square feet of estimated development remaining under the Master Development Agreement for Schuylkill Yards and an option for 50.0 acres containing approximately 600,000 square feet.
(c) Broadmoor Austin Campus received zoning approval for 6.1 million square feet of development and our cost basis is approximately $\$ 3.80$ per FAR, with potential to increase density by an additional 5.0 million square feet.
(d) The Company has the ability to develop an additional $1,074,000$ square feet representing the future development site at 2100 Market Street in Philadelphia, Pennsylvania ( 488,000 mixed-use square feet) which is not included in Land Held for Development, as the site is currently an operational parking lot, and approximately 586,000 square feet of estimated development related to our unconsolidated real estate ventures with JBG.
(e) Assumes 4.8 million square feet for Schuylkill Yards at $\$ 35.00$ per FAR.

Active/Pre-Development Acreage


Active/Pre-Development Square Feet


## Property Activity (unaudited, in thousands, except square footage and acreage)

|  | Location | Type | Event Date | Square Feet/Acres |  | Sales Price | Occupancy \% @ Event Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 PROPERTY ACTIVITY |  |  |  |  |  |  |  |
| OFFICE ACQUISITION |  |  |  |  |  |  |  |
| 250 King of Prussia Road | Radnor, PA | Office Building | 11/30/2020 | 169,843 | \$ | 20,250 | 3.7\% |
| 1501-11 Race Street | Philadelphia, PA | Office Building | 11/05/2020 | 119,763 | \$ | 9,700 | 100.0\% |
| LAND ACQUISITION |  |  |  |  |  |  |  |
| 145-155 King of Prussia Road | Radnor, PA | Land | 02/27/2020 | 7.75 acres | \$ | 11,300 | N/A |
| OFFICE DISPOSITION |  |  |  |  |  |  |  |
| Mid-Atlantic Office Portfolio (represents 80\% of sales price) (a) | Various- PA/MD | Twelve Office Buildings | 12/21/2020 | 1,128,645 | \$ | 154,354 | 86.8\% |
| One \& Two Commerce Square (represents price for 30\% interest) (b) | Philadelphia, PA | Two Office Buildings | 07/21/2020 | 1,896,142 | \$ | 115,000 | 96.7\% |
| 52 East Swedesford Road | Malvern, PA | Office Building | 03/19/2020 | 131,077 | \$ | 18,000 | 100.0\% |
| LAND DISPOSITION |  |  |  |  |  |  |  |
| Keith Valley Land | Horsham, PA | Land | 06/15/2020 | 14.0 acres | \$ | 4,000 | N/A |
| Total Acquisitions (including land) |  |  |  |  | \$ | 41,250 |  |
| Total Dispositions (including land) |  |  |  |  | \$ | 291,354 |  |

(a) These properties were contributed to a newly formed unconsolidated real estate venture in which we own a $20 \%$ common interest and have a $\$ 20$ million preferred equity interest.
(b) We sold a $30 \%$ preferred equity interest in One Commerce Square and Two Commerce Square resulting in deconsolidation of the properties. We received cash proceeds of $\$ 100.8$ million, net of

## YTD NOI - Wholly Owned (a)

- Total Core Portfolio NOI: \$138.4 MM
- $91.0 \%$ of NOI from our Core Markets (b)



## YTD NOI - Including JV's

■ Total NOI: \$159.8 MM

- $90.0 \%$ of NOI from our Core Markets (b)

(a) Chart reflects net operating income from wholly owned properties and excludes properties sold, held for sale, and development/redevelopment.
(b) Consists of Philadelphia CBD \& Philadelphia University City, PA - Crescent, Metro D.C., and Austin markets.

| Region | \# of Wholly Owned Properties | Square Feet |  | \% Occupied | \% Leased (1) | Remaining Expirations |  | Net Operating Income at 6/30/2021 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | \% of Total |  |  | 2021 | 2022 | Q2 2021 | \% of Total |  | YTD 2021 | \% of Total |
| Philadelphia CBD | 11 | 4,755,545 | 34.8\% | 96.1\% | 98.2\% | 160,216 | 338,235 | \$ 30,831 | 45.0\% | \$ | 62,672 | 45.4\% |
| Market Street West | 5 | 2,909,983 | 21.3\% | 97.8\% | 98.5\% | 101,452 | 197,014 | 15,511 | 22.7\% |  | 32,133 | 23.3\% |
| University City | 4 | 1,829,684 | 13.4\% | 93.7\% | 97.9\% | 58,764 | 141,221 | 13,811 | 20.2\% |  | 27,685 | 20.0\% |
| Other | 2 | 15,878 | 0.1\% | 80.2\% | 80.2\% | - | - | 1,509 | 2.2\% |  | 2,854 | 2.1\% |
| Pennsylvania Suburbs | 34 | 4,035,452 | 29.6\% | 92.5\% | 93.8\% | 83,482 | 341,032 | \$ 19,964 | 29.2\% | \$ | 40,508 | 29.3\% |
| Crescent Markets |  |  |  |  |  |  |  |  |  |  |  |  |
| Radnor | 12 | 1,794,324 | 13.1\% | 92.8\% | 93.0\% | 32,595 | 161,196 | 9,859 | 14.4\% |  | 20,160 | 14.6\% |
| Plymouth Meeting | 7 | 846,351 | 6.2\% | 83.1\% | 87.2\% | 22,721 | 95,550 | 3,659 | 5.3\% |  | 7,647 | 5.5\% |
| Conshohocken | 4 | 473,759 | 3.5\% | 97.7\% | 98.0\% | 27,795 | 60,005 | 2,178 | 3.2\% |  | 4,189 | 3.0\% |
| Total Crescent Markets | 23 | 3,114,434 | 22.8\% | 90.9\% | 92.2\% | 83,111 | 316,751 | 15,696 | 22.9\% |  | 31,996 | 23.2\% |
| King of Prussia | 11 | 921,018 | 6.7\% | 98.0\% | 99.0\% | 371 | 24,281 | 4,268 | 6.2\% |  | 8,512 | 6.2\% |
| Austin, Texas (3) | 20 | 2,768,302 | 20.3\% | 91.7\% | 92.3\% | 65,377 | 323,104 | 15,341 | 22.4\% |  | 30,767 | 22.3\% |
| Metropolitan Washington, D.C. | 4 | 769,418 | 5.5\% | 54.2\% | 65.5\% | 7,697 | 100,656 | 1,039 | 1.5\% |  | 2,025 | 1.5\% |
| Northern Virginia | 3 | 609,245 | 4.5\% | 43.4\% | 57.7\% | 7,697 | 68,127 | 625 | 0.9\% |  | 1,164 | 0.8\% |
| Maryland | 1 | 160,173 | 1.2\% | 95.2\% | 95.2\% | - | 32,529 | 414 | 0.6\% |  | 861 | 0.6\% |
| Subtotal | 69 | 12,328,717 | 90.2\% | 91.3\% | 93.4\% | 316,772 | 1,103,027 | 67,175 | 98.1\% |  | 135,972 | 98.4\% |
| Other | 7 | 620,361 | 4.6\% | 72.8\% | 74.1\% | 7,345 | 39,435 | 1,237 | 1.8\% |  | 2,454 | 1.7\% |
| Subtotal - Core Portfolio | 76 | 12,949,078 | 94.8\% | 90.5\% | 92.5\% | 324,117 | 1,142,462 | 68,412 | 99.9\% |  | 138,426 | 100.2\% |
| + Development/Redevelopment (2) | 5 | 704,121 | 5.2\% | 1.4\% | 17.5\% | - | - | 42 | 0.1\% |  | (263) | -0.2\% |
| Total | 81 | 13,653,199 | 100.0\% |  |  | 324,117 | 1,142,462 | \$ 68,454 | 100.0\% | \$ | 138,163 | 100.0\% |

(1) Includes leases entered into through July 20, 2021 that will commence subsequent to the end of the current period.
(2) Comprised of the Lift Parking in Philadelphia, Pennsylvania (Redev), 250 King of Prussia Road in Radnor, Pennsylvania (Redev), 3000 Market Street in Philadelphia, Pennsylvania (Redev), 2340 Dulles Corner Boulevard in Herndon, Virginia (Redev), and 405 Colorado Street in Austin, Texas (Dev).
(3) Reflects Broadmoor Building 5 being taken out of service as part of the Broadmoor master development plan.

|  | Six Months Ended |  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2021 | 06/30/2020 | 06/30/2021 | 03/31/2021 | 12/31/2020 | 09/30/2020 | 06/30/2020 | 03/31/2020 |
| Total Property Count | 76 | 88 | 76 | 76 | 78 | 89 | 88 | 89 |
| Total Square Feet | 12,949,078 | 14,365,532 | 12,949,078 | 12,949,078 | 13,412,591 | 14,421,473 | 14,365,532 | 15,978,965 |
| Occupancy \%: | 90.5\% | 90.7\% | 90.5\% | 90.3\% | 91.9\% | 91.0\% | 90.7\% | 93.3\% |
| Leased \% (2): | 92.5\% | 93.8\% | 92.5\% | 92.5\% | 93.0\% | 92.6\% | 93.8\% | 95.3\% |
| Sublease Space: |  |  |  |  |  |  |  |  |
| Square footage | 362,345 | 451,455 | 362,345 | 337,328 | 352,823 | 443,521 | 451,455 | 404,179 |
| Average remaining lease term (yrs) | 2.8 | 2.6 | 2.8 | 2.5 | 2.5 | 2.5 | 2.6 | 2.2 |
| \% of total square feet | 2.8\% | 3.1\% | 2.8\% | 2.6\% | 2.6\% | 3.1\% | 3.1\% | 2.5\% |
| Leasing \& Absorption (square feet) (3): |  |  |  |  |  |  |  |  |
| New leases commenced | 127,309 | 155,570 | 118,659 | 8,650 | 191,895 | 323,376 | 32,137 | 123,433 |
| Expansions commenced | 58,166 | 111,107 | 37,713 | 20,453 | 33,283 | 46,747 | 10,123 | 100,984 |
| Leases renewed | 262,677 | 281,954 | 95,853 | 166,824 | 79,480 | 280,678 | 194,505 | 87,449 |
| Total Leasing Activity | 448,152 | 548,631 | 252,225 | 195,927 | 304,658 | 650,801 | 236,765 | 311,866 |
| Contractions |  | $(10,354)$ |  | - | - | - |  | $(10,354)$ |
| Leases expired | $(486,854)$ | $(666,444)$ | $(212,859)$ | $(273,995)$ | $(187,160)$ | $(441,689)$ | $(477,141)$ | $(189,303)$ |
| Early terminations | $(106,626)$ | $(123,971)$ | $(19,568)$ | $(87,058)$ | $(58,129)$ | $(107,550)$ | $(74,269)$ | $(49,702)$ |
| Net absorption | $(145,328)$ | $(252,138)$ | 19,798 | $(165,126)$ | 59,369 | 101,562 | $(314,645)$ | 62,507 |
| Retention \% | 54.1\% | 49.1\% | 57.5\% | 51.9\% | 46.0\% | 59.6\% | 37.1\% | 75.6\% |
| Direct Lease Deals (\% of deals, based on SF, done without an external broker) | 15\% | 13\% | 14\% | 15\% | 21\% | 12\% | 13\% | 13\% |

(1) For each period, includes all properties in the core portfolio (i.e. not under development, redevelopment, re-entitlement or held for sale), including properties that were sold during these periods.
(2) Includes leases entered into through July 20, 2021 that will commence subsequent to the end of the current period.
(3) Each prior period includes leasing related to held for sale and sold properties.

Six Months Ended
06/30/2021 06/30/2020

|  | 06/30/2021 |  | 06/30/2020 |  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New Leases/Expansions (2): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 32.01 | \$ | 32.68 | \$ | 31.56 | \$ | 35.85 | \$ | 37.30 | \$ | 39.14 | \$ | 30.65 | \$ | 34.78 |
| New Rate | \$ | 37.57 | \$ | 35.65 | \$ | 37.61 | \$ | 37.25 | \$ | 41.34 | \$ | 44.40 | \$ | 35.15 | \$ | 39.06 |
| Increase (decrease) \% |  | 17.4\% |  | 9.1\% |  | 19.2\% |  | 3.9\% |  | 10.8\% |  | 13.5\% |  | 14.7\% |  | 12.3\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 30.40 | \$ | 31.35 | \$ | 29.84 | \$ | 35.23 | \$ | 35.08 | \$ | 38.24 | \$ | 29.10 | \$ | 33.47 |
| New Rate | \$ | 39.46 | \$ | 35.88 | \$ | 39.59 | \$ | 38.31 | \$ | 41.35 | \$ | 46.96 | \$ | 37.78 | \$ | 40.54 |
| Increase (decrease) \% |  | 29.8\% |  | 14.5\% |  | 32.7\% |  | 8.7\% |  | 17.9\% |  | 22.8\% |  | 29.8\% |  | 21.1\% |
| Renewals (2): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Rent Growth |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 34.05 | \$ | 36.23 | \$ | 36.14 | \$ | 30.61 | \$ | 31.17 | \$ | 33.96 | \$ | 28.96 | \$ | 31.01 |
| Renewal Rate | \$ | 36.65 | \$ | 37.50 | \$ | 39.35 | \$ | 32.22 | \$ | 34.70 | \$ | 35.28 | \$ | 31.89 | \$ | 31.68 |
| Increase (decrease) \% |  | 7.6\% |  | 3.5\% |  | 8.9\% |  | 5.3\% |  | 11.3\% |  | 3.9\% |  | 10.1\% |  | 2.2\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 33.05 | \$ | 33.08 | \$ | 35.22 | \$ | 29.49 | \$ | 28.74 | \$ | 32.79 | \$ | 27.34 | \$ | 29.30 |
| Renewal Rate | \$ | 36.87 | \$ | 37.68 | \$ | 39.90 | \$ | 31.91 | \$ | 34.68 | \$ | 36.25 | \$ | 32.49 | \$ | 31.83 |
| Increase (decrease) \% |  | 11.6\% |  | 13.9\% |  | 13.3\% |  | 8.2\% |  | 20.7\% |  | 10.6\% |  | 18.9\% |  | 8.6\% |
| Combined Leasing (2): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash Rent Growth |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 33.21 | \$ | 35.36 | \$ | 33.85 | \$ | 31.45 | \$ | 34.90 | \$ | 36.53 | \$ | 29.04 | \$ | 33.03 |
| New/Renewal Rate | \$ | 37.03 | \$ | 37.05 | \$ | 38.48 | \$ | 33.02 | \$ | 38.74 | \$ | 39.81 | \$ | 32.04 | \$ | 35.64 |
| Increase (decrease) \% |  | 11.5\% |  | 4.8\% |  | 13.7\% |  | 5.0\% |  | 11.0\% |  | 9.0\% |  | 10.3\% |  | 7.9\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 31.96 | \$ | 32.65 | \$ | 32.53 | \$ | 30.41 | \$ | 32.60 | \$ | 35.50 | \$ | 27.42 | \$ | 31.54 |
| New/Renewal Rate | $\$$ | 37.93 | \$ | 37.24 | \$ | 39.75 | \$ | 32.94 | \$ | 38.75 | \$ | 41.58 | \$ | 32.74 | \$ | 36.50 |
| Increase (decrease) \% |  | 18.7\% |  | 14.0\% |  | 22.2\% |  | 8.3\% |  | 18.9\% |  | 17.1\% |  | 19.4\% |  | 15.7\% |
| Capital Costs Committed (3): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leasing Commissions (per square foot) | \$ | 10.15 | \$ | 7.31 | \$ | 12.61 | \$ | 2.93 | \$ | 7.99 | \$ | 12.07 | \$ | 5.46 | \$ | 6.28 |
| Tenant Improvements (per square foot) |  | 27.87 |  | 20.66 |  | 35.01 |  | 8.16 |  | 24.02 |  | 27.24 |  | 10.45 |  | 18.02 |
| Total | \$ | 38.02 | \$ | 27.97 | \$ | 47.62 | \$ | 11.09 | \$ | 32.01 | \$ | 39.30 | \$ | 15.92 | \$ | 24.29 |
| Total capital per square foot per lease year (3) | \$ | 3.83 | \$ | 4.72 | \$ | 4.29 | \$ | 2.44 | \$ | 4.05 | \$ | 4.48 | \$ | 2.75 | \$ | 3.96 |
| Capital as a \% of rent |  | 12.7\% |  | 13.6\% |  | 12.8\% |  | 10.7\% |  | 11.8\% |  | 12.2\% |  | 9.4\% |  | 12.6\% |
| Weighted average lease term (yrs) for leases commenced in QTR |  | 7.1 |  | 7.2 |  | 8.5 |  | 3.3 |  | 8.3 |  | 7.2 |  | 6.3 |  | 6.7 |
| Percentage of Square Feet In Leasing Activity Included Above |  | 56.1\% |  | 52.4\% |  | 73.2\% |  | 34.1\% |  | 57.2\% |  | 76.6\% |  | 79.1\% |  | 60.0\% |

(1) For each period, includes all properties in the core portfolio (i.e. not under development, redevelopment or re-entitlement), including properties that were sold during these periods. Calculations reflect
(2) Rental rates include base rent plus reimbursement for operating expenses and real estate taxes.
(3) Calculated on a weighted average basis.

(1) Reflects 2021 expirations renewed prior to 2021 which will be reflected in the leasing activity statistics (p.16-17) during the quarter in which the new leases commence.
(2) Reflects 2021 expirations that vacated prior to 2021 before the lease was originally scheduled to expire, and as a result, were reflected in the leasing activity statistics (p.16-17) during the quarter in which the lease vacated.
(3) Reflects annualized base rent and current reimbursement for operating expenses and real estate taxes. Current annualized rent assumes base rent as of the end of the current reporting period, while final annualized rent assumes the base rent at the end of the lease term.
(4) Reflects lease renewals through July 20,2021 that will commence subsequent to the end of the current period and early termination options exercised by the tenant through July $20,2021$.
(5) Does not include development/redevelopment and held for sale property expirations.

(1) Does not include development/redevelopment property expirations.

| Top Twenty Tenants | Annualized Rent (1) |  | $\begin{array}{r} \text { \% of Total } \\ \text { Annualized Rent (1) } \end{array}$ |  | Annualized Rent per Square Foot (1) | Square Feet Occupied | \% of Total Square Feet | Weighted Average Remaining Lease Term (months) (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IBM, Inc. | \$ | 19,725 | 4.7\% |  | \$30.79 | 640,544 | 5.5\% | 66 |
| Comcast Corporation |  | 13,424 | 3.2\% |  | 39.50 | 339,859 | 2.9\% | 84 |
| Spark Therapeutics, Inc. |  | 13,278 | 3.1\% |  | 51.85 | 256,108 | 2.2\% | 122 |
| FMC Corporation |  | 11,126 | 2.6\% |  | 48.79 | 228,025 | 1.9\% | 132 |
| CSL Behring, LLC |  | 10,539 | 2.5\% |  | 29.22 | 360,641 | 3.1\% | 93 |
| Troutman Pepper Hamilton Sanders LLP |  | 9,362 | 2.2\% |  | 38.28 | 244,575 | 2.1\% | 92 |
| Lincoln National Management Co. |  | 9,360 | 2.2\% |  | 38.16 | 245,314 | 2.1\% | 33 |
| Independence Blue Cross, LLC |  | 7,892 | 1.9\% |  | 34.62 | 227,974 | 1.9\% | 154 |
| SailPoint Technologies, Inc. |  | 7,046 | 1.7\% |  | 42.75 | 164,818 | 1.4\% | 94 |
| The Trustees of the University of Pennsylvania |  | 7,030 | 1.7\% |  | 43.47 | 161,734 | 1.4\% | 132 |
| Dechert LLP |  | 6,494 | 1.5\% |  | 43.68 | 148,662 | 1.3\% | 33 |
| Blank Rome LLP |  | 5,833 | 1.4\% |  | 29.66 | 196,689 | 1.7\% | 121 |
| Faegre Drinker Biddle \& Reath LLP |  | 5,701 | 1.3\% |  | 38.70 | 147,298 | 1.3\% | 88 |
| VMware, Inc. |  | 5,677 | 1.3\% |  | 42.17 | 134,616 | 1.1\% | 44 |
| General Services Administration - U.S. Govt. (3) |  | 5,616 | 1.3\% |  | 38.31 | 23,965 | 0.2\% | 49 |
| VWR Management Services LLC |  | 5,087 | 1.2\% |  | 33.95 | 149,858 | 1.3\% | 42 |
| Reed Smith LLP |  | 5,035 | 1.2\% |  | 38.73 | 129,996 | 1.1\% | 105 |
| Baker \& Hostetler LLP |  | 4,704 | 1.1\% |  | 43.03 | 109,323 | 0.9\% | 6 |
| Janney Montgomery Scott LLC |  | 4,643 | 1.1\% |  | 34.62 | 134,123 | 1.1\% | 81 |
| Richards, Layton \& Finger, P.A |  | 4,535 | 1.1\% |  | 32.24 | 140,683 | 1.2\% | 54 |
| Sub-total top twenty tenants | \$ | 162,107 | 38.3\% | \$ | 37.61 | 4,184,805 | 35.7\% | 85 |
| Remaining tenants | \$ | 260,245 | 61.7\% | \$ | 34.57 | 7,528,619 | 64.3\% |  |
| Total portfolio as of June 30, 2021 | \$ | 422,352 | 100.0\% | \$ | 36.06 | 11,713,424 | 100.0\% |  |

[^2]

Six Months Ended
Three Months Ended


## Q2 2021 Same Store Net Operating Income (unaudited, in thousands)

|  | Same Store Portfolio |  |  |  |  | Recently Completed/ Acquired (1) |  | Development/ Redevelopment <br> (2) |  | Other/ <br> Eliminations (3) |  | All Properties |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Second Quarter | Second Quarter |  |  | Variance | \% Change | Second Quarter |  | Second Quarter |  | Second Quarter |  | Second Quarter |  | Variance |
|  |  | 2021 | 2020 |  |  | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 |  |
| Revenue Rents |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ | 80,179 | \$ 78,964 | \$ 1,215 | 1.5\% | \$ 1,988 | \$ 1,006 | \$ 118 | \$ 2,092 | \$ 2,207 | \$ 18,816 | \$ 84,492 | \$100,878 | \$ $(16,386)$ |
| Tenant reimbursements \& billings |  | 20,813 | 19,704 | 1,109 | 5.6\% | 836 | 547 | 41 | 95 | (181) | 6,095 | 21,509 | 26,441 | $(4,932)$ |
| Straight-line |  | 2,696 | 3,151 | (455) | -14.4\% | 919 | (39) | 1 | (3) | (75) | (337) | 3,541 | 2,772 | 769 |
| Above/below-market rent amortization |  | 840 | 1,096 | (256) | -23.4\% | 382 | (84) | - | 50 | - | 61 | 1,222 | 1,123 | 99 |
| Termination fees and bad debt expense |  | 437 | (232) | 669 | -288.4\% | - | - | - | 396 | 34 | 802 | 471 | 966 | (495) |
| Total rents |  | 104,965 | 102,683 | 2,282 | 2.2\% | 4,125 | 1,430 | 160 | 2,630 | 1,985 | 25,437 | 111,235 | 132,180 | $(20,945)$ |
| Third party mgt fees, labor reimbursement and leasing |  | - | - | - | - | - | - | - | - | 6,627 | 4,061 | 6,627 | 4,061 | 2,566 |
| Other |  | 260 | 257 | 3 | 1.2\% | 3 | 3 | - | - | 1,977 | 336 | 2,240 | 596 | 1,644 |
| Total revenue |  | 105,225 | 102,940 | 2,285 | 2.2\% | 4,128 | 1,433 | 160 | 2,630 | 10,589 | 29,834 | 120,102 | 136,837 | $(16,735)$ |
| Property operating expenses |  | 26,642 | 25,921 | 721 | 2.8\% | 939 | 598 | (706) | 177 | 2,389 | 6,596 | 29,264 | 33,292 | $(4,028)$ |
| Real estate taxes |  | 13,140 | 12,600 | 540 | 4.3\% | 220 | 175 | 824 | 474 | 418 | 3,566 | 14,602 | 16,815 | $(2,213)$ |
| Third party management expenses |  | - | - | - | - | - | - | - | - | 3,561 | 2,375 | 3,561 | 2,375 | 1,186 |
| Net operating income |  | \$ 65,443 | \$64,419 | \$1,024 | 1.6\% | \$2,969 | \$ 660 | \$ 42 | \$1,979 | \$4,221 | \$17,297 | \$72,675 | \$ 84,355 | \$(11,680) |
| Net operating income, excl. other items (4) |  | \$ 64,746 | \$64,394 | \$ 352 | 0.5\% | \$2,966 | \$ 657 | \$ 42 | \$1,583 | \$2,210 | \$16,159 | \$69,964 | \$ 82,793 | \$(12,829) |
| Number of properties |  | 73 | 73 |  |  | 3 |  | 5 |  |  |  |  |  |  |
| Square feet (in thousands) |  | 12,491 | 12,491 |  |  | 458 |  | 704 |  |  |  |  |  |  |
| Occupancy \% (end of period) |  | 90.3\% | 90.7\% |  |  | 94.6\% |  |  |  |  |  |  |  |  |
| NOI margin, excl. term fees, 3rd party and other revenues |  | 61.9\% | 62.6\% |  |  |  |  |  |  |  |  |  |  |  |
| Expense recovery ratio |  | 52.3\% | 51.2\% |  |  |  |  |  |  |  |  |  |  |  |
| 20212020 Variance \% Change |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net operating income | \$ | -65,443 | \$ 64,419 | \$ 1,024 | 1.6\% |  |  |  |  |  |  |  |  |  |
| Less: Straight line rents \& other |  | $(2,542)$ | $(2,714)$ | 172 | -6.3\% |  |  |  |  |  |  |  |  |  |
| Less: Above/below market rent amortization |  | (840) | $(1,096)$ | 256 | -23.4\% |  |  |  |  |  |  |  |  |  |
| Add: Amortization of tenant inducements |  | 263 | 207 | 56 | 27.1\% |  |  |  |  |  |  |  |  |  |
| Add: Non-cash ground rent expense |  | 205 | 209 | (4) | -1.9\% |  |  |  |  |  |  |  |  |  |
| Cash - Net operating income |  | \$ 62,529 | \$61,025 | \$1,504 | 2.5\% |  |  |  |  |  |  |  |  |  |
| Cash - Net operating income, excl. other items (4) |  | \$ 61,678 | \$60,563 | \$1,115 | 1.8\% |  |  |  |  |  |  |  |  |  |

(1) Includes The Bulletin Building in Philadelphia, Pennsylvania (RC), 426 West Lancaster Avenue in Devon, Pennsylvania (RC), and 1505-11 Race Street in Philadelphia, Pennsylvania (RA).
(2) Includes 3000 Market Street in Philadelphia, Pennsylvania (Redev), 250 King of Prussia Road in Radnor, Pennsylvania (Redev), 405 Colorado Street in Austin, Texas (Dev), 2340 Dulles Corner Boulevard in Herndon, Virginia (Redev), and The Lift Parking in Philadelphia, Pennsylvania (Redev).
(3) Consists of property dispositions, assets held for sale, the parking operations of pre-development projects, the residential and retail components of the FMC Tower in Philadelphia, Pennsylvania and normal intercompany eliminating entries.
(4) Other items represent termination fees and bad debt expense and other income.

|  | Same Store Portfolio |  |  |  | Recently <br> Completed/ <br> Acquired (1) |  | Development/ Redevelopment <br> (2) |  | Other/ <br> Eliminations (3) |  | All Properties |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year to Date | Year to Date |  | Variance \% Change |  | Year to Date |  | Year to Date |  | Year to Date |  | Year to Date |  |  | Variance |
|  | 2021 | 2020 |  |  | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 |  | 2021 | 2020 |  |
| Revenue <br> Rents |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ 159,693 | \$ 159,465 | \$ 228 | 0.1\% | \$ 3,963 | \$ 1,774 | \$ 240 | \$ 4,172 | \$ 4,401 | \$ 39,813 | \$ | 168,297 | \$ 205,224 | \$ $(36,927)$ |
| Tenant reimbursements \& billings | 41,786 | 41,526 | 260 | 0.6\% | 1,660 | 1,167 | 52 | 185 | 75 | 12,441 |  | 43,573 | 55,319 | $(11,746)$ |
| Straight-line | 6,082 | 5,915 | 167 | 2.8\% | 1,851 | 74 | 2 | (6) | (170) | (389) |  | 7,765 | 5,594 | 2,171 |
| Above/below-market rent amortization | 1,810 | 2,391 | (581) | -24.3\% | 763 | 11 | - | 81 | - | 135 |  | 2,573 | 2,618 | (45) |
| Termination fees and bad debt expense | 2,471 | 748 | 1,723 | 230.3\% | - | (148) | - | 795 | 40 | 1,234 |  | 2,511 | 2,629 | (118) |
| Total rents | 211,842 | 210,045 | 1,797 | 0.9\% | 8,237 | 2,878 | 294 | 5,227 | 4,346 | 53,234 |  | 224,719 | 271,384 | $(46,665)$ |
| Third party mgt fees, labor reimbursement and leasing | - | - | - | - | - | - | - | - | 13,278 | 9,015 |  | 13,278 | 9,015 | 4,263 |
| Other | 467 | 543 | (76) | -14.0\% | 8 | 4 | - | - | 2,399 | 979 |  | 2,874 | 1,526 | 1,348 |
| Total revenue | 212,309 | 210,588 | 1,721 | 0.8\% | 8,245 | 2,882 | 294 | 5,227 | 20,023 | 63,228 |  | 240,871 | 281,925 | $(41,054)$ |
| Property operating expenses | 53,505 | 53,952 | (447) | -0.8\% | 2,161 | 1,321 | $(1,166)$ | 397 | 3,699 | 15,083 |  | 58,199 | 70,753 | $(12,554)$ |
| Real estate taxes | 26,035 | 25,266 | 769 | 3.0\% | 427 | 350 | 1,723 | 961 | 1,178 | 7,025 |  | 29,363 | 33,602 | $(4,239)$ |
| Third party management expenses | - | - | - | - | - | - | - | - | 6,539 | 5,037 |  | 6,539 | 5,037 | 1,502 |
| Net operating income | \$ 132,769 | \$131,370 | \$1,399 | 1.1\% | \$5,657 | \$ 1,211 | \$ (263) | \$3,869 | \$ 8,607 | \$36,083 | \$ | 146,770 | \$172,533 | \$(25,763) |
| Net operating income, excl. other items (4) | \$ 129,831 | \$130,079 | \$ (248) | -0.2\% | \$5,649 | \$ 1,355 | \$ (263) | \$3,074 | \$ 6,168 | \$ 33,870 | \$ | 141,385 | \$168,378 | \$(26,993) |
| Number of properties | 73 | 73 |  |  | 3 |  | 5 |  |  |  |  |  |  |  |
| Square feet (in thousands) | 12,491 | 12,491 |  |  | 458 |  | 704 |  |  |  |  |  |  |  |
| Occupancy \% (end of period) | 90.3\% | 90.7\% |  |  | 94.6\% |  |  |  |  |  |  |  |  |  |
| NOI margin, excl. term fees, 3rd party and other revenues | 62.0\% | 62.2\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Expense recovery ratio | 52.5\% | 52.4\% |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2021 | 2020 | Variance | Change |  |  |  |  |  |  |  |  |  |  |
| Net operating income | \$ 132,769 | \$ 131,370 | \$ 1,399 | 1.1\% |  |  |  |  |  |  |  |  |  |  |
| Less: Straight line rents \& other | $(5,789)$ | $(4,986)$ | (803) | 16.1\% |  |  |  |  |  |  |  |  |  |  |
| Less: Above/below market rent amortization | $(1,810)$ | $(2,391)$ | 581 | -24.3\% |  |  |  |  |  |  |  |  |  |  |
| Add: Amortization of tenant inducements | 456 | 409 | 47 | 11.5\% |  |  |  |  |  |  |  |  |  |  |
| Add: Non-cash ground rent expense | 413 | 420 | (7) | -1.7\% |  |  |  |  |  |  |  |  |  |  |
| Cash - Net operating income | \$ 126,039 | \$124,822 | \$1,217 | 1.0\% |  |  |  |  |  |  |  |  |  |  |
| Cash - Net operating income, excl. other items (4) | \$ 122,808 | \$122,602 | \$ 206 | 0.2\% |  |  |  |  |  |  |  |  |  |  |

[^3]|  | Six Months Ended |  |  |  |  |  |  |  |  | ree Mont | ths | Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2021 |  | 06/30/2020 |  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| Net income (loss) | \$ | 6,789 | \$ | 12,107 | \$ | (175) | \$ | 6,964 | \$ | 19,086 | \$ | 276,133 | \$ | 4,020 | \$ | 8,087 |
| Add (deduct): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (gain) loss on disposition of real estate |  | (142) |  | $(2,586)$ |  | (68) |  | (74) |  | $(14,974)$ |  | $(271,901)$ |  | - |  | $(2,586)$ |
| Net gain on real estate venture transactions |  | - |  | - |  | - |  | - |  | - |  | (75) |  | - |  | - |
| Income tax provision (benefit) |  | 34 |  | (226) |  | 15 |  | 19 |  | - |  | 2 |  | (230) |  | 4 |
| Interest expense |  | 31,783 |  | 40,200 |  | 15,490 |  | 16,293 |  | 17,401 |  | 16,310 |  | 20,191 |  | 20,009 |
| Interest expense - amortization of deferred financing costs |  | 1,418 |  | 1,480 |  | 709 |  | 709 |  | 709 |  | 715 |  | 731 |  | 749 |
| Interest expense - share of unconsolidated real estate ventures |  | 7,884 |  | 3,828 |  | 4,100 |  | 3,784 |  | 3,646 |  | 3,378 |  | 2,052 |  | 1,776 |
| Depreciation and amortization |  | 83,128 |  | 101,781 |  | 42,785 |  | 40,343 |  | 42,969 |  | 43,533 |  | 49,743 |  | 52,038 |
| Depreciation and amortization - share of unconsolidated real estate ventures |  | 27,791 |  | 9,229 |  | 14,060 |  | 13,731 |  | 15,048 |  | 13,014 |  | 4,630 |  | 4,599 |
| NAREIT EBITDAre | \$ | 158,685 | \$ | 165,813 | \$ | 76,916 | \$ | 81,769 | \$ | 83,885 | \$ | 81,109 | \$ | 81,137 | \$ | 84,676 |
| Capital market, transactional and other items |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net gain on sale of undepreciated real estate |  | $(1,993)$ |  | (201) |  | - |  | $(1,993)$ |  | - |  | - |  | (201) |  | - |
| Stock-based compensation costs |  | 4,459 |  | 4,487 |  | 1,767 |  | 2,692 |  | 1,130 |  | 1,068 |  | 2,127 |  | 2,360 |
| Preferred equity partners' share of EBITDA |  | 805 |  |  |  | 364 |  | 441 |  | 330 |  | (314) |  | - |  | - |
| Partners' share of consolidated real estate ventures interest expense |  | (2) |  | (48) |  | (1) |  | (1) |  | (1) |  | (1) |  | (24) |  | (24) |
| Partners' share of consolidated real estate ventures depreciation and amortization |  | (10) |  | (119) |  | (5) |  | (5) |  | (5) |  | (5) |  | (59) |  | (60) |
| EBITDA, excluding capital market, transactional and other items | \$ | 161,944 | \$ | 169,932 | \$ | 79,041 | \$ | 82,903 | \$ | 85,339 | \$ | 81,857 | \$ | 82,980 | \$ | 86,952 |
| EBITDA, excluding capital market, transactional and other items/Total revenue |  | 67.2\% |  | 60.3\% |  | 65.8\% |  | 68.6\% |  | 67.3\% |  | 64.9\% |  | 60.6\% |  | 59.9\% |
| Interest expense (from above) |  | 31,783 |  | 40,200 |  | 15,490 |  | 16,293 |  | 17,401 |  | 16,310 |  | 20,191 |  | 20,009 |
| Non-recurring non-cash interest expense recovery |  | 1,980 |  | - |  | - |  | - |  |  |  | 1,980 |  | - |  | - |
| Interest expense - share of unconsolidated real estate ventures |  | 7,884 |  | 3,828 |  | 4,100 |  | 3,784 |  | 3,646 |  | 3,378 |  | 2,052 |  | 1,776 |
| Interest expense - partners' share of consolidated real estate ventures |  | (2) |  | (48) |  | (1) |  | (1) |  | (1) |  | (1) |  | (24) |  | (24) |
| Total interest expense (a) | \$ | 41,645 | \$ | 43,980 | \$ | 19,589 | \$ | 20,076 | \$ | 21,046 | \$ | 21,667 | \$ | 22,219 | \$ | 21,761 |
| Scheduled mortgage principal payments |  |  |  | 3,909 |  |  |  | - |  | 170 |  | 997 |  | 1,964 |  | 1,945 |
| Scheduled mortgage principle payments - share of unconsolidated real estate ventures |  | 2,114 |  | - |  | 1,062 |  | 1,052 |  | 1,042 |  | 690 |  | - |  | - |
| Total scheduled mortgage principal payments (b) | \$ | 2,114 | \$ | 3,909 | \$ | 1,062 | \$ | 1,052 | \$ | 1,212 | \$ | 1,687 | \$ | 1,964 | \$ | 1,945 |
| EBITDA (excluding capital market, transactional and other items) coverage ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest coverage ratio = EBITDA divided by (a) |  | 3.9 |  | 3.9 |  | 4.0 |  | 4.1 |  | 4.1 |  | 3.8 |  | 3.7 |  | 4.0 |
| Debt service coverage ratio = EBITDA divided by (a) + (b) |  | 3.7 |  | 3.5 |  | 3.8 |  | 3.9 |  | 3.8 |  | 3.5 |  | 3.4 |  | 3.7 |
| Capitalized interest | \$ | 3,734 | \$ | 2,341 | \$ | 2,313 | \$ | 1,421 | \$ | 1,188 | \$ | 1,121 | \$ | 1,140 | \$ | 1,201 |


(2) Q2 2020 includes costs related to the sale of interest rate cap at the MAP Venture. Q3 2020 includes non-cash reduction to interest expense related to recapitalization of Two Logan Square.

|  | Six Months Ended |  |  |  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2021 |  | 06/30/2020 |  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| Funds from operations available to common share and unit holders | \$ | 116,129 | \$ | 119,043 | \$ | 55,911 | \$ | 60,218 | \$ | 61,434 | \$ | 60,017 | \$ | 57,653 | \$ | 61,390 |
| Add (deduct) certain items: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental income from straight-line rent net of straight-line rent termination fees |  | $(7,473)$ |  | $(4,417)$ |  | $(3,388)$ |  | $(4,085)$ |  | $(5,840)$ |  | $(4,487)$ |  | $(2,229)$ |  | $(2,188)$ |
| Amortization of tenant inducements |  | 456 |  | 588 |  | 263 |  | 193 |  | 239 |  | 237 |  | 278 |  | 310 |
| Deferred market rental income |  | $(2,573)$ |  | $(2,618)$ |  | $(1,222)$ |  | $(1,351)$ |  | $(1,210)$ |  | $(1,040)$ |  | $(1,123)$ |  | $(1,495)$ |
| Company's share of unconsolidated real estate ventures' straight-line \& deferred market rent |  | $(5,383)$ |  | 949 |  | $(2,388)$ |  | $(2,995)$ |  | $(2,953)$ |  | $(1,860)$ |  | 207 |  | 742 |
| Straight-line ground rent expense |  | 608 |  | 729 |  | 258 |  | 350 |  | 362 |  | 363 |  | 363 |  | 366 |
| Stock-based compensation costs |  | 4,459 |  | 4,487 |  | 1,767 |  | 2,692 |  | 1,130 |  | 1,068 |  | 2,127 |  | 2,360 |
| Fair market value amortization - mortgage notes payable |  | - |  | 188 |  | - |  | - |  | (25) |  | 21 |  | 94 |  | 94 |
| Net gain on sale of undepreciated real estate |  | $(1,993)$ |  | (201) |  | - |  | $(1,993)$ |  | - |  | - |  | (201) |  | - |
| Income tax provision (benefit) |  | 34 |  | (226) |  | 15 |  | 19 |  | - |  | 2 |  | (230) |  | 4 |
| Sub-total certain items |  | $(11,865)$ |  | (521) |  | $(4,695)$ |  | $(7,170)$ |  | $(8,297)$ |  | $(5,696)$ |  | (714) |  | 193 |
| Less: Revenue maintaining capital expenditures: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building improvements |  | $(2,692)$ |  | $(3,080)$ |  | (868) |  | $(1,824)$ |  | $(1,742)$ |  | $(2,188)$ |  | $(1,092)$ |  | $(1,988)$ |
| Tenant improvements |  | $(14,438)$ |  | $(14,364)$ |  | $(11,854)$ |  | $(2,584)$ |  | $(2,927)$ |  | $(10,733)$ |  | $(6,292)$ |  | $(8,072)$ |
| Lease commissions |  | $(6,070)$ |  | $(9,399)$ |  | $(3,863)$ |  | $(2,207)$ |  | (453) |  | $(2,652)$ |  | $(6,158)$ |  | $(3,241)$ |
| Total revenue maintaining capital expenditures | \$ | $(23,200)$ | \$ | $(26,843)$ | \$ | $(16,585)$ | \$ | $(6,615)$ | \$ | $(5,122)$ | \$ | $(15,573)$ | \$ | $(13,542)$ | \$ | $(13,301)$ |
| Cash available for distribution (CAD) | \$ | 81,064 | \$ | 91,679 | \$ | 34,631 | \$ | 46,433 | \$ | 48,015 | \$ | 38,748 | \$ | 43,397 | \$ | 48,282 |
| Distributions paid to common shareholders (a) |  | 65,447 |  | 66,495 |  | 32,759 |  | 32,688 |  | 32,688 |  | 32,688 |  | 32,686 |  | 33,809 |
| Distributions paid per common share | \$ | 0.38 | \$ | 0.38 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 |
| CAD payout ratio (Distributions paid per common share / CAD) |  | 80.7\% |  | 72.5\% |  | 94.6\% |  | 70.4\% |  | 68.1\% |  | 84.4\% |  | 75.3\% |  | 70.0\% |
| Development/Redevelopment capital expenditures | \$ | $(28,052)$ | \$ | $(48,262)$ | \$ | $(15,032)$ | \$ | $(13,020)$ | \$ | $(16,986)$ | \$ | $(21,800)$ | \$ | $(18,853)$ | \$ | $(29,409)$ |
| Revenue creating capital expenditures | \$ | $(6,442)$ | \$ | $(14,591)$ | \$ | $(3,310)$ | \$ | $(3,132)$ | \$ | $(6,112)$ | \$ | $(7,161)$ | \$ | $(9,096)$ | \$ | $(5,495)$ |

(a) Reflects dividends paid.

|  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Real estate investments |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating properties | \$ | 3,392,734 | \$ | 3,386,559 | \$ | 3,474,109 | \$ | 3,715,765 | \$ | 3,650,521 | \$ | 4,004,118 |
| Accumulated depreciation |  | $(928,245)$ |  | $(900,167)$ |  | $(896,561)$ |  | $(980,664)$ |  | $(957,189)$ |  | $(992,997)$ |
| Right of use asset - operating leases |  | 20,643 |  | 20,810 |  | 20,977 |  | 21,145 |  | 21,315 |  | 21,485 |
| Operating real estate investments, net |  | 2,485,132 |  | 2,507,202 |  | 2,598,525 |  | 2,756,246 |  | 2,714,647 |  | 3,032,606 |
| Construction-in-progress |  | 286,208 |  | 264,529 |  | 210,311 |  | 186,853 |  | 235,475 |  | 193,160 |
| Land held for development |  | 118,181 |  | 116,902 |  | 117,984 |  | 115,474 |  | 112,420 |  | 108,213 |
| Prepaid leasehold interests in land held for development, net |  | 27,762 |  | 27,762 |  | 39,185 |  | 39,287 |  | 39,389 |  | 39,490 |
| Real estate investments, net |  | 2,917,283 |  | 2,916,395 |  | 2,966,005 |  | 3,097,860 |  | 3,101,931 |  | 3,373,469 |
| Assets held for sale, net |  | 7,349 |  | 7,349 |  | 7,349 |  | 7,349 |  | 300,483 |  | 10,698 |
| Cash and cash equivalents |  | 47,730 |  | 45,717 |  | 46,344 |  | 62,256 |  | 44,819 |  | 52,702 |
| Accounts receivable, net |  | 10,667 |  | 14,665 |  | 13,536 |  | 20,433 |  | 18,823 |  | 16,928 |
| Accrued rent receivable, net |  | 162,479 |  | 159,175 |  | 155,372 |  | 159,952 |  | 177,124 |  | 175,277 |
| Investment in unconsolidated real estate ventures |  | 441,464 |  | 433,046 |  | 401,327 |  | 377,486 |  | 118,558 |  | 119,998 |
| Deferred costs, net |  | 83,957 |  | 83,839 |  | 84,856 |  | 90,601 |  | 87,811 |  | 94,336 |
| Intangible assets, net |  | 39,726 |  | 43,883 |  | 48,570 |  | 50,715 |  | 55,262 |  | 75,670 |
| Other assets |  | 178,903 |  | 185,844 |  | 176,747 |  | 124,408 |  | 117,959 |  | 126,264 |
| Total assets | \$ | 3,889,558 | \$ | 3,889,913 | \$ | 3,900,106 | \$ | 3,991,060 | \$ | 4,022,770 | \$ | 4,045,342 |
| Liabilities and equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage notes payable, net | \$ | - | \$ | - | \$ | - | \$ | 88,913 | \$ | 89,435 | \$ | 312,001 |
| Unsecured credit facility |  | 58,000 |  | 13,000 |  | - |  |  |  | 61,000 |  | 50,000 |
| Unsecured term loan, net |  | 249,346 |  | 249,215 |  | 249,084 |  | 248,953 |  | 248,823 |  | 248,692 |
| Unsecured senior notes, net |  | 1,581,245 |  | 1,581,378 |  | 1,581,511 |  | 1,581,645 |  | 1,581,777 |  | 1,581,907 |
| Accounts payable and accrued expenses |  | 109,639 |  | 119,208 |  | 121,982 |  | 117,248 |  | 113,826 |  | 109,755 |
| Distributions payable |  | 32,727 |  | 32,763 |  | 32,706 |  | 32,705 |  | 32,747 |  | 32,692 |
| Deferred income, gains and rent |  | 22,917 |  | 22,416 |  | 21,396 |  | 25,070 |  | 24,984 |  | 34,673 |
| Acquired lease intangibles, net |  | 15,829 |  | 17,073 |  | 18,448 |  | 17,500 |  | 18,577 |  | 20,605 |
| Liabilities related to assets held for sale, net |  | - |  | - |  | - |  | - |  | 225,993 |  | - |
| Lease liability - operating leases |  | 22,860 |  | 22,810 |  | 22,758 |  | 22,707 |  | 22,655 |  | 22,606 |
| Other liabilities |  | 45,942 |  | 49,796 |  | 47,573 |  | 40,537 |  | 32,104 |  | 28,597 |
| Total liabilities | \$ | 2,138,505 | \$ | 2,107,659 | \$ | 2,095,458 | \$ | 2,175,278 | \$ | 2,451,921 | \$ | 2,441,528 |
| Brandwwine Realty Trust's equity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares |  | 1,709 |  | 1,707 |  | 1,707 |  | 1,707 |  | 1,707 |  | 1,710 |
| Additional paid-in-capital |  | 3,140,575 |  | 3,140,456 |  | 3,138,152 |  | 3,136,851 |  | 3,135,590 |  | 3,140,194 |
| Deferred compensation payable in common shares |  | 18,491 |  | 17,658 |  | 17,516 |  | 17,516 |  | 17,516 |  | 17,012 |
| Common shares in grantor trust |  | $(18,491)$ |  | $(17,658)$ |  | $(17,516)$ |  | $(17,516)$ |  | $(17,516)$ |  | $(17,012)$ |
| Cumulative earnings |  | 1,116,837 |  | 1,117,004 |  | 1,110,083 |  | 1,091,095 |  | 816,574 |  | 812,578 |
| Accumulated other comprehensive loss |  | $(5,427)$ |  | $(6,469)$ |  | $(7,561)$ |  | $(8,749)$ |  | $(9,970)$ |  | $(10,195)$ |
| Cumulative distributions |  | (2,513,373) |  | (2,480,811) |  | (2,448,238) |  | (2,415,736) |  | (2,383,273) |  | (2,350,733) |
| Total Brandywine Realty Trust's equity |  | 1,740,321 |  | 1,771,887 |  | 1,794,143 |  | 1,805,168 |  | 1,560,628 |  | 1,593,554 |
| Noncontrolling interests |  | 10,732 |  | 10,367 |  | 10,505 |  | 10,614 |  | 10,221 |  | 10,260 |
| Total equity | \$ | 1,751,053 | \$ | 1,782,254 | \$ | 1,804,648 | \$ | 1,815,782 | \$ | 1,570,849 | \$ | 1,603,814 |
| Total liabilities and equity | \$ | 3,889,558 | \$ | 3,889,913 | \$ | 3,900,106 | \$ | 3,991,060 | \$ | 4,022,770 | \$ | 4,045,342 |

## Liquidity, Leverage and Market Capitalization (unaudited, in thousands, except shares and per share data)

|  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High closing price of common shares | \$ | 15.00 | \$ | 13.92 | \$ | 12.27 | \$ | 11.75 | \$ | 12.20 | \$ | 16.24 |
| Low closing price of common shares | \$ | 12.72 | \$ | 11.00 | \$ | 8.61 | \$ | 9.65 | \$ | 8.41 | \$ | 7.85 |
| End of period closing market price | \$ | 13.71 | \$ | 12.91 | \$ | 11.91 | \$ | 10.34 | \$ | 10.89 | \$ | 10.52 |
| Dividends paid per common share | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 | \$ | 0.19 |
| Dividend yield (based on annualized dividend paid) |  | 5.5\% |  | 5.9\% |  | 6.4\% |  | 7.4\% |  | 7.0\% |  | 7.2\% |
| Net book value per share (fully diluted, end of period) | \$ | 10.10 | \$ | 10.30 | \$ | 10.47 | \$ | 10.54 | \$ | 9.12 | \$ | 9.28 |
| Total cash and cash equivalents | \$ | 47,730 | \$ | 45,717 | \$ | 46,344 | \$ | 62,256 | \$ | 44,819 | \$ | 52,702 |
| Revolving credit facilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross potential available under current credit facilities less: Outstanding balance less: Holdback for letters of credit | \$ | 600,000 $(58,000)$ $(1,305)$ | \$ | $\begin{array}{r} 600,000 \\ (13,000) \\ (1,305) \end{array}$ | \$ | 600,000 <br> $(1,555)$ | \$ | 600,000 <br> $(1,555)$ | \$ | 600,000 $(61,000)$ $(1,722)$ | \$ | 600,000 $(50,000)$ <br> $(1,722)$ |
| Net potential available under current credit facilities | \$ | 540,695 | \$ | 585,695 | \$ | 598,445 | \$ | 598,445 | \$ | 537,278 | \$ | 548,278 |
| Total equity market capitalization (end of period) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic common shares |  | 169,725,148 |  | 169,551,474 |  | 169,412,470 |  | 169,412,470 |  | 169,412,470 |  | 69,848,204 |
| Unvested restricted shares |  | 483,385 |  | 770,988 |  | 488,735 |  | 488,735 |  | 488,842 |  | 689,184 |
| Partnership units outstanding |  | 823,983 |  | 981,634 |  | 981,634 |  | 981,634 |  | 981,634 |  | 981,634 |
| Options and other contingent securities |  | 2,360,675 |  | 1,761,223 |  | 1,454,513 |  | 1,438,422 |  | 1,270,283 |  | 1,254,602 |
| Fully diluted common shares (end of period) |  | 73,393,191 |  | 73,065,319 |  | 72,337,352 |  | 72,321,261 |  | 172,153,229 |  | 2,773,624 |
| Value of common stock (fully diluted, end of period) | \$ | 2,377,221 | \$ | 2,234,273 | \$ | 2,052,538 |  | 1,781,802 | \$ | 1,874,749 | \$ | 1,817,579 |
| Total equity market capitalization (fully diluted, end of period) | \$ | 2,377,221 | \$ | 2,234,273 | \$ | 2,052,538 |  | 1,781,802 | \$ | 1,874,749 | \$ | 1,817,579 |
| Total debt excluding unamortized premiums, discounts and deferred financing costs | \$ | 1,886,610 | \$ | 1,841,610 | \$ | 1,828,610 | \$ | 1,917,498 | \$ | 2,201,138 | \$ | 2,192,102 |
| less: Cash and cash equivalents |  | $(47,730)$ |  | $(45,717)$ |  | $(46,344)$ |  | $(62,256)$ |  | $(44,819)$ |  | $(52,702)$ |
| Net debt |  | 1,838,880 |  | 1,795,893 |  | 1,782,266 |  | 1,855,242 |  | 2,156,319 |  | 2,139,400 |
| Total equity market capitalization (fully diluted, end of period) |  | 2,377,221 |  | 2,234,273 |  | 2,052,538 |  | 1,781,802 |  | 1,874,749 |  | 1,817,579 |
| Total market capitalization | \$ | 4,216,101 | \$ | 4,030,166 | \$ | 3,834,804 |  | 3,637,044 | \$ | 4,031,068 | \$ | 3,956,979 |
| Net debt to total market capitalization |  | 43.6\% |  | 44.6\% |  | 46.5\% |  | 51.0\% |  | 53.5\% |  | 54.1\% |
| Total gross assets (excl. cash \& cash equiv.) | \$ | 4,770,073 | \$ | 4,744,363 | \$ | 4,750,323 |  | 4,909,468 | \$ | 4,935,140 | \$ | 4,985,637 |
| Net debt to total gross assets (excl. cash and cash equivalents) |  | 38.6\% |  | 37.9\% |  | 37.5\% |  | 37.8\% |  | 43.7\% |  | 42.9\% |
| Annualized quarterly EBITDA, excluding capital market and transactional items | \$ | 316,164 | \$ | 331,612 | \$ | 341,356 | \$ | 327,428 | \$ | 331,920 | \$ | 347,808 |
| Ratio of net debt (including the Company's share of unconsolidated R/E venture net debt) to annualized quarterly EBITDA, excluding capital market transaction items \& including Preferred Shares |  | 6.9 |  | 6.5 |  | 6.3 |  | 6.7 |  | 7.0 |  | 6.7 |
| Ratio of net debt to annualized quarterly wholly owned EBITDA, excluding capital market transaction items, Preferred Shares \& the Company's share of unconsolidated R/E venture debt |  | 6.8 |  | 6.2 |  | 5.9 |  | 6.5 |  | 6.9 |  | 6.5 |


|  | 06/30/2021 |  | 03/31/2021 |  | 12/31/2020 |  | 09/30/2020 |  | 06/30/2020 |  | 03/31/2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed rate debt | \$ | 1,500,000 | \$ | 1,500,000 | \$ | 1,500,000 | \$ | 1,588,888 | \$ | 1,811,528 | \$ | 1,813,492 |
| Fixed rate debt (variable rate debt swapped to fixed rate) |  | 250,000 |  | 250,000 |  | 275,774 |  | 275,774 |  | 275,774 |  | 275,774 |
| Variable rate debt - unhedged |  | 136,610 |  | 91,610 |  | 52,836 |  | 52,836 |  | 113,836 |  | 102,836 |
| Total debt (excluding unamortized premiums \& discounts) | \$ | 1,886,610 | \$ | 1,841,610 | \$ | 1,828,610 | \$ | 1,917,498 | \$ | 2,201,138 | \$ | 2,192,102 |
| \% Fixed rate debt |  | 79.5\% |  | 81.5\% |  | 82.0\% |  | 82.8\% |  | 82.3\% |  | 82.7\% |
| \% Fixed rate debt (variable rate debt swapped to fixed) |  | 13.3\% |  | 13.6\% |  | 15.1\% |  | 14.4\% |  | 12.5\% |  | 12.6\% |
| \% Variable rate debt - unhedged |  | 7.2\% |  | 5.0\% |  | 2.9\% |  | 2.8\% |  | 5.2\% |  | 4.7\% |
| Total debt (excluding premiums \& discounts) |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |
| Secured mortgage debt | \$ | - | \$ | - | \$ | - | \$ | 88,888 | \$ | 311,528 | \$ | 313,492 |
| Unsecured debt |  | 1,886,610 |  | 1,841,610 |  | 1,828,610 |  | 1,828,610 |  | 1,889,610 |  | 1,878,610 |
| Total debt (excluding premiums \& discounts) | \$ | 1,886,610 | \$ | 1,841,610 | \$ | 1,828,610 | \$ | 1,917,498 | \$ | 2,201,138 | \$ | 2,192,102 |
| \% Secured mortgage debt |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 4.6\% |  | 14.2\% |  | 14.3\% |
| \% Unsecured debt |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 95.4\% |  | 85.8\% |  | 85.7\% |
| Total debt (excluding premiums \& discounts) |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |
| Total gross assets, excluding cash and cash equivalents | \$ | 4,770,073 | \$ | 4,744,363 | \$ | 4,750,323 | \$ | 4,909,468 | \$ | 4,935,140 | \$ | 4,985,637 |
| \% Secured mortgage debt |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 1.8\% |  | 6.3\% |  | 6.3\% |
| \% Unsecured debt |  | 39.6\% |  | 38.8\% |  | 38.5\% |  | 37.3\% |  | 38.3\% |  | 37.7\% |
| less: cash and cash equivalents |  | (1.0\%) |  | (1.0\%) |  | (1.0\%) |  | (1.3\%) |  | (0.9\%) |  | (1.1\%) |
| Net debt to total gross assets, excluding cash and cash equivalents |  | 38.6\% |  | 37.9\% |  | 37.5\% |  | 37.8\% |  | 43.7\% |  | 42.9\% |
| Weighted-average interest rate on mortgage notes payable |  | N/A |  | N/A |  | N/A |  | 4.03\% |  | 4.05\% |  | 4.05\% |
| Weighted-average interest rate on unsecured senior debt (including swap costs) |  | 3.65\% |  | 3.72\% |  | 3.76\% |  | 3.76\% |  | 3.70\% |  | 3.76\% |
| Weighted-average maturity on mortgage notes payable |  | N/A |  | N/A |  | N/A |  | 0.1 years |  | 2.0 years |  | 2.3 years |
| Weighted-average maturity on unsecured senior debt |  | 4.8 years |  | 5.2 years |  | 5.4 years |  | 5.7 years |  | 5.8 years |  | 6.0 years |
| Weighted-aver. interest rate on fixed rate debt (includes var. rate swapped to fixed) |  | 3.83\% |  | 3.83\% |  | 3.83\% |  | 3.84\% |  | 3.86\% |  | 3.86\% |
| Weighted-average interest rate on variable rate debt |  | 1.34\% |  | 1.59\% |  | 1.48\% |  | 1.54\% |  | 1.76\% |  | 2.62\% |
| Weighted-average maturity on fixed rate debt (includes variable rate swapped to fixed) |  | 4.5 years |  | 4.8 years |  | 5.2 years |  | 5.2 years |  | 5.1 years |  | 5.3 years |
| Weighted-average maturity on variable rate debt |  | 8.6 years |  | 12.5 years |  | 14.6 years |  | 14.9 years |  | 8.1 years |  | 9.0 years |


| Debt Instrument | Maturity Date | Stated <br> Rate (1) | Effective Rate (1) |  | $\begin{array}{r} \text { 06/30/2021 } \\ \text { Balance } \end{array}$ |  | $\begin{array}{r} 12 / 31 / 2020 \\ \text { Balance } \end{array}$ | $\begin{array}{r} 06 / 30 / 2021 \\ \text { Percent of total } \\ \text { indebtedness } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unsecured senior notes payable |  |  |  |  |  |  |  |  |
| \$350 MM Notes due 2023 | February 15, 2023 | 3.950\% | 3.865\% | \$ | 350,000 | \$ | 350,000 | 18.5\% |
| \$350 MM Notes due 2024 | October 1, 2024 | 4.100\% | 3.781\% |  | 350,000 |  | 350,000 | 18.5\% |
| \$450 MM Notes due 2027 | November 15, 2027 | 3.950\% | 4.025\% |  | 450,000 |  | 450,000 | 23.8\% |
| \$350 MM Notes due 2029 | October 1, 2029 | 4.550\% | 4.300\% |  | 350,000 |  | 350,000 | 18.5\% |
| \$27.1 MM Trust Preferred I - Indenture IA | March 30, 2035 | LIBOR + 1.250\% | 1.449\% |  | 27,062 |  | 27,062 | 1.4\% |
| \$25.8 MM Trust Preferred I - Indenture IB | April 30, 2035 | LIBOR + $1.250 \%$ | 1.436\% |  | 25,774 |  | 25,774 | 1.4\% |
| \$25.8 MM Trust Preferred II - Indenture II | July 30, 2035 | LIBOR + 1.250\% | 1.436\% |  | 25,774 |  | 25,774 | 1.4\% |
| Total unsecured senior notes payable | 5.5 (wtd-avg maturity) |  | $3.868 \%$ <br> (wtd-avg effective rate) |  | 1,578,610 |  | 1,578,610 | 83.6\% |
| Net original issue premium/(discount) |  |  |  |  | 9,163 |  | 10,137 | 0.5\% |
| Unsecured deferred financing costs |  |  |  |  | $(6,528)$ |  | $(7,236)$ | (0.3\%) |
| Total unsecured senior notes payable including original issue premium/(discount) and deferred financing costs |  |  |  |  | 1,581,245 |  | 1,581,511 | 83.7\% |
| Unsecured bank facilities |  |  |  |  |  |  |  |  |
| \$600 MM Revolving Credit Facility (2) | July 15, 2022 | LIBOR + 1.100\% | 1.193\% |  | 58,000 |  | - | 3.1\% |
| \$250 MM Seven-year Term Loan - Swapped to fixed (3) | October 8, 2022 | LIBOR + 1.250\% | 2.868\% |  | 250,000 |  | 250,000 | 13.2\% |
| Total unsecured bank facilities | 1.2 (wtd-avg maturity) |  | 2.55\% <br> (wtd-avg effective rate) |  | 308,000 |  | 250,000 | 16.3\% |
| Unsecured deferred financing costs |  |  |  |  | (654) |  | (916) | (0.0\%) |
| Total unsecured bank facilities including deferred financing costs |  |  |  |  | 307,346 |  | 249,084 | 16.3\% |
| Total debt | 4.8 (wtd-avg maturity) |  | $3.65 \%$ <br> (wtd-avg effective rate) |  | 1,886,610 |  | 1,828,610 | 99.9\% |
| Net original issue premium/(discount) |  |  |  |  | 9,163 |  | 10,137 | 0.5\% |
| Unsecured deferred financing costs |  |  |  |  | $(7,182)$ |  | $(8,152)$ | (0.4\%) |
| Total debt, including net premium/(discount) and deferred financing costs |  |  |  | \$ | 1,888,591 | \$ | 1,830,595 | 100.0\% |


|  | Unsecured Debt |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity Schedule By Year |  | Bank Facilities |  | Senior Notes |  | Total | Percent of Debt Maturing | Weighted Average Interest (5) |
| 2021 |  | - |  | - |  | - | 0.0\% | 0.000\% |
| 2022 |  | 308,000 |  | - |  | 308,000 | 16.3\% | 2.553\% |
| 2023 |  | - |  | 350,000 |  | 350,000 | 18.6\% | 3.865\% |
| 2024 |  | - |  | 350,000 |  | 350,000 | 18.6\% | 3.781\% |
| 2025 |  | - |  | - |  | - | 0.0\% | 0.000\% |
| 2026 |  | - |  | - |  | - | 0.0\% | 0.000\% |
| 2027 |  | - |  | 450,000 |  | 450,000 | 24.0\% | 4.025\% |
| 2028 |  | - |  | - |  | - | 0.0\% | 0.000\% |
| 2029 |  | - |  | 350,000 |  | 350,000 | 18.6\% | 4.300\% |
| 2030 |  | - |  | - |  | - | 0.0\% | 0.000\% |
| Thereafter |  | - |  | 78,610 |  | 78,610 | 4.0\% | 1.440\% |
| Total | \$ | 308,000 | \$ | 1,578,610 | \$ | 1,886,610 | 100.0\% | 3.653\% |

(1) The stated rate for unsecured debt and mortgage notes represents its face coupon. The effective rate for unsecured notes and bank facilities incorporates original issue discounts, hedge amortization and the effect of floating to fixed-interest rate swaps. The effective rate for mortgage notes represents the rate incorporating any fair market value adjustments.
(2) On July 17, 2018, we amended the revolving credit facility to (i) extend the maturity date from May 15, 2019 to July 15, 2022, with two six-month extensions at our election subject to specified conditions and subject to payment of an extension fee; (ii) reduced the interest rate margins applicable to Eurodollar loans to a range between $0.775 \%$ and $1.45 \%$ per annum depending on our credit rating; (iii) provide for an additional interest rate option based on a floating Libor rate; and (iv) remove the covenant requiring us to maintain a minimum net worth.
(3) On December 13, 2018, we amended and restated our $\$ 250.0$ million ten-year term loan maturing on October 8,2022 . In connection with the terms of the amendment, the loan now bears interest at LIBOR $+1.25 \%$ and remains swapped to a $2.868 \%$ fixed rate through October 8, 2022.
(4) Excludes the effect of any net premium/(discount) on balances or rates.
(5) The weighted average calculations include variable rate debt at current rates.


## Unsecured and Secured Debt

| $100 \%$ | Debt | Amount |  | Weighted <br> Average <br> Effective <br> Rate | Weighted <br> Average <br> Maturity <br> (in years) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unsecured | \$ | 1,886,610 | 3.653\% | 4.8 |
|  | Secured |  | - | 0.000\% | 0.0 |
| 0.0\% | Total | \$ | 1,886,610 | 3.653\% | 4.8 |

Revolving Credit Agreement dated July 17, 2018 and Amended and Restated Term Loan C Agreement dated December 13, 2018

| Covenant | Required | 6/30/2021 | 3/31/2021 | 12/31/2020 | 9/30/2020 | 6/30/2020 | 3/31/2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Charge Coverage Ratio | $>=1.50 x$ | $3.85 x$ | $3.94 x$ | 3.52x | 3.72 x | $3.37 x$ | 3.59x |
| Leverage Ratio | < $=60 \%$ * | 41.8\% | 40.5\% | 40.4\% | 40.7\% | 42.6\% | 41.7\% |
| Unsecured Debt Limitation | $<=60 \%$ * | 40.8\% | 39.0\% | 39.0\% | 39.8\% | 41.2\% | 40.9\% |
| Secured Debt Limitation | < $=40 \%$ | 8.6\% | 8.5\% | 8.4\% | 9.4\% | 10.6\% | 10.3\% |
| Unencumbered Cash Flow | $>=1.75 \mathrm{x}$ | 3.84 x | 3.93x | 3.91 x | 3.85 x | 3.74 x | 3.92x |

* This ratio may exceed $60 \%$ at the end of up to four individual quarters provided it does not exceed $65 \%$.

First Supplemental Indenture dated May 25, 2005 and Second Supplemental Indenture dated October 4, 2006

| Section - Covenant | Required | 6/30/2021 | 3/31/2021 | 12/31/2020 | 09/30/2020 | 06/30/2020 | 03/31/2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1006 (a) - Total Leverage Ratio | <60\% | 41.2\% | 40.5\% | 40.1\% | 40.6\% | 46.2\% | 46.0\% |
| 1006 (b) - Debt Service Coverage Ratio | $>=1.50 \mathrm{x}$ | 4.39 | 4.20 | 4.08 | 4.00 | 3.97 | 4.01 |
| 1006 (c) - Secured Debt Ratio | <40\% | 0.0\% | 0.0\% | 0.0\% | 1.9\% | 6.5\% | 6.5\% |
| 1006 (d) - Unencumbered Asset Ratio | $>=150 \%$ | 220.2\% | 224.1\% | 228.1\% | 228.1\% | 214.1\% | 215.1\% |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Unconsolidated Real Estate Ventures} \& \multirow[b]{2}{*}{Location} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Initial \\
Project \\
Value (a)
\end{tabular}} \& \multirow[b]{2}{*}{BDN Investment @ 06/30/2021} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Number \\
of Propertie S
\end{tabular}} \& \multirow[b]{2}{*}{Net Operating Income (Loss) (YTD)} \& \multirow[t]{2}{*}{As of June

Rentable
Square Feet} \& \multirow[t]{2}{*}{30,2021

Percent

Occupied} \& \multirow[b]{2}{*}{Percent Leased (b)} \& \multirow[b]{2}{*}{$$
\begin{gathered}
\text { BDN } \\
\text { Ownershi } \\
\text { p } \\
\% \\
\hline
\end{gathered}
$$} \& \multicolumn{2}{|r|}{BDN's Share} <br>

\hline \& \& \& \& \& \& \& \& \& \& Net Operating Income (YTD) \& Rentable Square Feet <br>
\hline \multicolumn{12}{|l|}{Office Properties} <br>
\hline Commerce Square JV \& Philadelphia, PA \$ \& \$ 600,000 \& \$ 248,694 \& 2 \& \$ 16,322 \& 1,896,142 \& 80.1\% \& 80.6\% \& 70.0\% \& \$ 11,425 \& 1,327,299 <br>
\hline Mid-Atlantic Office JV \& Various \& 192,943 \& 32,388 \& 12 \& 7,512 \& 1,128,645 \& 87.3\% \& 87.3\% \& 20.0\% \& 1,502 \& 225,729 <br>
\hline Rockpoint JV \& Virginia \& 312,000 \& 15,952 \& 8 \& 11,572 \& 1,293,197 \& 80.9\% \& 85.8\% \& 15.0\% \& 1,735 \& 193,980 <br>
\hline Allstate DC JV \& Virginia \& 37,888 \& 10,248 \& 1 \& 758 \& 183,618 \& 60.8\% \& 69.9\% \& 50.0\% \& 378 \& 91,809 <br>
\hline MAP Venture \& Various \& 210,041 \& $(19,131)$ \& 58 \& 5,939 \& 3,924,783 \& 79.2\% \& 80.9\% \& 50.0\% \& 2,970 \& 1,962,392 <br>
\hline Total \& \& \& \& \& \& 8,426,385 \& 80.4\% \& 82.2\% \& \& \& 3,801,208 <br>
\hline \multicolumn{12}{|l|}{Other} <br>
\hline Brandywine 1919 Ventures (c) \& Philadelphia, PA \& 126,753 \& 14,657 \& 1 \& 4,078 \& 321 Units \& (d) \& (d) \& 50.0\% \& 2,039 \& 160 units <br>
\hline 4040 Wilson \& Arlington, VA \& 217,061 \& 33,687 \& 1 \& 3,199 \& (e) \& (e) \& (e) \& 50.0\% \& 1,600 \& (e) <br>
\hline \multicolumn{12}{|l|}{Development Properties} <br>
\hline JBG Ventures \& Washington, D.C \& 52,391 \& 38,953 \& 2 \& (440) \& - \& - \& N/A \& 70.0\% \& (308) \& <br>
\hline 3025 JFK Blvd \& Philadelphia, PA \& 46,528 \& 46,886 \& 1 \& - \& - \& - \& N/A \& 55.0\% \& - \& <br>
\hline Total \& \& \& \$ 422,334 \& 86 \& \$ 48,940 \& \& \& \& \& \$ 21,341 \& <br>
\hline
\end{tabular}

(a) Amount represents the fair value of the real estate ventures upon acquisition. For ventures that are ground up developments, the amount represents the total construction costs incurred through the date the assets are placed into service.
(b) Includes leases entered into through July 20, 2021 that will commence subsequent to the end of the current period.
(c) On June 26, 2018, the Company and LCOR/Calstrs each provided a $\$ 44.4$ million mortgage loan to the venture, which was recorded as a note receivable within the "Other assets" caption of the balance sheet. The total investment in the venture, including the note and equity method investment, was $\$ 59.1$ million at June 30, 2021.
(d) As of June 30, 2021, the apartment units were $86.9 \%$ occupied. The office and retail space is fully occupied and leased ( $24,000 \mathrm{SF}$ ).
(e) Mixed used building with 225,000 square feet of office/retail and 250 apartment units. As of June 30, 2021, the office and retail space was $61.4 \%$ leased and occupied and the residential units were 89.2\% leased.

| Debt Instrument | BDN Ownership Percentage | Maturity Date | Stated <br> Rate (1) | 06/30/2021 Balance |  | $\begin{array}{r} \text { 06/30/2021 BDN } \\ \text { Share } \\ \text { of Venture Debt } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Office Properties |  |  |  |  |  |  |  |
| Commerce Square JV | 70\% | April 5, 2023 | (2) | \$ | 216,147 | \$ | 151,303 |
| Mid-Atlantic Office JV (6) | 20\% | January 9, 2024 | LIBOR + 3.15\% |  | 120,831 |  | 24,166 |
| Rockpoint JV (3) | 15\% | March 29, 2024 | (3) |  | 207,302 |  | 31,095 |
| MAP Venture (4) | 50\% | August 1, 2023 | LIBOR + 2.45\% |  | 185,000 |  | 92,500 |
| Other |  |  |  |  |  |  |  |
| Brandywine 1919 Ventures (5) | 50\% | June 25, 2023 | 4.000\% |  | 88,860 |  | 44,430 |
| 4040 Wilson (\$150,000 construction loan) | 50\% | December 15, 2021 | LIBOR + 2.75\% |  | 142,261 |  | 71,131 |
| Total debt |  |  |  | \$ | 960,401 | \$ | 414,625 |

(1) The stated rate for mortgage notes is its face coupon.
(2) The debt for this venture is comprised of two fixed rate mortgages at $3.64 \%$ and $3.96 \%$ for One Commerce Square and Two Commerce Square, respectively.
(3) On March 29, 2019, entered into first mortgage financing secured by four properties within the venture. We received $\$ 16.7$ million for our $15 \%$ share of the cash proceeds on April 1 , 2019. The interest rate on this loan is LIBOR + 1.95\%, capped at a total maximum interest rate of $5.45 \%-6.45 \%$ over the term on the loan. On April 11, 2019, entered into second mortgage financing secured by four properties within the venture. We received an additional $\$ 13.8$ million for our $15 \%$ share of the cash proceeds on April 12,2019 . The interest rate on this loan is LIBOR $+1.80 \%$, capped at a total maximum interest rate of $6.3 \%$ over the term of the loan.
(4) The interest rate was swapped to a fixed rate of $2.66 \%$ in June 2020.
(5) On June 26, 2018, the Company and its partner, LCOR/Calstrs, each provided a $\$ 44.4$ million mortgage loan to Brandywine 1919 Ventures.
(6) The interest rate is capped at $5.6 \%$ through the maturity date of the loan.

## JV Debt Summary (unaudited, in thousands)

BRANDYWINE REALTY TRUST | Page 37


(a) The weighted average calculations include variable rate debt at current rates.

## Q2 2021 Analyst and Company Information

## Equity Research Coverage

BofA Merrill Lynch
James Feldman / Elvis Rodriquez
646-855-5808 / 646-855-1589
Citigroup
Michael Bilerman / Emmanuel Korchman
212-816-1383/212-816-1382
Evercore ISI
Steve Sakwa / Brian Spahn
212-446-9462 / 212-446-9459

Green Street Advisors
Danny Ismail
949-640-8780
JP Morgan
Anthony Paolone
212-622-6682

KeyBanc Capital Markets
Jordan Sadler / Craig Mailman
917-368-2280 / 917-368-2316

Raymond James \& Associates
Paul Puryear / Bill Crow
727-567-2253 / 727-567-2594

## Truist Securities

Michael R. Lewis / Alexei Siniakov
212-319-5659 / 212-590-0986

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## Company Information

Corporate Headquarters
FMC Tower at Cira Centre South
2929 Walnut Street
Suite 1700
Philadelphia, PA 19104
610-325-5600

Stock Exchange Listing
New York Stock Exchange
Trading Symbol
Common Shares: BDN

Information Requests
To request an Investor Relations package or annual report, please contact: IR@bdnreit.com

Toll free within Canada and the United States: 866-426-5400

Investor Relations
Thomas Wirth
FMC Tower at Cira Centre South
2929 Walnut Street
Suite 1700
Philadelphia, PA 19104
610-325-5600

Senior Unsecured Debt Ratings
Moody's / Standard \& Poor's
Available upon request

## Q2 2021 Disclaimers and Other Information

## Non-GAAP Measures

We believe that the measures defined below that are not determined in accordance with generally accepted accounting principles ("GAAP") are helpful to investors in measuring our performance and comparing it to that of other real estate investment trusts ("REITs"). Since these measures exclude certain items includable in their respective most comparable GAAP measures, reliance on the measures has limitations; management uses supplemental measures that are weighed in balance with other GAAP and non-GAAP measures. These measures are not necessarily indications of our cash flow available to fund cash needs. Additionally, they should not be used as an alternative to the respective most comparable GAAP measures when evaluating our financial performance or to cash flow from operating, investing and financing activities when evaluating our liquidity or ability to make cash distributions or pay debt service.

Funds from Operations (FFO)
FFO is a widely recognized measure of REIT performance. Although FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors. The Company computes FFO in accordance with standards established by the National Association of Real Estate Investment Trusts (NAREIT), which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company. NAREIT defines FFO as net income (loss) before noncontrolling interests of unitholders (preferred and common) and excluding gains (losses) on sales of depreciable operating property, impairment losses on depreciable consolidated real estate, impairment losses on investments in unconsolidated real estate ventures and extraordinary items (computed in accordance with GAAP); plus real estate related depreciation and amortization (excluding amortization of deferred financing costs), and after adjustment for unconsolidated real estate ventures. We also present an adjusted FFO to exclude certain items related to capital market, transactional items and certain other non-recurring items in order to facilitate a review of normalized operating results. Net income, the GAAP measure that the Company believes to be most directly comparable to FFO, includes depreciation and amortization expenses, gains or losses on property sales and noncontrolling interests. FFO per share is calculated by dividing FFO by fully diluted shares available to common shareholders and limited partnership unitholders.

To facilitate a clear understanding of the Company's historical operating results, FFO should be examined in conjunction with net income (determined in accordance with GAAP) as presented in the financial statements included elsewhere in this supplemental package. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (loss) (determined in accordance with GAAP) as an indication of the Company's financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of the Company's liquidity, nor is it indicative of funds available for the Company's cash needs, including its ability to make cash distributions to shareholders.
Cash Available for Distribution (CAD)
Cash available for distribution, CAD, is a measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Although not intended to represent cash flow for the period, the Company believes that to further understand our liquidity, CAD should be compared with our cash flows determined in accordance with GAAP, as presented in our consolidated financial statements. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDAre)
EBITDAre is a non-GAAP financial measure. The Company computes EBITDAre in accordance with standards established by NAREIT, which may not be comparable to EBITDAre reported by other REITs that do not compute EBITDAre in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company. EBITDAre is defined as net income (loss) (computed in accordance with GAAP), plus interest expense, plus income tax expense (if any), plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairment write-downs of depreciated property and investments in unconsolidated real estate ventures, plus adjustments to reflect the Company's share of EBITDAre of unconsolidated real estate ventures. EBITDAre is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP and is not indicative of operating income or cash provided by operating activities as determined under GAAP. EBITDAre is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt.
The Company has included three EBITDA-based coverage ratios (an interest coverage ratio; a debt service coverage ratio; and a fixed coverage ratio) and other leverage metrics, which are non-GAAP financial measures. The Company has provided these ratios so that investors may evaluate the non-GAAP ratios and the Company is providing such ratios as supplemental disclosure with respect to liquidity because the Company believes such ratios provide useful information regarding the Company's ability to service or incur debt.

Net Operating Income (NOI)
NOI is a financial measure equal to net income available to common shareholders, the most directly comparable GAAP financial measure, plus corporate general and administrative expense, depreciation and amortization, interest expense, noncontrolling interest in the Operating Partnership and losses from early extinguishment of debt, less interest income, development and management income, gains from property dispositions, gains on sale from discontinued operations, gains on early extinguishment of debt, income from discontinued operations, income from unconsolidated real estate ventures and noncontrolling interest in property partnerships. In some cases the Company also presents NOI on a cash basis, which is NOI after eliminating the effects of straight-lining of rent and deferred market intangible amortization. NOI presented by the Company may not be comparable to NOI reported by other REITs that define NOI differently. Cash NOI provides revenues and expenses directly associated with our portfolio of real estate and provides meaningful information about occupancy rates, rental rates and operating costs that may not be apparent from net income. NOl should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions.

## Net Operating Income (NOI) (continued)

NOI is a useful measure for evaluating the operating performance of our properties, as it excludes certain components from net income available to common shareholders in order to provide results that are more closely related to a property's results of operations. The Company uses NOl internally to evaluate the performance of our operating segments and to make decisions about resource allocations. The Company believes it provides useful information to investors regarding our financial condition and results of operations, as it reflects only the income and expense items incurred at the property level, as well as the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and development activity on an unlevered basis.

## Same Store Properties

In our analysis of NOI, particularly to make comparisons of NOI between periods meaningful, it is important to provide information for properties that were in-service and owned by us throughout each period presented. We refer to properties acquired or placed in-service prior to the beginning of the earliest period presented and owned by us through the end of the latest period presented as Same Store Properties. Same Store Properties therefore exclude properties placed in-service, acquired, repositioned, held for sale or in development or redevelopment after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented. Accordingly, it takes at least one year and one quarter after a property is acquired for that property to be included in Same Store Properties,

## Revenue Maintaining Capital Expenditures

Revenue maintaining capital expenditures are a component of the Company's CAD calculation and represent the portion of capital expenditures required to maintain the Company's current level of cash available for distribution. Revenue maintaining capital expenditures include current tenant improvement and allowance expenditures for all tenant spaces that have been owned for at least one year, and that were not vacant during the twelve-month period prior to the date that the tenant improvement or allowance expenditure was incurred. Revenue maintaining capital expenditures also include other expenditures intended to maintain the Company's current revenue base. Accordingly, the Company excludes capital expenditures related to development and redevelopment projects, as well as certain projects at our core properties that are intended to attract prospective tenants in order to increase revenues and/or occupancy rates. Because all companies do not calculate revenue maintaining capital expenditures the same way, the Company's presentation may not be comparable to similarly titled measures of other companies
The Statements of Cash Flows prepared in accordance with GAAP include both the costs associated with developing/redeveloping and acquiring properties and those expenditures necessary for operating and maintaining existing properties. Disaggregating capital expenditures into Revenue Maintaining Capital Expenditures and Revenue Creating Capital Expenditures is useful in evaluating both the economic performance of our properties and their valuation.

Revenue Creating Capital Expenditures
Revenue creating capital expenditures include direct and indirect capital expenditures related to current tenant spaces that have not been owned for at least a year or were vacant for more than a year. Because all companies do not calculate revenue creating capital expenditures the same way, the Company's presentation may not be comparable to similarly titled measures of other companies.
Speculative Revenue
Speculative revenue represents the amount of rental revenue that the Company projects to be recorded during the year from new and renewal leasing activity that has yet to be executed as of the beginning of the year. This revenue is primarily attributable to the absorption of portfolio square footage that was either vacant at the beginning of the year or due to expire at some point during the year.
Forward Looking Statements
Certain statements in this package may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements can generally be identified by our use of forward-looking terminology such as "will," "strategy," "expects," "seeks," "believes," "potential," or other similar words. Because such statements involve known and unknown risks, uncertainties and contingencies, actual results may differ materially from the expectations, intentions, beliefs, plans or predictions of the future expressed or implied by such forward-looking statements. These forward-looking statements, including our 2021 guidance, are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally not within our control. Such risks, uncertainties and contingencies include, among others: risks related to the impact of COVID-19 and other potential future outbreaks of infectious diseases on our financial condition, results of operations and cash flows and those of our tenants as well as on the economy and real estate and financia markets; reduced demand for office space and pricing pressures, including from competitors, that could limit our ability to lease space or set rents at expected levels or that could lead to declines in rent; uncertainty and volatility in capital and credit markets, including changes that reduce availability, and increase costs, of capital; the potential loss or bankruptcy of tenants or the inability of tenants to meet their rent and other lease obligations; risks of acquisitions and dispositions, including unexpected liabilities and integration costs; delays in completing, and cost overruns incurred in connection with, our developments and redevelopments; disagreements with joint venture partners; unanticipated operating and capital costs; uninsured casualty losses and in ability to obtain adequate insurance, including coverage for terrorist acts; asset impairments; our dependence upon certain geographic markets; changes in governmental regulations, tax laws and rates and similar matters; unexpected costs of REIT qualification compliance; and costs and disruptions as the result of a cybersecurity incident or other technology disruption

The declaration and payment of future dividends (both timing and amount) is subject to the determination of our Board of Trustees, in its sole discretion, after considering various factors, including our financial condition, historical and forecast operating results, and available cash flow, as well as any applicable laws and contractual covenants and any other relevant factors. Our Board's practice regarding declaration of dividends may be modified at any time and from time to time. Additional information on factors which could impact the Company and the forward-looking statements contained herein are included in the Company's filings with the Securities and Exchange Commission, including the Company's Form 10-K for the year ended December 31, 2020, filed with the Securities and Exchange Commission on February 24, 2021. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events except as required by law.


[^0]:    3025 JFK Rendering | 570,000 SF | Philadelphia, PA

[^1]:    - \$542M currently available on our line of credit.
    - $\$ 460 \mathrm{M}$ projected availability at $12 / 31 / 21$
    - Well Covered Dividend: \$30M for the last six months of 2021 cash flow after debt service and dividend payments, representing a 68\% CAD ratio at our midpoint range.

[^2]:    (1) Reflects cash annualized base rent and current reimbursement for operating expenses and real estate taxes.
    (2) Weighted average based on square feet
    (3) Annualized rent includes $\$ 4.7$ million related to parking and operating expenses, which is excluded from annualized rent per square foot.

[^3]:    (1) Includes The Bulletin Building in Philadelphia, Pennsylvania (RC), 426 West Lancaster Avenue in Devon, Pennsylvania (RC), and 1505-11 Race Street in Philadelphia, Pennsylvania (RA).
     (Redev), and The Lift Parking in Philadelphia, Pennsylvania (Redev).
    
    (4) Other items represent termination fees and bad debt expense and other income.

