## Supplemental Information Package



## Table of Contents



1919 Market Street, Philadelphia, PA
Executive Summary ..... 3
2017 Business Plan Trend Line ..... 5
2017 Business Plan Highlights ..... 6
Sources and Uses of Cash and Cash Equivalents ..... 7
Regional Property Overview ..... 8
Net Operating Income Composition ..... 11
Development Activity ..... 12
Land Inventory ..... 15
Property Activity ..... 16
Leasing Activity ..... 17
Lease Expiration Analysis ..... 19
Top Twenty Tenants ..... 21
Portfolio Tenant Mix ..... 22
ncome Statements ..... 23
Same Store Net Operating Income Comparison ..... 24
EBITDA and EBITDA Coverage Ratios ..... 25
Funds from Operations and Cash Available for Distribution ..... 26
Balance Sheets and Related Information ..... 28
Debt Schedules ..... 31
Unconsolidated Real Estate Ventures ..... 36
Analyst and Company Information ..... 39
Disclaimers and Other Information ..... 40


630 Freedom Business Center | King of Prussia, PA


Schuylkill Yards Design Rendering | Philadelphia, PA

Dispositions

- On March 15, 2017, completed the sale of the Marine Piers in Philadelphia, Pennsylvania, containing 181,900 net rentable square feet, for a gross sales price of $\$ 21.4$ million, of which $\$ 12.0$ million was paid at settlement. Accordingly, a gain on sale of $\$ 6.5$ million was recorded during the first quarter of 2017. There is a second installment payment totaling $\$ 9.4$ million, which is due from the buyer upon termination or expiration of the lease with an existing tenant. The entire $\$ 9.4$ million will be recognized as a gain when received.
- On January 31, 2017, sold our 50\% ownership interest in an unconsolidated real estate venture known as the Parc at Plymouth at a gross sales value of $\$ 100.5$ million. We received net cash proceeds of $\$ 27.2$ million after closing costs and related debt payoff. The gain on sale is $\$ 14.6$ million. Since the land contribution on September 5, 2012, the real estate venture earned an IRR of 18.6\%.
- On March 30, 2017, completed the sale of three properties known as Woodland Falls in Cherry Hill, New Jersey, containing 215,465 net rentable square feet, for a gross sales price of $\$ 19.0$ million. The loss on sale at settlement is $\$ 0.2$ million. In addition, we recorded a $\$ 7.3$ million impairment on these properties, which was recorded during the fourth quarter of 2016.
- On March 13, 2017, completed the sale of three office properties in Beltsville, Maryland, containing 313,810 net rentable square feet, for a gross sales price of $\$ 9.0$ million. During the first quarter of 2017, we recorded an impairment totaling $\$ 1.7$ million. In addition, we recorded a $\$ 3.0$ million impairment on these properties, which was recorded during the fourth quarter of 2016.
- On February 2, 2017, completed the sale of two office properties known as the Concord Airport Plaza in Concord, California, containing 350,256 net rentable square feet, for a gross sales price of $\$ 33.1$ million. The gain on sale at settlement is $\$ 0.5$ million. We recorded a $\$ 11.5$ million impairment on these properties, which was recorded during the fourth quarter of 2016.
- On February 15, 2017, completed the sale of 4.8 acres of land in Richmond, Virginia for a gross sales price of $\$ 1.1$ million. There was no gain/loss recognized on the sale of this land parcel.
- On January 30, 2017, completed the sale of 1.7 acres of land from the Garza Ranch in Austin, Texas for a gross sales price of $\$ 3.5$ million. There was no gainloss recognized on the sale of this land parcel.
- As of March 31, 2017, we classified a retail property located in Mount Laurel, New Jersey, containing approximately 10,800 rentable square feet, as held for sale in our balance sheet.
- Entered into several agreements of sale for various land parcels in Pennsylvania and Austin aggregating \$23 million for 37 acres. We anticipate the sales to occur during the next twelve months as zoning, appraisals and other closing conditions are satisfied.


## Financing

- On April 11, 2017, completed the previously announced redemption of the entire 4,000,000 preferred shares for $\$ 102$ million, including the cash redemption price of $\$ 25.00$ per share plus accumulated and unpaid distributions. Upon redemption, we recorded a one-time, non-cash charge of $\$ 3.2$ million related to unamortized original issuance costs.

FMC Tower at Cira Centre South Development

- During 2017, a portion of the residential component was placed into service, comprised of 103 flexible stay suites, 60 furnished extended stay suites and 105 luxury apartment residences. As of April 10, 2017, the following number of units in the corresponding segments are in service: flexible stay - 74 suites (72\%); furnished extended stay - 33 suites (55\%); apartment residences - 44 units (42\%)


|  | 2017 Business Plan as of |  |  |
| :---: | :---: | :---: | :---: |
| Business Plan Component | 4/10/2017 | 1/20/2017 | 10/6/2016 |
| Speculative Revenue | \$27.7 MM | \$28.7 MM | \$28.7 MM |
| - New Leasing Activity | \$5.5 MM | \$7.4 MM | \$7.4 MM |
| - Renewal | \$22.2 MM | \$21.3 MM | \$21.3 MM |
| Executed | 90\% | 80\% | 66\% |
| Projected Tenant Retention (SF) | 71\% | 68\% | 68\% |
| Same Store NOI Increase |  |  |  |
| - GAap | 0.0\%-2.0\% | 0.0\%-2.0\% | 0.0\%-2.0\% |
| - Cash | 6.0\%-8.0\% | 6.0\%-8.0\% | 6.0\%-8.0\% |
| Leasing Capital PSF/MR | \$2.00-\$2.50 | \$2.00-\$2.50 | \$2.00-\$2.50 |
| Average Lease Term | 7.0 years | 7.0 years | 7.0 years |
| Net Income Attributable to Common Shareholders | \$0.20-\$0.27 | \$0.24-\$0.31 | \$0.24-\$0.34 |
| Funds from Operations | \$1.33-\$1.40 | \$1.35-\$1.42 | \$1.35-\$1.45 |
| Cash Available for Distribution Payout Ratio Annualized | 71\%-64\% | 71\%-64\% | 71\%-64\% |
| Rental Rate Increase / (Decline) |  |  |  |
| - GAAP | 5.0\%-7.0\% | 5.0\%-7.0\% | 5.0\%-7.0\% |
| - Cash | 9.0\%-11.0\% | 8.0\%-10.0\% | 8.0\%-10.0\% |
| Year-end SS Occupancy | 94-95\% | 94-95\% | 94-95\% |
| Year-end Core Occupancy | 94-95\% | 94-95\% | 94-95\% |
| Year-end Core Leased | 95-96\% | 95-96\% | 95-96\% |
| Bank Financing/Preferred Shares | On April 11, 2017, completed the tender, at par, \$100.0 MM of Preferred Shares | Tender, at par, $\$ 100.0 \mathrm{MM}$ of Preferred Shares | Tender, at par, $\$ 100.0 \mathrm{MM}$ of Preferred Shares |
| Unsecured Financing/Liability Management | Refinance \$300.0 MM Notes due 2017 | Refinance \$300.0 MM Notes due 2017 | Refinance \$300.0 MM Notes due 2017 |
| Equity Issuance/Share Repurchase Program | None Incorporated | None Incorporated | None Incorporated |
| Dispositions (excluding land) | \$132.8 MM Closed: \$200.0 MM target, net | \$50.3 MM Closed: \$200.0 MM target | \$100.0 MM target |
| Acquisitions (excluding land) | None Incorporated | None Incorporated | None Incorporated |

2017 Speculative Leasing

| Square Feet | Targeted |  |  | Executed |  | Remaining |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Renewals |  | 1,233,000 |  | 1,115,000 | 90\% |  | 118,000 | 10\% |
| New Leasing |  | 556,000 |  | 308,000 | 55\% |  | 248,000 | 45\% |
| Total |  | 1,789,000 |  | 1,423,000 | 80\% |  | 366,000 | 20\% |
| Revenue (\$MM) |  |  |  | Exect |  |  | Remai |  |
| Renewals | \$ | 22.2 | \$ | 20.9 | 94\% | \$ | 1.3 | 6\% |
| New Leasing |  | 5.5 |  | 4.0 | 73\% |  | 1.5 | 27\% |
| Total | \$ | 27.7 | \$ | 24.9 | 90\% | \$ | 28 | 10\% |

2017 Speculative Revenue By Region


| Sources and Uses of Cash |  |  |  | Q4 2016 |  | Q3 2016 |  | Q2 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents as of Beginning of Quarter | \$ | 193,919 | \$ | 219,059 | \$ | 265,597 | \$ | 423,517 | \$ | 56,694 |
| Cash flows from operating activities after debt senvice |  | 40,259 |  | 43,440 |  | 46,281 |  | 43,596 |  | 38,905 |
| Disposition of properties |  | 101,389 |  | 25,871 |  | 26,275 |  | 43,485 |  | 709,722 |
| Acquisition of properties |  | - |  | - |  | $(20,406)$ |  | - |  | - |
| Revenue maintaining capital expenditures |  | $(9,456)$ |  | $(10,880)$ |  | $(9,917)$ |  | $(10,522)$ |  | $(12,080)$ |
| Revenue creating capital expenditures |  | $(6,265)$ |  | $(5,572)$ |  | $(4,303)$ |  | $(6,523)$ |  | $(6,299)$ |
| Development capital expenditures |  | $(26,667)$ |  | $(44,410)$ |  | $(44,471)$ |  | $(53,682)$ |  | $(60,530)$ |
| Investment in unconsolidated real estate ventures |  | $(4,910)$ |  | $(1,436)$ |  | $(11,874)$ |  | (886) |  | $(14,414)$ |
| Cash distributions from unconsolidated real estate ventures |  | 8,306 |  | 500 |  | 2,267 |  | 8,862 |  | 1,436 |
| Escrowed cash (a) |  | $(32,009)$ |  | 5,988 |  | $(1,109)$ |  | $(4,878)$ |  | 6,991 |
| Other cash flows from investing activities |  | 1,455 |  | $(7,217)$ |  | 1,319 |  | 1,877 |  | $(2,274)$ |
| Cash flows from investing activities |  | 31,843 |  | $(37,156)$ |  | $(62,219)$ |  | $(22,267)$ |  | 622,552 |
| Distributions paid to shareholders and holders of noncontrolling interest |  | $(30,052)$ |  | $(30,237)$ |  | $(29,886)$ |  | $(28,279)$ |  | $(28,234)$ |
| Proceeds from borrowings |  | - |  | - |  | - |  | 86,900 |  | 195,000 |
| Debt principal repayments |  | $(1,215)$ |  | $(1,204)$ |  | $(1,193)$ |  | $(237,501)$ |  | $(408,739)$ |
| Loss on extinguishment of debt |  | - |  | - |  | - |  | - |  | $(53,433)$ |
| Other cash flows from financing activities |  | (100) |  | 17 |  | 479 |  | (369) |  | 772 |
| Cash flows from financing activities |  | $(31,367)$ |  | $(31,424)$ |  | $(30,600)$ |  | $(179,249)$ |  | $(294,634)$ |
| Cash and cash equivalents as of End of Quarter | \$ | 234,654 | \$ | 193,919 | \$ | 219,059 | \$ | 265,597 | \$ | 423,517 |

(a) Entire Q1 2017 amount represents proceeds from the sale of Concord Airport Plaza, which is designated as a Section 1031 exchange.

| Region | Number of Wholly Owned Properties | Square Feet |  | \% Occupied | \% Leased (1) | Remaining Expirations |  | Net Operating Income at 03/31/17 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | \% of Total |  |  | 2017 | 2018 |  | 2017 | \% of Total |
| Philadelphia CBD (see next page for detai) | 10 | 5,176,218 | 313\% | 96.6\% | 97.3\% | 98,514 | 440,131 | \$ | 28,530 | 38.0\% |
| Pennsylvania Suburbs | 48 | 5,026,147 | 30.4\% | 925\% | 93.0\% | 401,418 | 517,041 |  | 22,482 | 30.0\% |
| Crescent Markets |  |  |  |  |  |  |  |  |  |  |
| Radnor | 11 | 1,738,383 | 10.5\% | 97.8\% | 98.6\% | 190,720 | 160,481 |  | 9,716 | 13.0\% |
| Plymouth Meeting | 7 | 846,351 | 5.1\% | 93.0\% | 93.0\% | 20,888 | 74,074 |  | 3,999 | 5.3\% |
| Conshohocken | 3 | 387,738 | 2.3\% | 94.6\% | 95.6\% | 5,737 | 65,597 |  | 1,789 | 2.4\% |
| Nentown Square | 5 | 252,802 | 1.5\% | 78.3\% | 78.9\% | 8,601 | 69,542 |  | 803 | 1.1\% |
| Total Crescent Markets | 26 | 3,225,274 | 19.5\% | 94.6\% | 95.2\% | 225,946 | 369,694 |  | 16,307 | 21.8\% |
| Other Suburban Markets | 22 | 1,800,873 | 10.9\% | 85.3\% | 85.7\% | 175,472 | 147,347 |  | 6,175 | 8.2\% |
| Metropolitan Washington, D.C. | 17 | 2,971,086 | 18.0\% | 88.8\% | 90.3\% | 46,470 | 473,879 |  | 13,174 | 17.6\% |
| Northern Virginia | 13 | 2,377,479 | 14.4\% | 88.9\% | 90.7\% | 46,470 | 456,166 |  | 11,026 | 14.7\% |
| Maryland | 4 | 593,607 | 3.6\% | 88.4\% | 88.9\% | - | 17,713 |  | 2,148 | 2.9\% |
| Austin, Texas | 6 | 962,975 | 5.8\% | 100.0\% | 100.0\% | 35,554 | - |  | 4,758 | 6.3\% |
| Subtotal | 81 | 14,136,426 | 85.3\% | 93.8\% | 94.5\% | 581,956 | 1,431,051 |  | 68,944 | 91.9\% |
| Other | 16 | 896,803 | 5.4\% | 84.1\% | 86.1\% | 42,511 | 54,988 |  | 1,610 | 22\% |
| Subtotal - Core Portfolio | 97 | 15,033,229 | 90.9\% | 93.2\% | 94.0\% | 624,467 | 1,486,039 |  | 70,554 | 94.1\% |
| + Development/Redevelopment (2) | 6 | 1,512,803 | 9.1\% | 50.3\% | 82.4\% | 341 | 940 |  | 4,393 | 5.9\% |
| Total (3) | 103 | 16,546,032 | 100.0\% |  |  | 624,808 | 1,486,979 | \$ | 74,947 | 100.0\% |

(1) Includes leases entered into through April 10, 2017 that will commence subsequent to the end of the current period.
(2) Comprised of three development properties and three redevelopments.
(3) Excludes one retail property, which is held for sale.

(1) Includes leases entered into through April 10, 2017 that will commence subsequent to the end of the current period.
(2) Other includes 618 Market Street, the parking garage at Cira Centre South and the Lift Parking.
 $\$ 3,219$ from the office and (\$480) from the residential.
(4) Reflects percent of the total portfolio (See page 8 for portfolio by region).

(1) Includes leases entered into through April 10, 2017 that will commence subsequent to the end of the current period.
(2) Building 6 , containing 144,249 square feet, is currently in redevelopment.

405 Colorado Renderings | Austin, TX

(3) The results of these Business Plan Components are reported through Equity in Real Estate Ventures and are not included in the Consolidated Company Business Plan Components.

## YTD NOI - Wholly Owned

- Total Core Portfolio NOI: $\$ 70.6$ MM
- $86 \%$ of NOI from our Core Markets (b)


## YTD NOI - Including JVs (a)

- Total NOI: \$85.1 MM
- 83\% of NOI from our Core Markets (b)

(a) Chart reflects net operating income from wholly owned properties and BDN's share of net operating income from unconsolidated joint ventures.
(b) Consists of Philadelphia CBD, PA Crescent, Northern Virginia and Austin markets.

Development Summary (unaudited, in thousands, except square feet)
BrandywineRealtyTrust | Page 12

| Development (\% owned) | Location | Type | Completion Date | Stabilization Date | Square Feet /\# Units | Total Project Costs | Equity Capitalization <br> (a) | Debt <br> Financing | Amount funded at 03/31/2017 | Remaining to be funded at 03/31/2017 | Projected <br> Cash Yield | Leased \% @ <br> April 10, 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholly Ouned |  |  |  |  |  |  |  |  |  |  |  |  |
| FMC Tower | Philadelphia CBD | Office | Q3 2016 | Q4 2017 | 625,000 | \$ 400,000 | \$ 400,000 | - | \$ 379,200 | \$ 20,800 | 8.1\% | 96.0\% |
| 933 First Avenue | King of Prussia, PA | Office | Q2 2017 | Q2 2017 | 111,000 | 26,800 | 26,800 | - | 17,200 | 9,600 | 10.5\% | 100.0\% |
| Subaru Service Center | Camden, NJ | Mixed-use | Q2 2018 | Q2 2018 | 83,000 | 44,300 | 44,300 | - | 10,800 | 33,500 | 9.5\% | 100.0\% |
| Broadmoor - Building 6 | Austin, TX | Office | Q4 2017 (b) | Q2 2018 (b) | 144,000 | 6,600 (b) | 6,600 | - | 1,900 | 4,700 | 9.7\% | 0.0\% |
| 500 North Gulph Road | King of Prussia, PA | Office | Q1 2018 (c) | Q1 2019 (c) | 100,000 | 16,800 (c) | 16,800 | - | 100 | 16,700 | 9.5\% | 0.0\% |
| Total |  |  |  |  |  | \$ 494,500 | \$ 494,500 |  | \$ 409,200 | \$ 85,300 |  | 75.0\% |

## Placed Into Service

| FMC Tower - Office (d) | $\mathbf{( 1 9 8 , 6 0 0 )}$ |  |
| :--- | :--- | :--- |
| FMC Tower - Residential (e) | $(117,400)$ |  |
| Total Placed Into Service | $\mathbf{\$ 1 6 , 0 0 0 )}$ |  |

Remaining in Construction-in-Progress
(a) - We intend to fund our remaining wholly owned development costs through existing cash balances and/or our line of credit.
 (c) - Multi-tenant building was vacated in Q4 2016. Current plans are to renovate and amenitize this well positioned building in the King of Prussia submarket. Total project costs exclude $\$ 4.6$ million of existing property basis.

(e) - As of March 31, 2017, the following number of units in the corresponding segments are in service: flexible stay - 63 suites (61\%); furnished extended stay - 33 suites (55\%); apartment residences - 22 units ( $42 \%$ ).


## Design Overview

- A 730-foot, 49-story premier mixed-use development featuring 625,000 SF of office space, 268 luxury residential apartment, flexible stay and furnished extended stay units and a restaurant on the ground floor
- Located two blocks from 30th Street Station's Amtrak and SEPTA hubs, close proximity to Interstates 76 and 676 and within walking distance of several university campuses in the University City submarket of Philadelphia, PA


## Project Schedule

- Commenced Construction Q2 2014
- Substantial Completion - Office Q32016

Substantial Completion - Residential Q42016

- Target Stabilization - Office Q4 2017
- Target Stabilization - Residential Q1 2018


## Project Description

- Executed a 280,000 SF, 16-year lease with FMC for the specialty chemical company's global headquarters
- Executed a 20-year lease with the University of Pennsylvania for four floors approximating 100,000 SF
- Executed additional leases for approximately 220,000 SF; 96\% leased
- Retained AKA, an affiliate of Korman Communities, to develop and manage the residential component
- Placed approximately $56 \%$ of the residential component into senvice during 2017
- Constructed on land which Brandywine has prepaid ground lease with University of Pennsylvania through 2097


## Financial Highlights

- Projected investment of $\$ 400.0 \mathrm{MM}$, with $\$ 379.2 \mathrm{MM}$ funded to date
- Remaining $\$ 20.8 \mathrm{MM}$ will be funded through existing cash balances and/or our line of credit
- Projected stabilized cash yield: 8.1\%

933 First Avenue


## Design Overview

- 111,000 SF, four-story, Class A office building located in King of Prussia, Pennsylvania
- Cutting-edge workplace experience with convenient, hightech amenities
- Ultra-modern, light filled spaces with ceiling heights up to $10^{\prime}$


## Project Schedule

- Commenced Construction Q2 2016
- Substantial Completion Q2 2017
- Stabilization

Q2 2017

## Project Description

- Fully pre-leased to a single tenant
- Quick access to Pennsylvania Turnpike (I-276), the Schuylkill Expressway (I-76), Routes 422, 202 and the Blue Route (1-476)
- Exceptional highway visibility vith 18 million vehicles traveling past the site annually


## Financial Highlights

- Projected investment of $\$ 26.8 \mathrm{MM}$, with $\$ 17.2 \mathrm{MM}$ funded to date
- Remaining $\$ 9.6 \mathrm{MM}$ will be funded through existing cash balances and/or our line of credit
- Projected stabilized cash yield of $10.5 \%$


## Schuylkill Yards Development



## Overview

- On March 2, 2016, announced that Brandywine has been designated by Drexel University as master developer of Schuylkill Yards, a 20-year six-phase, multi-component 14 acre/ 5.1 million square foot development of office, residential, advanced manufacturing, research facilities and academic facilities in the University City section of Philadelphia
- Adjacent to the nation's 3rd busiest rail station, Schuylkill Yards will become one of the most mixed use and transit-rich developments in the United States and features 6.5 acres of public space including a 1.3 acre public square ('Drexel Square Park') located directly across 30th Street Station, a shared street esplanade along JFK Boulevard and 1.5 miles of streetscapes complete with new pedestrian-friendly urban furniture and bicycle infrastructure
- Development partners include the Gotham Organization for residential components and Longfellow Real Estate Partners for life sciences components
- Initial phase will include the design and development of Drexel Square Park and will include exterior and interior improvements to One Drexel Plaza, which we anticipate commencing during the second half of 2017
- Initial phase of new construction consists of a mixed-use facility containing approximately 700,000 square feet, of which at least $60 \%$ will be traditional office, lab and academic space. We anticipate this initial phase commencing in 2018/2019 timeframe subject to achieving zoning approvals and pre-leasing


## Project Description

- Oversee master planning, including zoning, permitting and receipt of required government and third party approvals
- At commencement of each development phase, will enter into a 99-year ground lease with Drexel University covering the portion of the development site
- Of the 5.1 million total square feet, $52 \%$ or approximately 2.6 million is designated office (including lab and academic space)
- Each building, with a minimum building size of 350,000 square feet, is anticipated to be designed by different architects to create highly diverse character across the project


## Financial Highlights

- Currently we anticipate spending approximately $\$ 10-\$ 15$ million over the next 24 months, primarily consisting of construction of Drexel Square Park and master design planning; though, because the scope has not been finalized and no construction contracts have been entered into, the actual costs may vary from this initial estimate
- Costs of future developments will be funded through a combination of existing cash balances, capital raised through one or more joint venture formations and/or proceeds from debt financing


## Objectives

- Actively recycle land inventory to recognize tenant demand changes and create growth opportunities
- Take advantage of attractive land purchase opportunities to create next generation of office space
- Use sale or rezoning coinvestment vehicles to optimize value on existing land base
- Where appropriate, rezone from office to residential, retail and/or hotel
- Land deployment last 12 quarters; \$20 MM, 71 acres


## Consolidated Land Held for Development (\$153 MM, 372 acres)

- 7.1 million SF FAR potential (12.2 million including Schuylkill Yards)
$3.7 \%$ of total assets


## 2016/2017 Land Dispositions/Contracted Sales (\$43 MM, 167 acres)

- Sold $\$ 20 \mathrm{MM}$, consisting of 1.7 acres of land located in Austin, Texas; 2.0 acres in Mount Laurel, New Jersey; 1.0 acre in Oakland, California, 4.8 acres in Richmond, Virginia and 120 acres in Berks County, Pennsylvania
- Under agreement of sale for $\$ 23 \mathrm{MM}$ for various land parcels in Pennsylvania and Austin aggregating 37 acres. We anticipate the sales to close over the next four quarters as zoning, appraisals and other closing conditions are satisfied


## Active/Pre-Development Projects

- 25 M Street, Washington, D.C.
- Metroplex II / III, Plymouth Meeting, PA
- Four Points (office), Austin, TX
- 51 N Street, Washington, D.C. (70\%JV Partner)
- 1250 First Street, Washington, D.C. (70\%JV Partner)
- Garza Ranch, Austin, TX


## Future Development Sites

- Broadmoor, Austin, TX
- West Lake, Herndon, VA
- Woodland Park, Herndon, VA
- Ground lease of Schuylkill Yards parcels (See page 14)
- 2100 Market Street, Philadelphia, PA
- Several other PA and VA Sites


## Reposition/Sales Sites

- Shedesford Road, East Whiteland, PA
- Four Points (residential/retail), Austin, TX
- Bishops Gate, Mount Laurel, NJ
- Several other PA, NJ and Richmond, VA sites

(a) Sold our entire $50 \%$ ownership interest for net cash proceeds of $\$ 27.2$ million after closing costs and related debt payoff.
(b) Sold our entire residual profits interest in Invesco for $\$ 7.0$ million. We had no equity interest at Invesco at the time of the sale

Three Months Ended

|  | 03/31/2017 | 12/31/2016 | 09/30/2016 | 06/30/2016 | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Count |  |  |  |  |  |
| Office | 90 | 93 | 99 | 102 | 106 |
| Retail/Mxed-use | 7 | 8 | 8 | 10 | 10 |
| Total Property Count | 97 | 101 | 107 | 112 | 116 |
| Property Square Feet |  |  |  |  |  |
| Office | 14,896,079 | 15,111,544 | 15,868,632 | 16,105,330 | 16,546,999 |
| Retail/Mixed-use | 137,150 | 319,050 | 319,050 | 425,719 | 409,841 |
| Total Square Feet | 15,033,229 | 15,430,594 | 16,187,682 | 16,531,049 | 16,956,840 |
| Occupancy \% |  |  |  |  |  |
| Office | 93.3\% | 93.9\% | 92.6\% | 92.3\% | 93.0\% |
| Retail/Mixed-use | 75.5\% | 97.1\% | 97.1\% | 85.5\% | 86.3\% |
| Total Occupancy \% | 93.2\% | 93.9\% | 927\% | 92.1\% | 928\% |
| Leased \% (2): |  |  |  |  |  |
| Office | 94.1\% | 95.0\% | 93.7\% | 93.7\% | 94.3\% |
| Retail/Mxed-use | 75.5\% | 97.1\% | 97.1\% | 98.7\% | 86.3\% |
| Total Leased \% | 94.0\% | 95.1\% | 93.7\% | 93.8\% | 94.1\% |
| Sublease Space: |  |  |  |  |  |
| Square footage | 255,464 | 255,349 | 255,633 | 297,242 | 274,459 |
| Average remaining lease term (yrs) | 2.2 | 2.3 | 2.3 | 2.2 | 1.9 |
| \% of total square feet | 17\% | 17\% | 16\% | 18\% | 16\% |
| Leasing \& Absorption (square feet) (3): |  |  |  |  |  |
| Newleases commenced | 71,547 | 72,992 | 105,884 | 88,794 | 159,721 |
| Expansions commenced | 72,337 | 107,266 | 134,698 | 116,129 | 128,849 |
| Leases renewed | 83,745 | 90,329 | 182,147 | 391,861 | 159,895 |
| Total Leasing Activity | 227,629 | 270,587 | 422,729 | 596,784 | 448,465 |
| Contractions | (500) | $(3,107)$ | $(16,998)$ | $(1,688)$ | $(28,266)$ |
| Leases expired | $(205,506)$ | $(149,527)$ | $(278,236)$ | $(599,887)$ | $(375,353)$ |
| Early terminations | $(128,159)$ | $(74,443)$ | $(102,710)$ | $(93,847)$ | $(161,578)$ |
| Net absorption | $(106,536)$ | 43,510 | 24,785 | $(98,638)$ | $(116,732)$ |
| Retention \% | 46.7\% | 87.0\% | 79.6\% | 73.0\% | 511\% |
| Direct Lease Deals (\% of deals, based on SF, done without an external broker) | 19\% | 38\% | 26\% | 48\% | 14\% |

[^0]Three Months Ended

|  | 03/31/2017 |  | 12/31/2016 |  | 09/30/2016 |  |  | 06/30/2016 | 03/31/2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NewLeases/Expansions (2): |  |  |  |  |  |  |  |  |  |  |
| Cash Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 29.69 | \$ | 28.32 | \$ | 31.88 | \$ | 28.05 | \$ | 23.61 |
| New Rate | \$ | 30.34 | \$ | 29.85 | \$ | 31.74 | \$ | 28.91 | \$ | 25.54 |
| Increase (decrease) \% |  | 2.2\% |  | 5.4\% |  | -0.5\% |  | 3.1\% |  | 8.2\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 28.86 | \$ | 25.53 | \$ | 29.86 | \$ | 25.89 | \$ | 20.49 |
| New Rate | \$ | 31.01 | \$ | 29.82 | \$ | 32.58 | \$ | 30.09 | \$ | 25.25 |
| Increase (decrease) \% |  | 7.4\% |  | 16.8\% |  | 9.1\% |  | 16.2\% |  | 23.2\% |
| Renewals (2): |  |  |  |  |  |  |  |  |  |  |
| Cash Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 30.85 | \$ | 20.42 | \$ | 28.40 | \$ | 24.19 | \$ | 24.97 |
| Renewal Rate | \$ | 31.04 | \$ | 20.73 | \$ | 27.44 | \$ | 25.80 | \$ | 24.84 |
| Increase (decrease) \% |  | 0.6\% |  | 15\% |  | -3.4\% |  | 6.6\% |  | -0.5\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 27.94 | \$ | 19.26 | \$ | 26.24 | \$ | 23.33 | \$ | 23.71 |
| Renewal Rate | \$ | 31.03 | \$ | 20.52 | \$ | 27.99 | \$ | 26.16 | \$ | 25.07 |
| Increase (decrease) \% |  | 111\% |  | 6.5\% |  | 6.7\% |  | 12.1\% |  | 5.7\% |
| Combined Leasing (2): |  |  |  |  |  |  |  |  |  |  |
| Cash Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 30.22 | \$ | 24.76 | \$ | 30.03 | \$ | 25.00 | \$ | 24.34 |
| New/Renewal Rate | \$ | 30.66 | \$ | 25.75 | \$ | 29.45 | \$ | 26.45 | \$ | 25.16 |
| Increase (decrease) \% |  | 1.5\% |  | 4.0\% |  | -19\% |  | 5.8\% |  | 3.4\% |
| GAAP Rent Growth |  |  |  |  |  |  |  |  |  |  |
| Expiring Rate | \$ | 28.44 | \$ | 22.71 | \$ | 27.93 | \$ | 23.87 | \$ | 22.21 |
| New/Renewal Rate | \$ | 31.02 | \$ | 25.64 | \$ | 30.13 | \$ | 26.99 | \$ | 25.15 |
| Increase (decrease) \% |  | 9.1\% |  | 129\% |  | 7.9\% |  | 13.1\% |  | 13.3\% |
| Capital Costs Committed (3): |  |  |  |  |  |  |  |  |  |  |
| Leasing Commissions (per square foot) | \$ | 6.65 | \$ | 3.22 | \$ | 5.65 | \$ | 2.77 | \$ | 3.94 |
| Tenant Improvements (per square foot) |  | 20.98 |  | 12.77 |  | 19.99 |  | 6.68 |  | 6.34 |
| Total | \$ | 27.62 | \$ | 15.99 | \$ | 25.64 | \$ | 9.44 | \$ | 10.28 |
| Total capital per square foot per lease year (3) | \$ | 3.28 | \$ | 279 | \$ | 3.88 | \$ | 1.59 | \$ | 214 |
| Weighted average lease term (yrs) for leases commenced in QTR or YTD |  | 6.5 |  | 6.4 |  | 6.9 |  | 5.2 |  | 5.5 |

 maintaining deals.
(2) Rental rates include base rent plus reimbursement for operating expenses and real estate taxes.
(3) Calculated on a weighted average basis.

|  | Square Footage |  |  |  |  |  |  |  | Annualized Rent of Expiring Leases (3) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year of Lease Expiration | Initial Expiring | Acquired / Sold / in Service | Early Ren <br> Out | s (4) <br> In | Vacated Leases | New Leases | Remaining Expiring (5) | \% of Total Square Feet |  | Current |  | Square <br> Foot |  | Final |  | Square <br> Foot |
| Original 2017 Expirations | 2,076,372 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MTM tenants at 12/31/16 | 13,694 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Renewed prior to 2017 | $(1,047,919)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vacated prior to 2017 | $(143,931)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017 | 898,216 | $(50,652)$ | $(62,562)$ | - | $(160,535)$ | - | 624,467 | 4.2\% | \$ | 16,032,797 | \$ | 25.67 | \$ | 16,088,792 | \$ | 25.76 |
| 2018 | 1,511,699 | $(28,755)$ | $(11,234)$ | 27,399 | $(16,216)$ | 3,146 | 1,486,039 | 9.9\% |  | 47,739,634 |  | 32.13 |  | 48,583,641 |  | 32.69 |
| 2019 | 1,279,785 | $(10,987)$ | $(16,342)$ | 3,220 | $(11,071)$ | 25,908 | 1,270,513 | 8.5\% |  | 39,070,467 |  | 30.75 |  | 41,619,279 |  | 32.76 |
| 2020 | 1,905,774 | $(168,760)$ | $(227,875)$ | 16,990 | $(34,890)$ | 3,733 | 1,494,972 | 9.9\% |  | 39,975,220 |  | 26.74 |  | 43,295,341 |  | 28.96 |
| 2021 | 1,442,108 | $(41,987)$ | $(52,264)$ | - | $(6,029)$ | 5,892 | 1,347,720 | 9.0\% |  | 39,288,334 |  | 29.15 |  | 41,631,826 |  | 30.89 |
| 2022 | 2,144,523 | $(38,532)$ | - | 28,401 | - | 11,344 | 2,145,736 | 14.2\% |  | 60,135,193 |  | 28.03 |  | 69,738,100 |  | 32.50 |
| 2023 | 507,582 | $(11,582)$ | - | 23,187 | - | 14,536 | 533,723 | 3.6\% |  | 15,583,214 |  | 29.20 |  | 18,113,074 |  | 33.94 |
| 2024 | 955,743 | $(9,230)$ | - | 270,041 | - | 29,180 | 1,245,734 | 8.3\% |  | 41,470,252 |  | 33.29 |  | 54,180,546 |  | 43.49 |
| 2025 | 486,984 | $(6,173)$ | - | 1,039 | - | - | 481,850 | 3.2\% |  | 14,702,029 |  | 30.51 |  | 17,794,627 |  | 36.93 |
| 2026 | 847,760 | $(10,725)$ | - | - | - | 14,000 | 851,035 | 5.7\% |  | 25,049,170 |  | 29.43 |  | 29,484,419 |  | 34.65 |
| 2027 | 665,057 | - | - | - | - | - | 665,057 | 4.4\% |  | 20,482,027 |  | 30.80 |  | 24,827,446 |  | 37.33 |
| Thereafter | 1,848,472 | $(1,344)$ | - | - | $(21,679)$ | 36,145 | 1,861,594 | 12.3\% |  | 56,905,564 |  | 30.57 |  | 71,078,780 |  | 38.18 |
| Total | 14,493,703 | $(378,727)$ | $(370,277)$ | 370,277 | $(250,420)$ | 143,884 | 14,008,440 | 93.2\% | \$ | 416,433,902 | \$ | 29.73 | \$ | 476,435,870 | \$ | 34.01 |

(1) Reflects 2017 expirations renewed prior to 2017 which will be reflected in the leasing activity statistics (p.17-18) during the quarter in which the new leases commence.

 rent at the end of the lease term.
(4) Reflects leases renewed through April 10, 2017 that will commence subsequent to the end of the current period.
(5) Does not include development/redevelopment property expirations.

|  |  |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | Thereafter |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Philadelphia CBD | Square feet expiring (Net of Acquired/Sold) |  | 147 |  | 453 |  | 580 |  | 715 |  | 512 |  | 725 |  | 130 |  | 1,937 |  | 5,199 |
|  | Net leasing activity |  | (49) |  | (13) |  | 14 |  | (166) |  | (16) |  | 3 |  | 9 |  | 23 |  | (196) |
|  | Remaining square feet expiring |  | 99 |  | 440 |  | 593 |  | 549 |  | 496 |  | 728 |  | 139 |  | 1,959 |  | 5,003 |
|  | Square feet as a \% of Region NRA |  | 1.9\% |  | 8.5\% |  | 11.5\% |  | 10.6\% |  | 9.6\% |  | 14.1\% |  | 2.7\% |  | 37.9\% |  | 96.6\% |
|  | Annualized rent in expiring year | \$ | 2,460 | \$ | 15,080 | \$ | 20,853 | \$ | 17,856 | \$ | 17,396 | \$ | 23,084 | \$ | 4,872 | \$ | 80,665 | \$ | 182,264 |
|  | Annualized rent per SF in expiring year | \$ | 24.97 | \$ | 34.26 | \$ | 35.14 | \$ | 32.51 | \$ | 35.10 | \$ | 31.73 | \$ | 35.13 | \$ | 41.17 | \$ | 36.43 |
| Pennsylvania Suburbs | Square feet expiring (Net of Acquired/Sold) |  | 521 |  | 493 |  | 333 |  | 789 |  | 575 |  | 399 |  | 257 |  | 1,348 |  | 4,716 |
|  | Net leasing activity |  | (120) |  | 24 |  | 1 |  | (212) |  | (52) |  | 8 |  | 2 |  | 283 |  | (66) |
|  | Remaining square feet expiring |  | 401 |  | 517 |  | 334 |  | 577 |  | 522 |  | 407 |  | 259 |  | 1,631 |  | 4,650 |
|  | Square feet as a \% of Region NRA |  | 8.0\% |  | 10.3\% |  | 6.7\% |  | 11.5\% |  | 10.4\% |  | 8.1\% |  | 5.2\% |  | 32.4\% |  | 92.5\% |
|  | Annualized rent in expiring year | \$ | 11,122 | \$ | 15,779 | \$ | 9,684 | \$ | 17,893 | \$ | 15,095 | \$ | 14,855 | \$ | 8,429 | \$ | 57,989 | \$ | 150,846 |
|  | Annualized rent per SF in expiring year | \$ | 27.71 | \$ | 30.52 | \$ | 28.95 | \$ | 31.01 | \$ | 28.89 | \$ | 36.48 | \$ | 32.50 | \$ | 35.56 | \$ | 32.44 |
| Metropolitan Washington, D.C. | Square feet expiring (Net of Acquired/Sold) |  | 99 |  | 476 |  | 281 |  | 160 |  | 96 |  | 372 |  | 85 |  | 1,092 |  | 2,659 |
|  | Net leasing activity |  | (52) |  | (2) |  | (16) |  | (5) |  | - |  | 25 |  | 21 |  | 9 |  | (21) |
|  | Remaining square feet expiring |  | 46 |  | 474 |  | 265 |  | 155 |  | 96 |  | 397 |  | 105 |  | 1,101 |  | 2,639 |
|  | Square feet as a \% of Region NRA |  | 1.6\% |  | 15.9\% |  | 8.9\% |  | 5.2\% |  | 3.2\% |  | 13.4\% |  | 3.5\% |  | 37.1\% |  | 88.8\% |
|  | Annualized rent in expiring year | \$ | 1,121 | \$ | 16,643 | \$ | 9,800 | \$ | 5,179 | \$ | 3,536 | \$ | 15,628 | \$ | 4,177 | \$ | 46,852 | \$ | 102,936 |
|  | Annualized rent per SF in expiring year | \$ | - | \$ | 35.12 | \$ | 37.05 | \$ | 33.45 | \$ | 37.00 | \$ | 39.36 | \$ | 39.62 | \$ | 42.55 | \$ | 39.01 |
| Austin, TX | Square feet expiring (Net of Acquired/Sold) |  | 36 |  | - |  | - |  | - |  | 199 |  | 584 |  | - |  | 144 |  | 963 |
|  | Net leasing activity |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | Remaining square feet expiring |  | 36 |  | - |  | - |  | - |  | 199 |  | 584 |  | - |  | 144 |  | 963 |
|  | Square feet as a \% of Region NRA |  | 3.7\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 20.7\% |  | 60.7\% |  | 0.0\% |  | 14.9\% |  | 100.0\% |
|  | Annualized rent in expiring year | \$ | 707 | \$ | - | \$ | - | \$ | - | \$ | 4,945 | \$ | 15,615 | \$ | - | \$ | 3,955 | \$ | 25,223 |
|  | Annualized rent per SF in expiring year | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 26.72 | \$ | - | \$ | 27.49 | \$ | 26.19 |
| Other | Square feet expiring (Net of Acquired/Sold) |  | 45 |  | 61 |  | 75 |  | 72 |  | 19 |  | 27 |  | 24 |  | 256 |  | 579 |
|  | Net leasing activity |  | (3) |  | (6) |  | 3 |  | 142 |  | 16 |  | 3 |  | 6 |  | 14 |  | 175 |
|  | Remaining square feet expiring |  | 43 |  | 55 |  | 78 |  | 214 |  | 35 |  | 29 |  | 30 |  | 270 |  | 754 |
|  | Square feet as a \% of Region NRA |  | 4.7\% |  | 6.1\% |  | 8.7\% |  | 23.8\% |  | 3.9\% |  | 3.3\% |  | 3.4\% |  | 30.1\% |  | 84.1\% |
|  | Annualized rent in expiring year | \$ | 679 | \$ | 1,082 | \$ | 1,282 | \$ | 2,367 | \$ | 660 | \$ | 556 | \$ | 634 | \$ | 7,905 | \$ | 15,165 |
|  | Annualized rent per SF in expiring year | \$ | 15.97 | \$ | 19.68 | \$ | 16.42 | \$ | 11.07 | \$ | 18.85 | \$ | 18.84 | \$ | 20.95 | \$ | 29.27 | \$ | 20.10 |
| CONSOLDATED PORITOLO | Square feet expiring (Net of Acquired/Sold) |  | 848 |  | 1,483 |  | 1,269 |  | 1,737 |  | 1,400 |  | 2,106 |  | 496 |  | 4,777 |  | 14,115 |
|  | Net leasing activity |  | (224) |  | 3 |  | 2 |  | (242) |  | (52) |  | 40 |  | 38 |  | 328 |  | (107) |
|  | Remaining square feet expiring |  | $624$ |  | 1,486 |  | $1,271$ |  | $1,495$ |  | $1,348$ |  | 2,146 |  | 534 |  | 5,105 |  | 14,008 |
|  | Square feet as a \% of total NRA |  | 4.2\% |  | 9.9\% |  | 8.5\% |  | 9.9\% |  | 9.0\% |  | 14.2\% |  | 3.6\% |  | 33.9\% |  | 93.2\% |
|  | Annualized rent in expiring year | \$ | 16,089 | \$ | 48,584 | \$ | 41,619 | \$ | 43,295 | \$ | 41,632 | \$ | 69,738 | \$ | 18,113 | \$ | 197,366 | \$ | 476,436 |
|  | Annualized rent per SF in expiring year | \$ | 25.76 | \$ | 3269 | \$ | 3276 | \$ | 28.96 | \$ | 30.89 | \$ | 32.50 | \$ | 33.94 | \$ | 38.66 | \$ | 34.01 |


| Top Twenty Tenants | Annualized Rent (1) |  | \% of Total <br> Annualized Rent (1) |  | Annualized Rent per Square Foot (1) | Square Feet Occupied | \% of Total Square Feet |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IBM, Inc. | \$ | 17,192 | 4.1\% | \$ | 20.99 | 819,079 | 5.8\% |
| Comcast Corporation |  | 13,362 | 3.2\% |  | 30.87 | 432,820 | 3.1\% |
| Northrop Grumman Corporation |  | 10,118 | 2.4\% |  | 35.57 | 284,460 | 2.0\% |
| Pepper Hamilton LLP |  | 9,619 | 2.3\% |  | 32.84 | 292,926 | 2.1\% |
| Lincoln National Management Co. |  | 7,675 | 1.8\% |  | 35.94 | 213,524 | 1.5\% |
| KPMG, LLP |  | 7,549 | 1.8\% |  | 39.88 | 189,282 | 1.4\% |
| Dechert LP |  | 7,226 | 1.7\% |  | 37.79 | 191,208 | 1.4\% |
| General Services Administration - U.S. Govt. (2) |  | 7,038 | 1.7\% |  | 30.38 | 71,114 | 0.5\% |
| Macquarie US |  | 6,627 | 1.6\% |  | 29.67 | 223,355 | 1.6\% |
| Deltek Systems, Inc. |  | 6,135 | 1.5\% |  | 38.85 | 157,900 | 1.1\% |
| Blank Rome LP |  | 5,622 | 1.4\% |  | 28.58 | 196,689 | 1.4\% |
| Drinker Biddle \& Reath LLP |  | 5,562 | 1.3\% |  | 35.20 | 157,989 | 1.1\% |
| CSL Behring, யLC |  | 5,454 | 1.3\% |  | 23.49 | 232,167 | 1.7\% |
| PricewaterhouseCoopers LP |  | 4,867 | 1.2\% |  | 30.15 | 161,450 | 1.2\% |
| Reliance Standard Life Insurance Company |  | 4,474 | 1.1\% |  | 30.39 | 147,202 | 1.1\% |
| WRR Management Services LLC |  | 4,396 | 1.1\% |  | 29.33 | 149,858 | 1.1\% |
| Reed Smith LP |  | 4,255 | 1.0\% |  | 32.73 | 129,996 | 0.9\% |
| Janney Montgomery Scott, LC |  | 4,205 | 1.0\% |  | 31.35 | 134,123 | 1.0\% |
| ManTech Solutions, Inc. |  | 4,109 | 1.0\% |  | 37.44 | 109,736 | 0.8\% |
| Baker \& Hostetler LएP |  | 4,023 | 1.0\% |  | 36.80 | 109,323 | 0.8\% |
| Sub-total top twenty tenants | \$ | 139,508 | 33.5\% | \$ | 31.68 | 4,404,201 | 31.6\% |
| Remaining tenants | \$ | 276,926 | 66.5\% | \$ | 28.83 | 9,604,239 | 68.4\% |
| Total portfolio as of March 31, 2017 | \$ | 416,434 | 100.0\% | \$ | 29.73 | 14,008,440 | 100.0\% |

(1) Reflects annualized base rent and current reimbursement for operating expenses and real estate taxes.
(2) Annualized rent includes $\$ 4.9$ million related to parking, which is exduded from annualized rent per square foot.



## Q1 2017 Same Store Net Operating Income Comparison (unaudited, in thousands)

BrandywineRealtyTrust | Page 24

|  | Same Store Portfolio |  |  |  |  |  |  | Recently <br> Acquired |  |  |  | Development/ <br> Redevelopment |  |  |  | Otherl <br> Eliminations (2) |  |  |  | All Properties |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First Quarter | First Quarter |  |  |  | Variance |  | \% Change | First Quarter |  |  |  | First Quarter |  |  |  | First Quarter |  |  |  | First Quarter |  |  |  | Variance |  |
|  |  | 2017 |  | 2016 |  |  |  |  |  | 2016 |  | 2017 |  | 2016 |  | 2017 |  | 2016 |  | 2017 |  | 2016 |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rents |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash | \$ | 90,879 | \$ | 85,727 | \$ | 5,152 |  | 6.0\% | \$ | - | \$ | - | \$ | 2,242 | \$ | 2,050 | \$ | 2,026 | \$ | 13,728 | \$ | 95,147 |  | 101,505 | \$ | $(6,358)$ |
| Straight-line |  | 2,486 |  | 5,789 |  | $(3,303)$ | -57.1\% |  |  |  | - |  | 4,438 |  | 446 |  | (77) |  | 191 |  | 6,847 |  | 6,426 |  | 421 |
| Above/below-market rent amortization |  | 1,353 |  | 2,010 |  | (657) | -32.7\% |  |  |  | - |  | (15) |  | 222 |  | - |  | - |  | 1,338 |  | 2,232 |  | (894) |
| Total rents |  | 94,718 |  | 93,526 |  | 1,192 | 13\% |  | - |  | - |  | 6,665 |  | 2,718 |  | 1,949 |  | 13,919 |  | 103,332 |  | 110,163 |  | $(6,831)$ |
| Tenant reimbursements |  | 16,880 |  | 16,436 |  | 444 | 2.7\% |  |  |  | - |  | 743 |  | 417 |  | 912 |  | 3,201 |  | 18,535 |  | 20,054 |  | $(1,519)$ |
| Termination fees |  | 1,195 |  | 118 |  | 1,077 | 912.7\% |  |  |  | - |  | 466 |  | 155 |  | 12 |  | 21 |  | 1,673 |  | 294 |  | 1,379 |
| Third party mgt fees, labor reimbursement and leasing |  | - |  | - |  | - | - |  |  |  | - |  | - |  | - |  | 6,485 |  | 5,235 |  | 6,485 |  | 5,235 |  | 1,250 |
| Other |  | 450 |  | 542 |  | (92) | -17.0\% |  | - |  | - |  | 11 |  | 6 |  | 434 |  | 208 |  | 895 |  | 756 |  | 139 |
| Total revenue |  | 113,243 |  | 110,622 |  | 2,621 | 2.4\% |  | - |  | - |  | 7,885 |  | 3,296 |  | 9,792 |  | 22,584 |  | 130,920 |  | 136,502 |  | $(5,582)$ |
| Property operating expenses |  | 32,268 |  | 32,637 |  | 369 | 11\% |  | - |  | - |  | 3,138 |  | 1,243 |  | 1,479 |  | 6,999 |  | 36,885 |  | 40,879 |  | 3,994 |
| Real estate taxes |  | 10,421 |  | 10,058 |  | (363) | -3.6\% |  |  |  | - |  | 354 |  | 218 |  | 974 |  | 1,610 |  | 11,749 |  | 11,886 |  | 137 |
| Third party management expenses |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |  | 2,447 |  | 2,010 |  | 2,447 |  | 2,010 |  | (437) |
| Net operating income | \$ | 70,554 | \$ | 67,927 | \$ | 2,627 | 3.9\% | \$ | - | \$ | - | \$ | 4,393 | \$ | 1,835 | \$ | 4,892 | \$ | 11,965 | \$ | 79,839 | \$ | 81,727 | \$ | $(1,888)$ |
| Net operating income, excl. net termination fees and other | \$ | 68,909 | \$ | 67,267 | \$ | 1,642 | 24\% | \$ | - | \$ | - | \$ | 3,916 | \$ | 1,674 | \$ | 4,446 | \$ | 11,736 | \$ | 77,271 | \$ | 80,677 | \$ | $(3,406)$ |
| Number of properties |  | 97 |  | 97 |  |  |  |  |  |  |  |  | 6 |  |  |  |  |  |  |  | 103 |  |  |  |  |
| Square feet (in thousands) |  | 15,033 |  | 15,033 |  |  |  |  |  |  |  |  | 1,513 |  |  |  |  |  |  |  | 16,546 |  |  |  |  |
| Occupancy \% (end of period) |  | 93.2\% |  | 94.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NOI margin, excl. termination fees, third party and other revenues |  | 61.7\% |  | 61.2\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expense recovery ratio |  | 39.5\% |  | 38.5\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | 2017 |  | 2016 |  | Variance |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating income | \$ | 70,554 | \$ | 67,927 | \$ | 2,627 | 3.9\% |
| Less: Straight line rents \& other |  | $(1,740)$ |  | $(5,502)$ |  | 3,762 | -68.4\% |
| Less: Above/below market rent amortization |  | $(1,353)$ |  | $(2,010)$ |  | 657 | -32.7\% |
| Add: Amortization of tenant inducements |  | 352 |  | 344 |  | 8 | 2.3\% |
| Add: Non-cash ground rent expense |  | 22 |  | 22 |  | - | 0.0\% |
| Cash - Net operating income | \$ | 67,835 | \$ | 60,781 | \$ | 7,054 | 116\% |
| Cash - Net operating income, excl. net term fees \& other | \$ | 65,444 | \$ | 59,834 | \$ | 5,610 | 9.4\% |

[^1]Three Months Ended

|  |  |  | 03/31/2017 |  | 1231/2016 |  | 09/30/2016 |  | 06/30/2016 |  | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) |  | \$ | 21,271 | \$ | $(12,370)$ | \$ | 7,884 | \$ | $(1,323)$ | \$ | 46,310 |
| Add (deduct) capital market, transactional and other items: |  |  |  |  |  |  |  |  |  |  |  |
| Net (gain) loss on disposition of real estate |  |  | $(7,323)$ |  | $(2,358)$ |  | 104 |  | 727 |  | $(115,456)$ |
| Net gain on sale of undepreciated real estate |  |  | - |  | $(9,044)$ |  | (188) |  | - |  | - |
| Net gain on real estate venture transactions |  |  | $(14,582)$ |  | (471) |  | $(10,472)$ |  | $(3,128)$ |  | $(5,929)$ |
| Loss on early extinguishment of debt |  |  | - |  | - |  | - |  | - |  | 66,590 |
| Provision for impairment |  |  | 2,730 |  | 27,448 |  | - |  | 5,679 |  | 7,390 |
| Provision for impairment on investment in unconsolidated real estate venture |  |  | - |  | - |  | 5,238 |  | - |  | - |
| Income (Loss) adjusted for capital market, transactions and other items |  |  | 2,096 |  | 3,205 |  | 2,566 |  | 1,955 |  | $(1,095)$ |
| Calculation of EBITDA |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |
| Continuing operations |  |  | 21,437 |  | 20,374 |  | 20,814 |  | 19,829 |  | 23,691 |
| Company's share of unconsolidated real estate ventures |  |  | 5,204 |  | 5,180 |  | 5,388 |  | 4,923 |  | 4,172 |
| Partners' share of consolidated real estate ventures |  |  | (25) |  | (25) |  | (26) |  | (26) |  | (26) |
| Amortization of deferred financing costs |  |  | 634 |  | 633 |  | 645 |  | 644 |  | 774 |
| Depreciation and amortization |  |  |  |  |  |  |  |  |  |  |  |
| Continuing operations |  |  | 45,892 |  | 46,940 |  | 46,956 |  | 46,907 |  | 48,873 |
| Company's share of unconsolidated real estate ventures |  |  | 10,240 |  | 11,427 |  | 10,631 |  | 10,549 |  | 9,005 |
| Partners' share of consolidated real estate ventures |  |  | (59) |  | (59) |  | (58) |  | (59) |  | (59) |
| Stock-based compensation costs |  |  | 3,184 |  | 675 |  | 700 |  | 776 |  | 2,422 |
| EBITDA, excluding capital market, transactional and other items |  | \$ | 88,603 | \$ | 88,350 | \$ | 87,616 | \$ | 85,498 | \$ | 87,757 |
| EBITDA, excluding capital market, transactional and other items/Total revenue |  |  | 67.7\% |  | 66.9\% |  | 67.6\% |  | 67.2\% |  | 64.3\% |
| Interest expense (from above) |  |  |  |  |  |  |  |  |  |  |  |
| Continuing operations |  |  | 21,437 |  | 20,374 |  | 20,814 |  | 19,829 |  | 23,691 |
| Company's share of unconsolidated real estate ventures |  |  | 5,204 |  | 5,180 |  | 5,388 |  | 4,923 |  | 4,172 |
| Partners' share of consolidated real estate ventures |  |  | (25) |  | (25) |  | (26) |  | (26) |  | (26) |
| Total interest expense | (a) | \$ | 26,616 | \$ | 25,529 | \$ | 26,176 | \$ | 24,726 | \$ | 27,837 |
| Scheduled mortgage principal payments |  |  |  |  |  |  |  |  |  |  |  |
| Continuing operations |  |  | 1,215 |  | 1,204 |  | 1,263 |  | 1,104 |  | 1,592 |
| Company's share of unconsolidated real estate ventures |  |  | 970 |  | 973 |  | 870 |  | 1,074 |  | 1,052 |
| Total scheduled mortgage principal payments | (b) | \$ | 2,185 | \$ | 2,177 | \$ | 2,133 | \$ | 2,178 | \$ | 2,644 |
| Preferred share distributions | (c) | \$ | 1,725 | \$ | 1,725 | \$ | 1,725 | \$ | 1,725 | \$ | 1,725 |
| EBITDA (excluding capital market, transactional and other items) coverage ratios: |  |  |  |  |  |  |  |  |  |  |  |
| Interest coverage ratio = EBITDA divided by (a) |  |  | 3.3 |  | 3.5 |  | 3.3 |  | 3.5 |  | 3.2 |
| Debt service coverage ratio = EBITDA divided by (a) + (b) |  |  | 3.1 |  | 3.2 |  | 3.1 |  | 3.2 |  | 29 |
| Fixed charge coverage ratio $=$ EBITDA divided by (a) $+(\mathrm{b})+(\mathrm{c})$ |  |  | 29 |  | 3.0 |  | 29 |  | 3.0 |  | 27 |
| Capitalized interest |  | \$ | 1,708 | \$ | 2,812 | \$ | 2,636 | \$ | 3,716 | \$ | 3,671 |

Three Months Ended



|  | 03/31/2017 |  |  | 12/31/2016 |  | 09/30/2016 |  | 06/30/2016 | 03/31/2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Real estate investments |  |  |  |  |  |  |  |  |  |  |
| Operating properties | \$ | 3,702,204 | \$ | 3,586,295 | \$ | 3,686,339 | \$ | 3,721,405 | \$ | 3,703,193 |
| Accumulated depreciation |  | $(864,196)$ |  | $(852,476)$ |  | $(869,836)$ |  | $(877,236)$ |  | $(891,263)$ |
| Operating real estate investments, net |  | 2,838,008 |  | 2,733,819 |  | 2,816,503 |  | 2,844,169 |  | 2,811,930 |
| Construction-in-progress |  | 166,372 |  | 297,462 |  | 249,183 |  | 254,188 |  | 319,656 |
| Land held for development |  | 153,268 |  | 150,970 |  | 155,297 |  | 131,015 |  | 132,747 |
| Real estate investments, net |  | 3,157,648 |  | 3,182,251 |  | 3,220,983 |  | 3,229,372 |  | 3,264,333 |
| Assets held for sale, net |  | 6,262 |  | 41,718 |  | 12,604 |  | 12,308 |  | - |
| Cash and cash equivalents |  | 234,654 |  | 193,919 |  | 219,059 |  | 265,597 |  | 423,517 |
| Accounts receivable, net |  | 12,099 |  | 12,446 |  | 9,925 |  | 14,804 |  | 14,027 |
| Accrued rent receivable, net |  | 152,819 |  | 149,624 |  | 145,816 |  | 138,981 |  | 133,720 |
| Investment in real estate ventures, at equity |  | 264,941 |  | 281,331 |  | 282,162 |  | 272,148 |  | 278,659 |
| Deferred costs, net |  | 92,425 |  | 91,342 |  | 92,054 |  | 94,373 |  | 90,973 |
| Intangible assets, net |  | 64,222 |  | 72,478 |  | 81,207 |  | 90,014 |  | 100,063 |
| Other assets |  | 116,792 |  | 74,104 |  | 79,108 |  | 63,591 |  | 72,772 |
| Total assets | \$ | 4,101,862 | \$ | 4,099,213 | \$ | 4,142,918 | \$ | 4,181,188 | \$ | 4,378,064 |
| Liabilities and equity |  |  |  |  |  |  |  |  |  |  |
| Mortgage notes payable, net | \$ | 320,484 | \$ | 321,549 | \$ | 322,623 | \$ | 344,308 | \$ | 345,310 |
| Unsecured term loans, net |  | 248,181 |  | 248,099 |  | 248,016 |  | 247,933 |  | 247,882 |
| Unsecured senior notes, net |  | 1,444,006 |  | 1,443,464 |  | 1,442,922 |  | 1,442,380 |  | 1,591,756 |
| Accounts payable and accrued expenses |  | 115,079 |  | 103,404 |  | 106,546 |  | 91,425 |  | 112,203 |
| Distributions payable |  | 30,047 |  | 30,032 |  | 30,036 |  | 29,880 |  | 28,295 |
| Deferred income, gains and rent |  | 30,592 |  | 31,620 |  | 30,022 |  | 31,171 |  | 27,331 |
| Acquired lease intangibles, net |  | 16,604 |  | 18,119 |  | 19,731 |  | 21,413 |  | 23,248 |
| Liabilities related to assets held for sale |  | 387 |  | 81 |  | 49 |  | 11 |  | - |
| Other liabilities |  | 16,916 |  | 19,408 |  | 31,399 |  | 42,841 |  | 37,749 |
| Total liabilities | \$ | 2,222,296 | \$ | 2,215,776 | \$ | 2,231,344 | \$ | 2,251,362 | \$ | 2,413,774 |
| Brandywine Realty Trust's equity: |  |  |  |  |  |  |  |  |  |  |
| Preferred shares-Series E |  | 40 |  | 40 |  | 40 |  | 40 |  | 40 |
| Common shares |  | 1,752 |  | 1,752 |  | 1,752 |  | 1,751 |  | 1,749 |
| Additional paid-in-capital |  | 3,262,459 |  | 3,258,870 |  | 3,258,049 |  | 3,256,735 |  | 3,255,908 |
| Deferred compensation payable in common shares |  | 14,244 |  | 13,684 |  | 13,684 |  | 13,744 |  | 13,155 |
| Common shares in grantor trust |  | $(14,244)$ |  | $(13,684)$ |  | $(13,684)$ |  | $(13,744)$ |  | $(13,155)$ |
| Cumulative earnings |  | 560,422 |  | 539,319 |  | 551,572 |  | 543,743 |  | 545,041 |
| Accumulated other comprehensive loss |  | (457) |  | $(1,745)$ |  | $(15,052)$ |  | $(17,769)$ |  | $(14,271)$ |
| Cumulative distributions |  | (1,961,739) |  | (1,931,892) |  | (1,902,076) |  | (1,872,100) |  | $(1,842,450)$ |
| Total Brandywine Realty Trust's equity |  | 1,862,477 |  | 1,866,344 |  | 1,894,285 |  | 1,912,400 |  | 1,946,017 |
| Non-controlling interests |  | 17,089 |  | 17,093 |  | 17,289 |  | 17,426 |  | 18,273 |
| Total equity | \$ | 1,879,566 | \$ | 1,883,437 | \$ | 1,911,574 | \$ | 1,929,826 | \$ | 1,964,290 |
| Total liabilities and equity | \$ | 4,101,862 | \$ | 4,099,213 | \$ | 4,142,918 | \$ | 4,181,188 | \$ | 4,378,064 |

Liquidity, Leverage and Market Capitalization (unaudited, in thousands, except shares and per share data)

|  | 03/31/2017 |  |  | 12/31/2016 |  | 09/30/2016 |  | 06/30/2016 |  | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High closing price of common shares | \$ | 16.89 | \$ | 16.51 | \$ | 16.87 | \$ | 16.80 | \$ | 14.11 |
| Low closing price of common shares | \$ | 15.74 | \$ | 14.21 | \$ | 15.22 | \$ | 13.72 | \$ | 11.29 |
| End of period closing market price | \$ | 16.23 | \$ | 16.51 | \$ | 15.62 | \$ | 16.80 | \$ | 14.03 |
| Dividends paid per common share | \$ | 0.16 | \$ | 0.16 | \$ | 0.16 | \$ | 0.16 | \$ | 0.15 |
| Dividend yield (based on annualized dividend paid) |  | 3.9\% |  | 3.9\% |  | 4.1\% |  | 3.8\% |  | 4.3\% |
| Net book value per share (fully diluted, end of period) | \$ | 10.55 | \$ | 10.59 | \$ | 10.73 | \$ | 10.84 | \$ | 11.06 |
| Total cash and cash equivalents | \$ | 234,654 | \$ | 193,919 | \$ | 219,059 | \$ | 265,597 | \$ | 423,517 |
| Revolving credit facilities |  |  |  |  |  |  |  |  |  |  |
| Gross potential available under current credit facilities | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 600,000 |
| Holdback for letters of credit |  | $(12,437)$ |  | $(13,147)$ |  | $(14,254)$ |  | $(14,335)$ |  | $(14,335)$ |
| Net potential available under current credit facilities | \$ | 587,563 | \$ | 586,853 | \$ | 585,746 | \$ | 585,665 | \$ | 585,665 |
| Total equity market capitalization (end of period) |  |  |  |  |  |  |  |  |  |  |
| Basic common shares |  | 174,265,465 |  | 174,241,303 |  | 174,241,303 |  | 174,199,764 |  | 174,043,425 |
| Unvested restricted shares |  | 618,961 |  | 488,604 |  | 492,520 |  | 492,637 |  | 698,382 |
| Partnership units outstanding |  | 1,479,799 |  | 1,479,799 |  | 1,479,799 |  | 1,479,799 |  | 1,535,102 |
| Options and other contingent securities |  | 1,725,216 |  | 1,611,025 |  | 1,968,685 |  | 1,884,683 |  | 1,272,589 |
| Fully diluted common shares (end of period) |  | 178,089,441 |  | 177,820,731 |  | 178,182,307 |  | 178,056,882 |  | 177,549,498 |
| Value of common stock (fully diluted, end of period) | \$ | 2,890,392 | \$ | 2,935,820 | \$ | 2,783,208 | \$ | 2,991,355 | \$ | 2,491,019 |
| Par value of preferred shares |  | 100,000 |  | 100,000 |  | 100,000 |  | 100,000 |  | 100,000 |
| Total equity market capitalization (fully diluted, end of period) | \$ | 2,990,392 | \$ | 3,035,820 | \$ | 2,883,208 | \$ | 3,091,355 | \$ | 2,591,019 |
| Total debt excluding unamortized premiums, discounts and deferred financing costs less: Cash and cash equivalents | \$ | $\begin{array}{r} 2,027,433 \\ (234,654) \end{array}$ | \$ | $\begin{array}{r} 2,028,648 \\ (193,919) \end{array}$ | \$ | $\begin{gathered} 2,029,852 \\ (219,059) \end{gathered}$ | \$ | $\begin{array}{r} 2,051,710 \\ (265,597) \end{array}$ | \$ | $\begin{array}{r} 2,202,416 \\ (423,517) \end{array}$ |
| less: Section 1031 exchange proceeds |  | $(32,009)$ |  | - |  | - |  | - |  | - |
| Net debt |  | 1,760,770 |  | 1,834,729 |  | 1,810,793 |  | 1,786,113 |  | 1,778,899 |
| Total equity market capitalization (fully diluted, end of period) |  | 2,990,392 |  | 3,035,820 |  | 2,883,208 |  | 3,091,355 |  | 2,591,019 |
| Total market capitalization | \$ | 4,751,162 | \$ | 4,870,549 | \$ | 4,694,001 | \$ | 4,877,468 | \$ | 4,369,918 |
| Net debt to total market capitalization |  | 37.1\% |  | 37.7\% |  | 38.6\% |  | 36.6\% |  | 40.7\% |
| Total gross assets (excluding cash, cash equivalents and section 1031 exchange proceeds) | \$ | 4,699,474 | \$ | 4,790,686 | \$ | 4,798,218 | \$ | 4,798,836 | \$ | 4,845,810 |
| Net debt to total gross assets (excl. cash and cash equivalents) |  | 37.5\% |  | 38.3\% |  | 37.7\% |  | 37.2\% |  | 36.7\% |
| Annualized quarterly EBITDA, excluding capital market and transactional items | \$ | 354,412 | \$ | 353,400 | \$ | 350,464 | \$ | 341,992 | \$ | 351,028 |
| Ratio of net debt (including the Company's share of unconsolidated $\mathrm{R} / \mathrm{E}$ venture debt) to annualized quarterly EBITDA, excluding capital market transaction items |  | 6.3 |  | 6.6 |  | 6.6 |  | 6.6 |  | 6.4 |
| Ratio of net debt (including the Company's share of unconsolidated R/E venture debt) to annualized quarterly EBITDA, excluding capital market transaction items \& including Preferred Shares |  | 6.6 |  | 6.9 |  | 6.9 |  | 6.9 |  | 6.7 |
| Ratio of net debt to annualized quarterly wholly owned EBITDA, excluding capital market transaction items, Preferred Shares \& the Company's share of unconsolidated R/E venture debt |  | 5.9 |  | 6.2 |  | 6.1 |  | 6.1 |  | 5.9 |

## Balance Sheet Information/Debt Statistics (unaudited, in thousands)

|  | 03/31/2017 |  |  | 12/31/2016 |  | 09/30/2016 |  | 06/30/2016 |  | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed rate debt | \$ | 1,698,823 | \$ | 1,700,038 | \$ | 1,701,242 | \$ | 1,723,100 | \$ | 1,873,806 |
| Fixed rate debt (variable rate debt swapped to fixed rate) |  | 328,610 |  | 328,610 |  | 328,610 |  | 328,610 |  | 328,610 |
| Variable rate debt - unhedged |  | - |  | - |  | - |  | - |  | - |
| Total debt (excluding unamortized premiums \& discounts) | \$ | 2,027,433 | \$ | 2,028,648 | \$ | 2,029,852 | \$ | 2,051,710 | \$ | 2,202,416 |
| \% Fixed rate debt |  | 83.8\% |  | 83.8\% |  | 83.8\% |  | 84.0\% |  | 85.1\% |
| \%Fixed rate debt (variable rate debt swapped to fixed) |  | 16.2\% |  | 16.2\% |  | 16.2\% |  | 16.0\% |  | 14.9\% |
| \% Variable rate debt - unhedged |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |  | 0.0\% |
| Total debt (excluding premiums \& discounts) |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |
| Secured mortgage debt | \$ | 323,823 | \$ | 325,038 | \$ | 326,242 | \$ | 348,100 | \$ | 348,887 |
| Unsecured debt |  | 1,703,610 |  | 1,703,610 |  | 1,703,610 |  | 1,703,610 |  | 1,853,529 |
| Total debt (excluding premiums \& discounts) | \$ | 2,027,433 | \$ | 2,028,648 | \$ | 2,029,852 | \$ | 2,051,710 | \$ | 2,202,416 |
| \% Secured mortgage debt |  | 16.0\% |  | 16.0\% |  | 16.1\% |  | 17.0\% |  | 15.8\% |
| \% Unsecured debt |  | 84.0\% |  | 84.0\% |  | 83.9\% |  | 83.0\% |  | 84.2\% |
| Total debt (excluding premiums \& discounts) |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |
| Total gross assets, excluding cash and cash equivalents | \$ | 4,699,474 | \$ | 4,790,686 | \$ | 4,798,218 | \$ | 4,798,836 | \$ | 4,845,810 |
| \% Secured mortgage debt |  | 6.9\% |  | 6.8\% |  | 6.8\% |  | 7.3\% |  | 7.2\% |
| \%Unsecured debt |  | 36.3\% |  | 35.6\% |  | 35.5\% |  | 35.5\% |  | 38.3\% |
| less: cash and cash equivalents (including Section 1031 exchange proceeds) |  | (5.7\%) |  | (4.1\%) |  | (4.6\%) |  | (5.5\%) |  | (8.7\%) |
| Net debt to total gross assets, excluding cash and cash equivalents |  | 37.5\% |  | 38.3\% |  | 37.7\% |  | 37.2\% |  | 36.7\% |
| Weighted-average interest rate on mortgage notes payable |  | 4.03\% |  | 4.03\% |  | 4.03\% |  | 4.04\% |  | 4.93\% |
| Weighted-average interest rate on unsecured senior debt (including swap costs) |  | 4.57\% |  | 4.57\% |  | 4.57\% |  | 4.57\% |  | 4.68\% |
| Weighted-average maturity on mortgage notes payable |  | 5.3 years |  | 5.6 years |  | 5.8 years |  | 5.7 years |  | 5.0 years |
| Weighted-average maturity on unsecured senior debt |  | 5.7 years |  | 6.0 years |  | 6.2 years |  | 6.5 years |  | 6.2 years |
| Weighted-average interest rate on fixed rate debt (includes variable rate swapped to fixed) |  | 4.48\% |  | 4.48\% |  | 4.48\% |  | 4.48\% |  | 4.72\% |
| Weighted-average interest rate on variable rate debt |  | NA |  | NA |  | NA |  | NA |  | NA |
| Weighted-average maturity on fixed rate debt (includes variable rate swapped to fixed) |  | 5.7 years |  | 5.9 years |  | 6.2 years |  | 6.4 years |  | 6.0 years |
| Weighted-average maturity on variable rate debt |  | NA |  | NA |  | NA |  | NA |  | NA |



[^2]| Debt Instrument | Maturity Date | Stated <br> Rate (1) | Effective <br> Rate (1) | 03/31/2017 Balance |  | 12/31/2016 Balance | $\begin{array}{r} 03 / 31 / 2017 \\ \text { Percent of total } \\ \text { indebtedness } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage notes payable |  |  |  |  |  |  |  |
| Two Logan Square | May 1, 2020 | 3.980\% | 3.980\% | \$ 85,625 | \$ | 86,012 | 4.3\% |
| One Commerce Square | April 5, 2023 | 3.640\% | 3.640\% | 126,198 |  | 127,026 | 6.3\% |
| Two Commerce Square | April 5, 2023 | 3.960\% | 4.513\% | 112,000 |  | 112,000 | 5.6\% |
| Total mortgage notes payable | 5.3 <br> (wtcl-avg maturi |  | (vid-avg effectiv | 323,823 |  | 325,038 | 16.1\% |
| Net fair market value premium(discount) |  |  |  | $(2,652)$ |  | $(2,761)$ | (0.1\%) |
| Secured deferred financing costs |  |  |  | (687) |  | (728) | (0.0\%) |
| Total mortgage notes payable including fair market value premium(discount) and deferred financing costs |  |  |  | 320,484 |  | 321,549 | 15.9\% |


| Total debt5.7 <br> (wtd-avg maturity) | $4.480 \%$ (wtd-avg effective rate) | 2,027,433 |  | 2,028,648 | 100.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net premium(discount) |  | $(7,076)$ |  | $(7,439)$ | (0.4\%) |
| Unsecured Deferred Financing Costs |  | $(6,999)$ |  | $(7,369)$ | (0.3\%) |
| Secured Deferred Financing Costs |  | (687) |  | (728) | (0.0\%) |
| Total debt, including net premium(discount) and deferred financing costs | \$ | 2,012,671 | \$ | 2,013,112 | 100.0\% |

(See page 33 for further footnotes)

 to fixed-interest rate swaps. The effective rate for mortgage notes represents the rate incorporating any fair market value adjustments.
 after which the rate will revert to three-month LIBOR plus the $1.250 \%$ credit spread.
 which the rate will revert to three-month LIBOR plus the $1.250 \%$ credit spread.
 which the rate will revert to three-month LIBOR plus the $1.250 \%$ credit spread.
(5) Excludes the effect of any net premium(discount) on balances or rates.
(6) The weighted average calculations include variable rate debt at current rates.


Unsecured and Secured Debt
Floating and Fixed Rate Debt


Note: Excludes the effect of any net interest premium(discount).

Revolving Credit Agreement dated May 15, 2015 and Amended and Restated Term Loan C Agreement dated October 8, 2015

| Covenant | Required | 3/31/2017 | 12/31/2016 | 09/30/2016 | 06/30/2016 | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed Charge Coverage Ratio | $>=1.50 x$ | $2.72 x$ | 2.68 x | 2.59x | 2.62x | $2.33 x$ |
| Net Worth | $>=\$ 1,481.1$ | \$1,879.6 | \$1,883.4 | \$1,911.6 | \$1,929.8 | \$1,964.3 |
| Leverage Ratio | $<=60 \%$ * | 40.6\% | 41.7\% | 41.8\% | 42.7\% | 43.0\% |
| Unsecured Debt Limitation | $<=60 \%$ * | 38.6\% | 39.4\% | 39.6\% | 40.4\% | 41.7\% |
| Secured Debt Limitation | < $=40 \%$ | 14.6\% | 15.5\% | 15.5\% | 16.0\% | 15.7\% |
| Unencumbered Cash fow | $>=1.75 x$ | $3.17 x$ | $3.12 x$ | $3.10 x$ | $3.05 x$ | $2.70 x$ |

* This ratio may exceed 60\% at the end of up to four individual quarters provided it does not exceed 65\%

First Supplemental Indenture dated May 25, 2005 and Second Supplemental Indenture dated October 4, 2006

| Section- Covenant | Required | 3/31/2017 | 12/31/2016 | 09/30/2016 | 06/30/2016 | 03/31/2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1006 (a) - Total Leverage Ratio | <60\% | 42.8\% | 42.7\% | 42.4\% | 42.5\% | 43.8\% |
| 1006 (b) - Debt Service Coverage Ratio | >=1.50x | 3.80x | 2.94x | 2.90x | 2.92x | $2.77 x$ |
| 1006 (c) - Secured Debt Ratio | <40\% | 6.8\% | 6.8\% | 6.7\% | 7.1\% | 6.9\% |
| 1006 (d) - Unencumbered Asset Ratio | >=150\% | 228.0\% | 229.8\% | 231.6\% | 231.3\% | 223.4\% |


|  |  |  |  |  |  |  |  |  | As of March 31, 2017 |  |  |  |  |  | BDN's Share |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unconsolidated Real Estate Ventures | Location | Project Value <br> (b) |  | ```Cross Asset Value @ 08/31/2017 (c)``` |  | BDN Investment @ 03/31/2017 |  | Number of Properties | Net Operating Income (YID) |  | Rentable <br> Square Feet | Percent Occupied | $\begin{gathered} \text { Percent } \\ \text { Leased (d) } \end{gathered}$ | BDN Ownership $\%$ | Net Operating Income (YID) |  | Rentable Square Feet |
| Office Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alstate DCJV | Various | \$ | 276,614 | \$ | 311,428 | \$ | 68,335 | 6 | \$ | 4,825 | 1,097,533 | 81.3\% | 82.3\% | 50.0\% | \$ | 2,413 | 548,767 |
| DRA Austin JV | Austin, TX |  | 671,262 |  | 682,278 |  | 54,096 | 19 |  | 12,240 | 2,734,619 | 91.4\% | 97.4\% | 50.0\% |  | 6,120 | 1,367,310 |
| MAP Venture | Various |  | 210,041 |  | 254,471 |  | 17,776 | 58 |  | 6,850 | 3,924,783 | 90.5\% | 92.5\% | 50.0\% |  | 3,425 | 1,962,392 |
| Four Tower Bridge | Conshohocken, PA |  | 16,750 |  | 21,038 |  | 2,494 | 1 |  | 494 | 86,109 | 97.6\% | 97.6\% | 65.0\% |  | 321 | 55,971 |
| PJP Ventures | Virginia |  | 27,210 |  | 29,528 |  | 1,713 | 3 |  | 736 | 204,347 | 91.3\% | 91.3\% | (e) |  | 191 | 54,155 |
| Total |  |  |  |  |  |  |  |  |  |  | 8,047,391 | 89.6\% | 928\% |  |  |  | 3,988,593 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Brandywine 1919 Ventures | Philadelphia, PA |  | 126,753 |  | 143,635 |  | 27,163 | 1 |  | 1,249 | 321 Units | (f) |  | 50.0\% |  | 625 |  |
| evo at Cira Centre South | Philadelphia, PA |  | 153,092 |  | 162,661 |  | 17,455 | 1 |  | 2,414 | 850 Beds | (g) |  | 50.0\% |  | 1,207 |  |
| Development Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4040 Wilson | Arlington, VA |  | 76,174 |  | 76,371 |  | 36,298 | 1 |  | (96) | - | - |  | 50.0\% |  | (48) |  |
| 51 N Street | Washington, D.C. |  | 28,160 |  | 28,316 |  | 21,133 | 1 |  | (2) | - | - |  | 70.0\% |  | (1) |  |
| 1250 Frst Street Office | Washington, D.C. |  | 23,771 |  | 23,801 |  | 17,825 | 1 |  | - | - | - |  | 70.0\% |  | - |  |
| Seven Tower Bridge (h) | Conshohocken, PA |  | 23,347 |  | 23,472 |  | 653 | - |  | - | - | - |  | 20.0\% |  | - |  |
| Total |  |  |  | \$ | 1,756,999 | \$ | 264,941 | 92 | \$ | 28,710 |  |  |  |  | \$ | 14,252 |  |

(a) On January 31, 2017, completed the sale of Parc at Plymouth Meeting, a real estate venture operating a 398-unit multi-family complex in Plymouth Meeting, Pennsylvania.
 into senvice.
 developments, the amount represents the total construction costs, including cash.
(d) Includes leases entered into through April 10, 2017 that will commence subsequent to the end of the current period.
(e) The Company's ownership interest in the PJP Joint Ventures ranges from 25\% to 30\%
(f) Office and retail space is fully leased ( $24,000 \mathrm{SF}$ ). Of the 321 apartment units placed into service, as of April 10, 2017, 271 units or $84 \%$ were occupied and 301 units or $94 \%$ have been leased.
(g) The property is $97.8 \%$ occupied as of April 10, 2017.
(h) Seven Tower Bridge is not currently under active development.

| Debt instrument | BDN Ownership <br> Percentage | Maturity Date | Stated <br> Rate (1) |  | 03/31/2017 Balance |  | $\begin{array}{r} \text { 03/31/2017 } \\ \text { BDN Share } \\ \text { of Venture Debt } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office Properties |  |  |  |  |  |  |  |
| Allstate DCJV | 50\% | (2) | 3.97\% | \$ | 131,236 | \$ | 65,617 |
| DRA Austin JV | 50\% | (3) | 3.42\% |  | 404,276 |  | 202,138 |
| MAP Venture | 50\% | February 9, 2018 | LIBOR + $6.25 \%$ (4) |  | 180,800 |  | 90,400 |
| Four Tower Bridge | 65\% | February 10, 2021 | 5.20\% |  | 9,909 |  | 6,441 |
| PJP VII | 25\% | December 31, 2019 | LBOR + $2.65 \%$ |  | 4,915 |  | 1,229 |
| PJP II | 30\% | November 1, 2023 | 6.12\% |  | 2,812 |  | 844 |
| PJPV | 25\% | April 1, 2023 | 6.08\% |  | 7,583 |  | 1,896 |
| Other |  |  |  |  |  |  |  |
| evo at Cira Centre South (\$117,000 term loan) | 50\% | October 31, 2019 | LBOR + $2.25 \%$ |  | 110,886 |  | 55,443 |
| Brandymine 1919 Ventures (\$88,900 construction loan) | 50\% | October 21, 2018 | LIBOR + $2.00 \%$ (5) |  | 85,065 |  | 42,533 |
| Development Properties |  |  |  |  |  |  |  |
| Seven Tower Bridge | 20\% | (6) | 3.17\% |  | 14,690 |  | 2,938 |
| 4040 Wilson | 50\% | March 11, 2019 | LBOR + $2.40 \%$ |  | 1,583 |  | 791 |
| Total debt |  |  |  | \$ | 953,755 | \$ | 470,270 |

(1) The stated rate for mortgage notes is its face coupon.
 $\$ 66,500$ with a $3.22 \%$ fixed interest rate due August 1, 2019, resulting in a time weighted average rate of $3.968 \%$



 a time and dollar weighted average rate of $3.420 \%$
 three successive terms, each year representing a separate option.
 requirements, an interest rate cap was purchased at $4.50 \%$ The unfunded debt, totaling $\$ 3,835$ at March 31, 2017, represents the estimated remaining project costs.

 in a time and dollar weighted average rate of 3.419\%


(a) The weighted average calculations include variable rate debt at current rates.


## Equity Research Coverage

| Argus Research | D.A. Davidson \& Co. | JP Morgan | Stifel Nicolaus \& Company, Inc. |
| :---: | :---: | :---: | :---: |
| Jacob Kilstein | Barry Oxford | Anthony Paolone | John Guinee / Erin Aslakson |
| 646-747-5447 | 212-240-9871 | 212-622-6682 | 443-224-1307 / 443-224-1350 |
| Barclays Capital | Evercore ISI | KeyBanc Capital Markets | SunTrust Robinson Humphrey, Inc. |
| Ross L. Smotrich / Peter Siciliano | Steve Sakwa / Robert Simone | Jordan Sadler / Craig Mailman | Michael R. Lewis |
| 212-526-2306/ 212-526-3098 | 212-446-9462 / 212-446-9459 | 917-368-2280/ 917-368-2316 | 212-319-5659 |
| BofA Merrill Lynch | Green Street Advisors | Mizuho Securities USA, Inc. |  |
| James Feldman / Scott Freitag | Jed Reagan / Chris Belosic | Richard Anderson |  |
| 646-855-5808/ 646-855-3197 | 949-640-8780 | 212-205-8445 |  |
| Citigroup | JMP Securities | Raymond James \& Associates |  |
| Michael Bilerman / Emmanuel Korchman | Mitchell Germain | Paul Puryear / Bill Crow |  |
| 212-816-1383/212-816-1382 | 212-906-3546 | 727-567-2253/727-567-2594 |  |


 forecasts or predictions.

## Company Information

## Corporate Headquarters

555 E Lancaster Avenue
Suite 100
Radnor, PA 19087
610-325-5600
Stock Exchange Listing
New York Stock Exchange
Trading Symbol
Common Shares: BDN

## Information Requests

To request an Investor Relations package or annual report, please contact: IR@bdnreit.com

Toll free within Canada and the
United States: 866-426-5400

## Investor Relations

Thomas Wirth
555 E Lancaster Avenue
Suite 100
Radnor, PA 19087
610-325-5600

Senior Unsecured Debt Ratings
Moody's / Standard \& Poor's
Available upon request

## Non-GAAP Measures

We believe that the measures defined below that are not determined in accordance with generally accepted accounting principles ("GAAP") are helpful to investors in measuring our performance and comparing it to that of other real estate investment trusts ("REITs"). Since these measures exclude certain items includable in their respective most comparable GAAP measures, reliance on the measures has limitations; management uses supplemental measures that are weighed in balance with other GAAP and non-GAAP measures. These measures are not necessarily indications of our cash flow available to fund cash needs. Additionally, they should not be used as an alternative to the respective most comparable GAAP measures when evaluating our financial performance or to cash flow from operating, investing and financing activities when evaluating our liquidity or ability to make cash distributions or pay debt service.

Funds from Operations (FFO)
FFO is a videly recognized measure of REIT performance. Athough FFO is a non-GAAP financial measure, the Company believes that information regarding FFO is helpful to shareholders and potential investors. The Company computes FFO in accordance with standards established by the National Association of Real Estate Investment Trusts (NARET), which may not be comparable to FFO reported by other RETs that do not compute FFO in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than the Company. NAREI defines FFO as net income (loss) before non-controling interests of unitholders (preferred and common) and excluding gains (losses) on sales of depreciable operating property, impairment losses on depreciable consolidated real estate, impairment losses on investments in unconsolidated real estate ventures and extraordinary items (computed in accordance with GAAP); plus real estate related depreciation and amortization (excluding amortization of deferred financing costs), and after adjustment for unconsolidated real estate ventures. We also present an adjusted FFO to exclude certain items related to capital market, transactional items and certain other non-recurring items in order to facilitate a review of normalized operating results. Net income, the GAAP measure that the Company believes to be most directly comparable to FFO, includes depreciation and amortization expenses, gains or losses on property sales and non-controlling interests. FFO per share is calculated by dividing FFO by fully diluted shares available to common shareholders and limited partnership unitholders.

To facilitate a clear understanding of the Company's historical operating results, FFO should be examined in conjunction with net income (determined in accordance with GAAP) as presented in the financial statements included elsewhere in this supplemental package. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (loss) (determined in accordance with GAAP) as an indication of the Company's financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of the Company's liquidity, nor is it indicative of funds available for the Company's cash needs, including its ability to make cash distributions to shareholders.

## Cash Available for Distribution (CAD)

Cash available for distribution, CAD, is a measure that is not intended to represent cash flow for the period and is not indicative of cash flow provided by operating activities as determined under GAAP. CAD is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to fund its dividends. Athough not intended to represent cash flow for the period, the Company believes that to further understand our liquidity, CAD should be compared with our cash flows determined in accordance with GAAP, as presented in our consolidated financial statements. Because all companies do not calculate CAD the same way, the presentation of CAD may not be comparable to similarly titled measures of other companies.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)
EBITDA, a non-GAAP financial measure, represents net income before allocation to minority interest plus interest expense, federal income tax expense (if any), depreciation and amortization expense and is adjusted for capital market and other transactional items related to capital market and other transactions. EBITDA is not intended to represent cash flow for the period, is not presented as an alternative to operating income as an indicator of operating performance, should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP and is not indicative of operating income or cash provided by operating activities as determined under GAAP. EBITDA is presented solely as a supplemental disclosure with respect to liquidity because the Company believes it provides useful information regarding the Company's ability to service or incur debt. Because all companies do not calculate EBITDA the same way, the presentation of EBITDA may not be comparable to similarly titled measures of other companies. The Company believes that net income is the financial measure calculated and presented in accordance with GAAP that is most directly comparable to EBITDA

The Company has included three EBITDA-based coverage ratios (an interest coverage ratio; a debt senvice coverage ratio; and a fixed coverage ratio) and other leverage metrics, which are non-GAAP financial measures. The Company has provided these ratios so that investors may evaluate the non-GAAP ratios and the Company is providing such ratios as supplemental disclosure vith respect to liquidity because the Company believes such ratios provide useful information regarding the Company's ability to service or incur debt.

## Net Operating Income (NOI)

NOI is a financial measure equal to net income available to common shareholders, the most directly comparable GAAP financial measure, plus corporate general and administrative expense, depreciation and amortization, interest expense, non-controlling interest in the Operating Partnership and losses from early extinguishment of debt, less interest income, development and management income, gains from property dispositions, gains on sale from discontinued operations, gains on early extinguishment of debt, income from discontinued operations, income from unconsolidated real estate ventures and non-controlling interest in property partnerships. In some cases the Company also presents NOI on a cash basis, which is NOI after eliminating the effects of straight-lining of rent and deferred market intangible amortization. NOI presented by the Company may not be comparable to NOI reported by other REIT that define NOI differently. Cash NOI provides revenues and expenses directly associated with our portfolio of real estate and provides meaningful information about occupancy rates, rental rates and operating costs that may not be apparent from net income. NOI should not be considered an alternative to net income as an indication of our performance or to cash flows as a measure of the Company's liquidity or its ability to make distributions.

## Net Operating Income (NOI) (continued)



 occupancy rates, rental rates, operating costs and acquisition and development activity on an unlevered basis.

## Same Store Properties



 period presented. Accordingly, it takes at least one year and one quarter after a property is acquired for that property to be included in Same Store Properties.

## Revenue Maintaining Capital Expenditures

Revenue maintaining capital expenditures are a component of the Company's CAD calculation and represent the portion of capital expenditures required to maintain the Company's current level of cash available for distribution. Revenue maintaining capital expenditures include current tenant improvement and allowance expenditures for all tenant spaces that have been owned for at least one year, and that were not vacant during the twelve-month period prior to the date that the tenant improvement or allowance expenditure was incurred. Revenue maintaining capital expenditures also include other expenditures intended to maintain the Company's current revenue base. Accordingly, the Company excludes capital expenditures related to development and redevelopment projects, as well as certain projects at our core properties that are intended to attract prospective tenants in order to increase revenues and/or occupancy rates. Because all companies do not calculate revenue maintaining capital expenditures the same way, the Company's presentation may not be comparable to similarly titled measures of other companies.
 maintaining existing properties. Disaggregating capital expenditures into Revenue Maintaining Capital Expenditures and Revenue Creating Capital Expenditures is useful in evaluating both the economic performance of our properties and their valuation.

Revenue Creating Capital Expenditures
 companies do not calculate revenue creating capital expenditures the same way, the Company's presentation may not be comparable to similarly titled measures of other companies.

## Fonvard Looking Statements





 period comparisons and general economic, business and real estate conditions.
 Company's Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission on March 1, 2017.









 suols!nəy ueld ssəu!sng LLOZ




## sl|nsey 0!|O!1.10d


Net income available to common shareholders; $\$ 19.3$ million, or $\$ 0.11$ per diluted share.
sł!nsey |e!จueu!-]
First Quarter Highlights
and we are revising our 2017 FFO guidance to reflect that charge. Our current 2017 FFO guidance range of
$\$ 1.35$ to $\$ 1.42$ is now adjusted to $\$ 1.33$ to $\$ 1.40$." time, non-cash $\$ 0.02$ per share charge related to the write-off of original issuance costs during the second quarter cash-on-hand to improve our coverage ratios. This redemption of the perpetual preferred shares created a oneBalance sheet metric improvement continues and we have retired our $6.9 \%$ perpetual preferred shares at par with repositioning has left us with a portfolio that generated a strong $9.4 \%$ same store cash NOI growth during this
quarter. During the first quarter, we also completed $\$ 133$ million or $66 \%$ of our $\$ 200$ million disposition target. made excellent progress and are now $90 \%$ complete on our 2017 speculative revenue target. Our portfolio



## Management Comments

Radnor, PA, April 19, 2017 — Brandywine Realty Trust (NYSE:BDN) today reported its financial and operating
results for the three months ended March 31, 2017.
Brandywine Realty Trust Announces First Quarter 2017 Results
and Adjusts 2017 Guidance
 -


 increased $11.1 \%$ and our new lease/expansion rental rates increased $7.4 \%$, all on a GAAP basis. feet during the first quarter of 2017. First quarter rental rate growth increased $9.1 \%$ as our renewal rental rates We achieved a $47 \%$ tenant retention ratio in our core portfolio with net negative absorption of (107,000) square
 of new leases and 72,000 square feet of tenant expansions. We have an additional 120,000 square feet of


 In the first quarter of 2017, our Net Operating Income (NOI) excluding termination revenues and other income
quarter sale of Cira Square. Our first quarter 2017 payout ratio ( $\$ 0.16$ common share distribution / $\$ 0.32$ FFO per
diluted share) was $50.0 \%$.
 FFO available to common shares and units in the first quarter of 2017 totaled $\$ 56.1$ million, or $\$ 0.32$ per diluted
share, versus ( $\$ 11.6$ ) million or ( $\$ 0.07$ ) per diluted share in the first quarter of 2016. FFO for the first quarter of the first quarter of 2016.

Net income allocated to common shares totaled $\$ 19.3$ million, or $\$ 0.11$ per diluted share, in the first quarter of
2017 compared to a net income allocated to common shares totaled $\$ 44.1$ million, or $\$ 0.25$ per diluted shares in

## 

 was subsequently used to fund the redemption of our preferred shares.We have no outstanding balance on our $\$ 600.0$ million unsecured revolving credit facility as of March 31 ,
2017.
We have $\$ 234.7$ million of cash and cash equivalents on-hand as of March 31,2017 of which $\$ 100$ million





-иo!!!!ய 9*ャ\$










The webcast replay will be available one hour after the conclusion of the live event and will expire on Monday,
May 22,2017 .
under the Investors page along with accompanying presentation materials. The presentation can be accessed via a webcast, listen-only mode, on our website at www.brandywinerealty.com
by senior management will begin at 10:00 a.m. EDT.
Brandywine's Investor Day will be held in Philadelphia on Monday, May 8, 2017. The Company's presentation,
кед ıоısəли৷
 One development start; and $\$ 200.0$ million of net sales activity Speculative Revenue Target: $\$ 27.7$ million, $90 \%$ achieved;
6.0-8.0\% increase in 2017 same store cash NOI growth; GAAP NOI; 5.0-7.0\% GAAP increase in overall lease rates with a resulting 0.0-2.0\% increase in 2017 same store Occupancy improving to a range of 94-95\% by year-end 2017 with $95-96 \%$ leased; assumptions include: excludes any refinancing charges. Consistent with our previously announced business plan targets, our key


## 

##  <br> Earnings per diluted share allocated to common shareholders....... \$0.20

Guidance for 2017
informational purposes and is subject to change. The following is a reconciliation of the calculation of 2017 FFO
and earnings per diluted share:




 On March 1, 2017, our Board of Trustees declared a quarterly dividend distribution of $\$ 0.16$ per common share
extraordinary items and non-controlling interests. To facilitate a clear understanding of our historical operating comparable to FFO, includes depreciation and amortization expenses, gains or losses on property sales, adjustments for unconsolidated joint ventures. Net income, the GAAP measure that we believe to be most directly
 operating property, impairment losses on depreciable consolidated real estate, impairment losses on investments FFO as net income (loss) before non-controlling interests and excluding gains (losses) on sales of depreciable



## (OJJ) suo!

 measures to the most directly comparable GAAP measure. performance. At the end of this press release, we have provided a reconciliation of the non-GAAP financial


## 

 by law. or supplement forward-looking statements that become untrue because of subsequent events except as required Commission, including our Form 10-K for the year ended December 31, 2016. We assume no obligation to update affect the industries in which our tenants operate. Additional information on factors which could impact us and adequate insurance, including coverage for terrorist acts; dependence upon certain geographic markets; and cost of construction delays and cost overruns; unanticipated operating and capital costs; our ability to obtain real estate companies for tenants; the potential loss or bankruptcy of major tenants; interest rate levels; the
availability of debt, equity or other financing; risks of acquisitions, dispositions and developments, including the to lease vacant space and to renew or relet space under expiring leases at expected levels; competition with other by such forward-looking statements. Such risks, uncertainties and other factors relate to, among others: our ability and other factors that may cause our and our affiliates' actual results, performance, achievements or transactions
to be materially different from any future results, performance, achievements or transactions expressed or implied Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties
 Estimates of future earnings per share, FFO per share, common share dividend distributions and certain other

## Forward-Looking Statements

> accessed via a webcast on our website at www.brandywinerealty.com. 4,2017 , by calling 1-855-859-2056 and entering access code 26573081. The conference call can also be hour. The conference call can be accessed by dialing 1-800-683-1525 and providing conference ID: 26573081.
Beginning two hours after the conference call, a taped replay of the call can be accessed through Thursday, May 2017, during the company's earnings call. The call will begin at 9:00 a.m. EDT and will last approximately one BDN management will discuss 2017 financial results and earnings guidance for fiscal 2017 on Thursday, April 20 ,
 Organized as a real estate investment trust (REIT), we own, develop, lease and manage an urban, town center
re-development or re-entitlemen
operating costs and acquisition and development activity on an unlevered basis incurred at the property level, as well as the impact on operations from trends in occupancy rates, rental rates,
 property's results of operations. NOI is used internally to evaluate the performance of our operating segments
and to make decisions about resource allocations. We concluded that NOI provides useful information to investors

 ION 'suo!!nq!ג!!





 GAAP financial measure, plus corporate general and administrative expense, depreciation and amortization,
 net income (loss) (determined in accordance with GAAP) as an indication of our financial performance or to be an


Total liabilitites and beneficiaries' equity 400，000，000；175，202，404 and 175，140，760 issued and outstanding in 2017 and 2016，respectively
Additional paid－in－capital
 Brandywine Realty Trust＇s Equity：
Preferred Shares（shares authorized－20，000，000）


$$
\begin{aligned}
& \text { Deferred income, gains and rent } \\
& \text { Acquired lease intangibles, net } \\
& \text { Liabilities related to assets held } f \\
& \text { Other liabilities }
\end{aligned}
$$

Accounts payable and accrued expenses
Distributions payable
Unsecured term loans，net
Unsecured senior notes，net
Accounts payable and accrued expenses LIABILITIES AND BENEFICIARIES＇EQUITY
Intangible asset
Other assets
Total asset $\qquad$ Investment in real estat Accounts receivable，net of allowance of $\$ 2,622$ and $\$ 2,373$ in 2017 and 2016，respectively
Accrued rent receivable，net of allowance of $\$ 13,703$ and $\$ 13,743$ in 2017 and 2016，respectively Assets held for sale，net
Cash and cash equivalents
Total real estate investments，net
Assets held for sale，net Construction－in－progress
Land held for developmen Operating real estate investments，net Real estate investments：
Operating properties
Accumulated depreciatio

$$
\begin{aligned}
& \text { Deferred compensation payable in common shares } \\
& \text { Common shares in grantor trust, } 936,939 \text { in 2017, } 8
\end{aligned}
$$

$$
\begin{aligned}
& \text { Common shares in grantor trust, } 936,939 \text { in 2017, 899,457 in } 2016 \\
& \text { Cumulative earnings } \\
& \text { Accumulated other comprehensive loss }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Accumulated other comprehensive loss } \\
& \text { Cumulative distributions }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Total Brandywine Realty Trust's equity } \\
& \text { Non-controlling interests } \\
& \text { Total beneficiaries' equity }
\end{aligned}
$$



0t



## 910z ＇IE ләquәәəの


Basic weighted average shares outstanding
Diluted income per common share PER SHARE DATA
Basic income per comm
Net income attributable to Common Shareholders of Brandywine Realty Trust

Interest expense－amortization of deferred financing costs
Interest expense－financing obligation
Interest income
Interest expense
Other income（expense）
Total operating expenses

Operating income | Depreciation and amortization |
| :--- |
| General and administrative expenses |
| Provision for impairment | Third party management expenses



[^3]



[^4]
[^0]:    (1) For each period, includes all properties in the core portfolio (i.e. not under development, redevelopment, re-entitlement or held for sale), including properties that were sold during these periods.
    (2) Includes leases entered into through April 10, 2017 that will commence subsequent to the end of the current period.
    (3) Each prior period include leasing related to held for sale and sold properties.

[^1]:    (1) Results include three developments and three redevelopment properties
    (2) Consists of property dispositions, assets held for sale and normal intercompany eliminating entries. See page 16-Property Activity for further information on dispositions.

[^2]:    (See page 33 for footnotes)

[^3]:    CONSOLIDATED STATEMENTS OF OPERATIONS
    （unaudited，in thousands，except share and per share data）

[^4]:    

